

MULTIBANK, INC. AND SUBSIDIARIES
(Panama, Republic of Panama)

Consolidated Financial Statements

As of December 31, 2018

(Independent Auditors' Report)

(FREE ENGLISH LANGUAGE TRANSLATION
FROM SPANISH VERSION)

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MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholder of Multibank, Inc.

Opinion

We have audited the consolidated financial statements of Multibank, Inc. and Subsidiaries ("the Bank"), which comprise the consolidated statement of financial position as of December 31, 2018, the consolidated statements of profit or loss, other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Bank as of December 31, 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Bank in accordance with International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Republic of Panama and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Adoption of IFRS 9 Financial Instruments

See Notes 3(ee), 10 and 11 to the consolidated financial statements

Key audit matters

As described in the notes to the consolidated financial statements, the impairment losses have been determined in accordance with IFRS 9 Financial Instruments.

This was considered a key audit matter as IFRS 9 is a new and complex accounting standard which requires significant judgment to determine the appropriate classification and measurement and subsequent evaluation of impairment of financial instruments, and that impacts the processes and controls related to the calculation of impairment reserves. Here are some of the areas of judgment involved:

- The interpretation of the concepts of impairment established in IFRS 9, especially to determine the significant increase in credit risk of financial instruments, reflected in the expected credit loss model ("ECL") of the Bank.
- The identification of exposures with a significant impairment in credit quality.
- Determination of the assumptions used in the ECL methodologies such as, for example, the financial condition of the counterparty, the expected future cash flows and the prospective analysis, including the growth of the gross domestic product.
- The need to apply additional assumptions to reflect current or future external factors that may not be adequately incorporated into the ECL model.

How the key matter was addressed during the audit

Our audit procedures regarding the classification and measurement of financial assets and liabilities, considering the use of specialists, are detailed below:

- We assessed the policies of IFRS 9 adopted by the Bank in terms of classification and measurement, based on compliance with the requirements of IFRS 9.
- We obtained an understanding and evaluated the reasonableness of the assumptions/judgments used by management on the classification and measurement of financial instruments, including the business model applied by the Bank.
- We assessed the contractual terms of the different financial instruments in order to determine the reasonableness of the cash flows that are solely payments of principal and interest ("SPPI").
- We checked that the journal entries for the adoption of IFRS 9 have been properly recorded.

Our audit procedures regarding impairment assessment methodology, considering the use of specialists, included:

- We assessed that the modeling techniques and methodologies used by the Bank to calculate its impairment allowance were in compliance with IFRS 9.

- We assessed the design of the processes and perform tests on the operational efficiency of the relevant controls associated with:
 - The technological environments of the information systems involved in calculating of the estimate according to the ECL model, including the inputs used in the model on the financial instruments at the date of adoption, the transactional data captured at the time the loan was granted, continuous internal evaluations of the credit quality of financial instruments, and the storage of key data.
 - The ELC model, including the development and approval of each methodology, continuous monitoring/validation, governance of the model and its mathematical accuracy.
- We assessed and test the significant assumptions of the ECL model of the different financial instruments.
- We assessed the mathematical accuracy and adequate presentation of the disclosures in the consolidated financial statements for the adoption of this new standard.

Allowance for loan losses

See Notes 3(l) and 11 to the consolidated financial statements

Key audit matter

The allowance for loan losses in loans at amortized cost is considered as one of the most significant matters because it requires the use of judgments and subjective assumptions made by management for the construction of expected credit loss model ("ECL"). The loan portfolio represents 70% of the Bank's total assets. The allowance for loan losses comprised the ECL as a result of the loan rating model and the mechanism to determine the probability of default of the loan according to the impairment stage in which it is assigned.

How the key matter was addressed during the audit

Our audit procedures, considering the use of specialists, included:

- We assessed the key controls over delinquency calculations, internal customer risk ratings, accuracy review of customer and model information and the methodologies used.

The model to estimate the ECL is determined according to the grouping of loans with similar credit risk characteristics, segregated in "Consumer Banking" and "Corporate Banking". Both methodologies are composed of estimates of the probability of default, loss given default, prospective analysis and exposure to default. The evaluation of whether or not a significant increase in the credit risk of the loans has been presented entails the application of important judgments in those methodologies. This is a challenge from an audit perspective due to the complexity in estimating the components used to perform these calculations and the application of management judgment.

- For a sample of corporates loans, classified by type of activity or industry, and debtors with changes in risk classification based on quantitative and qualitative factors, the respective credit files were inspected, including the financial information of the debtors, the values of guarantees, determined by expert appraisers, that support credit operations and other factors that could represent an event that causes losses, to determine the reasonableness of the credit risk
- The methodology applied by the Bank in the ECL model were assessed in accordance with IFRS 9 Financial Instruments, through the inspection of policies, manuals and methodology documented and approved by the Bank's corporate government.
- An independent assessment was made of the inputs used by the Consumer Banking and Corporate Banking methodologies, and a recalculation was carried out for both methodologies according to the ECL estimation model.
- We assessed the judgments applied by the management on assumptions related to the current conditions of the economy and the considerations on the prospective analysis that could change the level of ECL, based on our experience and knowledge of the industry

Fair value of investment in securities

See Notes 3(b), 3(g) and 10 to the consolidated financial statements

The key audit matter

How the matter was addressed in our audit

Investments in securities at fair value through profit or loss and fair value through other comprehensive income represent 15% of total assets as of December 31, 2018. The Bank uses external services to obtain the majority of the prices of these investments in securities and also uses internal valuation methodologies for some investment securities when a price provided by external pricing services is not available.

Our procedures in this area included:

- Assessment of key controls over the process for identification, measurement and management of valuation risk, and assessment of the methodologies, inputs and assumptions used by the Bank in determination of fair value.
- Valuation tests of level 1 instruments through comparison of the fair values applied by the Bank to public and observable market data.

The valuation of these investments in securities using internal valuation models involves judgments by management and the use of some inputs that are not available in active markets. Additionally, the valuation of the investments in securities whose prices are provided by external entities requires additional efforts of the auditors for their validation.

- Assessment of the fair value models and inputs used in the valuation of level 3 instruments; we compared observable market inputs against independent sources and external market data.

Judgment involved in estimating the fair value of an investment in securities when some valuation inputs are not observable (for example, investments in securities classified as level 3 of the fair value hierarchy) is significant. As of December 31, 2018, investments in securities classified as level 3 represent 21% of total investments in securities measured at fair value.

Other Information

Management is responsible for the Other Information, which comprises the information that is published together to the consolidated financial statements, but does not include the consolidated financial statements and our auditors' report thereon, which was obtained before the date of this audit report.

Our opinion on the consolidated financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Other Information identified before and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or if, in some way, it seems to contain a material misstatement.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Bank to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Jorge E. Castrellón.

KPMG (SIGNED)

Panama, Republic of Panama
February 14, 2019

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Consolidated Statement of Financial Position

December 31, 2018

(Amounts expressed in Balboas)

	<u>Note</u>	<u>2018</u>	<u>2017</u>
<u>Assets</u>			
Cash and cash items		27,171,005	30,517,065
Deposits due from banks:			
Demand deposits - local banks		23,202,782	16,262,539
Demand deposits - foreign banks		117,396,979	152,422,543
Time deposits - local banks		15,160,963	24,022,242
Time deposits - foreign banks		138,950,000	188,697,882
Allowance for expected credit losses on bank deposits		(10,104)	0
Accrued interest receivable		111,474	92,788
Total cash, cash items and bank deposits at amortized cost	4, 8	<u>321,983,099</u>	<u>412,015,059</u>
Securities bought under resale agreement	4, 9	1,175,072	3,132,718
Derivative financial instruments	23	1,119,743	0
Securities at fair value through profit or loss	10	71,932,575	9,074,169
Securities available for sale	4, 10	0	604,983,656
Debt instruments at fair value through other comprehensive income	4, 10	677,391,682	0
Securities held to maturity, net	4, 10	0	252,729,398
Debt instruments at amortized cost	4, 10	78,786,869	0
Loans:			
Local sector		3,023,391,759	2,721,618,638
Foreign sector		404,590,176	450,057,123
Accrued interest receivable		31,834,877	23,898,492
Allowance for expected credit losses on loans		(44,814,918)	(33,139,997)
Unearned discounted interests and commissions		(3,213,778)	(5,255,230)
Loans at amortized cost	4, 11, 24	<u>3,411,788,116</u>	<u>3,157,179,026</u>
Property, furniture, equipment and leasehold improvements, net	12	40,402,011	55,789,070
Customers' liabilities under acceptances		109,031,124	75,798,150
Goodwill	13	0	6,717,198
Deferred tax assets	6	9,218,407	7,711,900
Other assets	14, 24	173,107,751	105,903,807
Total assets		<u><u>4,895,936,449</u></u>	<u><u>4,691,034,151</u></u>

The consolidated statement of financial position should be read along with the accompanying notes which are an integral part of the consolidated financial statements.

	<u>Note</u>	<u>2018</u>	<u>2017</u>
<u>Liabilities and equity</u>			
Liabilities:			
Deposits from customers:			
Demand deposits - local		205,583,322	224,204,344
Demand deposits - foreign		313,883,582	361,529,755
Savings deposits		413,389,338	423,253,636
Time deposits - local		1,382,966,128	1,294,944,060
Time deposits - foreign		578,984,363	495,605,857
Accrued interest payable		42,674,341	33,068,003
Total deposits from customers	4, 24	<u>2,937,481,074</u>	<u>2,832,605,655</u>
Securities sold under repurchase agreements	4, 15	75,475,448	50,512,216
Borrowings	4, 16	677,501,291	678,754,246
Bonds payable	4, 17	438,380,392	452,348,141
Negotiable commercial papers	18	37,309,849	11,516,068
Acceptances outstanding		109,031,124	75,798,150
Derivative financial instruments	23	3,769,626	4,457,025
Certified and cashier's checks		29,895,014	32,180,036
Other liabilities	19	64,126,531	53,941,725
Total liabilities		<u>4,372,970,349</u>	<u>4,192,113,262</u>
Equity:			
Common shares	20	183,645,893	183,645,893
Preferred shares	20	110,000,000	110,000,000
Excess paid in acquisition of non controlling interests	20	(5,606,927)	(5,606,927)
Reserves		24,249,134	27,510,015
Retained earnings		210,678,000	183,371,908
Total equity		<u>522,966,100</u>	<u>498,920,889</u>
Commitments and contingencies	21		
Total liabilities and equity		<u><u>4,895,936,449</u></u>	<u><u>4,691,034,151</u></u>

MULTIBANK, INC. AND SUBSIDIARIES
(Panama, Republic of Panama)

Consolidated Statement of Profit or Loss

For the year ended December 31, 2018

(Amounts expressed in Balboas)

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Interest and commission income:			
Interest on:	24		
Loans		233,636,937	216,846,340
Time deposits		3,341,595	2,333,385
Securities		24,826,805	20,794,508
Commissions on loans that form part of the effective interest rate		13,011,595	10,520,226
Total interest and commission income		<u>274,816,932</u>	<u>250,494,459</u>
Interest expenses:	24		
Deposits		82,521,742	73,920,442
Borrowings		32,291,297	31,276,813
Bonds		16,687,739	4,981,866
Total interest expenses		<u>131,500,778</u>	<u>110,179,121</u>
Total interest and commission income, net		143,316,154	140,315,338
Allowance for impairment of financial assets:			
Provision for loan losses	11	8,695,326	10,079,066
Provision for credit losses on securities held to maturity		0	2,043,752
Provision for credit losses on debt instruments at amortised cost	10	865,346	0
Reversal of provision for credit losses on debt instruments at fair value through other comprehensive income	10	(694,890)	0
Net interest and commission income, after provisions		<u>134,450,372</u>	<u>128,192,520</u>
Income (expenses) from banking services and other:			
Fees and other commissions earned		23,847,021	26,195,917
Net gain on securities and valuation of derivatives	7	8,522,428	1,454,866
Foreign exchange gain		2,766,945	2,894,856
Insurance premiums, net		8,839,080	6,475,322
Commissions incurred		(12,569,075)	(12,402,089)
Other, net		2,936,136	4,971,519
Provision for impairment of foreclosed assets	14	(56,385)	(34,273)
Total income from banking services and other, net		<u>34,286,150</u>	<u>29,556,118</u>
General and administration expenses:			
Salaries and other personnel benefits	24	55,559,300	52,641,441
Professional fees		6,947,318	5,835,329
Depreciation and amortization	12	4,519,403	4,403,015
Maintenance of equipment and premises		7,161,288	6,439,936
Rental	21, 24	4,468,007	4,185,602
Taxes, other than income		3,678,035	3,829,007
Other		17,634,619	10,907,500
Total general and administration expenses		<u>99,967,970</u>	<u>88,241,830</u>
Net income before income tax		68,768,552	69,506,808
Income tax, net	6	(11,888,508)	(11,160,984)
Net income		<u>56,880,044</u>	<u>58,345,824</u>

The consolidated statement of profit or loss should be read along with the accompanying notes which are an integral part of the consolidated financial statements.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Consolidated Statement of other Comprehensive Income

For the year ended December 31, 2018

(Amounts expressed in Balboas)

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Net income for the year		56,880,044	58,345,824
Other comprehensive income:			
Items that will never be reclassified to the consolidated statement of profit or loss			
Reserve for property revaluation		1,463,227	0
Deferred tax on property revaluation		(69,959)	6,683
Deferred tax related to reserve for property revaluation		294,431	0
Items that are or may be reclassified to the consolidated statement of profit or loss:			
Foreign currency translation effect		(2,437,757)	396,798
Gain (loss) net on hedge of net investment in foreign operation		933,065	(1,232,184)
Reserve for valuation of investment securities:			
Net changes in valuation of securities available for sale		0	5,740,807
Net changes in valuation of debt instruments at fair value through other comprehensive income		(17,016,419)	0
Net gain on securities available for sale transferred to profit or loss	10	0	(1,050,624)
Net changes in valuation of debt instruments at fair value through other comprehensive income transferred to profit or loss	7	(1,056,844)	0
Net change in debt instruments at fair value reclassified to profit or loss for fair value hedge		1,071,083	495,835
Recognized provision in profit or loss for impairment of debt instruments at fair value through other comprehensive income	10	(694,890)	0
Amortization of unrealized loss in securities transferred to held to maturity	10	0	1,725,574
Loss recognized in profit or loss due to impairment of securities transferred to held-to-maturity securities	10	0	2,502,500
Reclassification of loss due to derecognition of securities held to maturity		0	4,309,076
Change in fair value of the effective portion of cash flow hedge		895,046	(23,477)
Total other comprehensive (loss) income, net		<u>(16,619,017)</u>	<u>12,870,988</u>
Total other comprehensive income for the year		<u>40,261,027</u>	<u>71,216,812</u>

The consolidated statement of other comprehensive income should be read along with the accompanying notes which are an integral part of the consolidated financial statements.

MULTIBANK, INC. AND SUBSIDIARIES
(Panama, Republic of Panama)

Consolidated Statement of Changes in Equity

For the year ended December 31, 2018

(Amounts expressed in Balboas)

	Reserves														Retained earnings	Total
	Common Shares	Preferred shares	Excess paid in acquisition of non-controlling interests	Dynamic provisions	Excess of credit reserve	Allowance for foreclosed assets	Regulatory insurance reserve	Regulatory capital reserve	Revaluation surplus	Reserve for valuation of securities at fair values with changes in other comprehensive income	Unrealized loss on securities transferred to held to maturity	Foreign currency translation effect	Cash flow hedge			
Balance as of December 31, 2016	179,045,885	110,000,000	(5,606,927)	51,214,963	1,914,662	327,834	2,396,731	59,258	6,415,975	(20,289,443)	(19,792,865)	(20,692,677)	0	153,173,961	438,167,357	
Comprehensive income:																
Net Income	0	0	0	0	0	0	0	0	0	0	0	0	0	58,345,824	58,345,824	
Other comprehensive income:																
Deferred tax on property revaluation	0	0	0	0	0	0	0	0	6,683	0	0	0	0	0	6,683	
Foreign currency translation effect	0	0	0	0	0	0	0	0	0	0	0	396,798	0	0	396,798	
Net loss on hedge of net investment in foreign operation	0	0	0	0	0	0	0	0	0	0	0	(1,232,184)	0	0	(1,232,184)	
Net changes in valuation of securities available for sale	0	0	0	0	0	0	0	0	0	5,740,807	0	0	0	0	5,740,807	
Net gain on securities available-for-sale transferred to profit or loss	0	0	0	0	0	0	0	0	0	(1,050,624)	0	0	0	0	(1,050,624)	
Amortization to profit or loss of unrealized loss on securities transferred to held to maturity	0	0	0	0	0	0	0	0	0	0	1,725,574	0	0	0	1,725,574	
Net change in fair value of investments securities reclassified to profit or loss for fair value hedge	0	0	0	0	0	0	0	0	0	495,835	0	0	0	0	495,835	
Loss recognized in profit or loss due to impairment of securities transferred to held-to-maturity securities	0	0	0	0	0	0	0	0	0	0	2,502,500	0	0	0	2,502,500	
Loss recognized in profit or loss due to impairment of securities transferred to held-to-maturity securities	0	0	0	0	0	0	0	0	0	0	4,309,076	0	0	0	4,309,076	
Change in fair value of the effective portion of cash flow hedge	0	0	0	0	0	0	0	0	0	0	0	0	(23,477)	0	(23,477)	
Dynamic provision	27	0	0	289,940	0	0	0	0	0	0	0	0	0	(289,940)	0	
Regulatory credit reserve	27	0	0	0	11,842,147	0	0	0	0	0	0	0	0	(11,842,147)	0	
Allowance for foreclosed assets	0	0	0	0	0	152,836	0	0	0	0	0	0	0	(152,836)	0	
Transfer to retained earnings	0	0	0	0	0	0	0	0	(133,697)	0	0	0	0	133,697	0	
Regulatory insurance reserve	0	0	0	0	0	0	914,373	0	0	0	0	0	0	(914,373)	0	
Regulatory capital reserve	0	0	0	0	0	0	0	18,990	0	0	0	0	0	(18,990)	0	
Total other comprehensive income	0	0	0	289,940	11,842,147	152,836	914,373	18,990	(127,014)	5,186,018	8,537,150	(835,386)	(23,477)	(13,084,589)	12,870,988	
Total of comprehensive income	0	0	0	289,940	11,842,147	152,836	914,373	18,990	(127,014)	5,186,018	8,537,150	(835,386)	(23,477)	45,261,235	71,216,812	
Contributions, distributions and changes in stockholder's interests:																
Issuance of common shares	20	4,600,008	0	0	0	0	0	0	0	0	0	0	0	0	4,600,008	
Dividends paid - common shares	20	0	0	0	0	0	0	0	0	0	0	0	0	(6,740,987)	(6,740,987)	
Dividends paid - preferred shares	20	0	0	0	0	0	0	0	0	0	0	0	0	(7,944,293)	(7,944,293)	
Complementary tax	0	0	0	0	0	0	0	0	0	0	0	0	0	(378,008)	(378,008)	
Total contributions, distributions and changes in stockholder's interests		4,600,008	0	0	0	0	0	0	0	0	0	0	0	(15,063,288)	(10,463,280)	
Balance as of December 31, 2017	183,645,893	110,000,000	(5,606,927)	51,504,903	13,756,809	480,670	3,311,104	78,248	6,288,961	(15,103,425)	(11,255,715)	(21,528,063)	(23,477)	183,371,908	498,920,889	
Adjustment for initial application of IFRS 9	4	0	0	0	0	0	0	0	0	3,926,622	11,255,715	0	0	(14,535,362)	646,975	
Balance adjusted to January 1, 2018	183,645,893	110,000,000	(5,606,927)	51,504,903	13,756,809	480,670	3,311,104	78,248	6,288,961	(11,176,803)	0	(21,528,063)	(23,477)	168,836,546	499,567,864	
Net income	0	0	0	0	0	0	0	0	0	0	0	0	0	56,880,044	56,880,044	
Other comprehensive income:																
Reserve for property revaluation	0	0	0	0	0	0	0	0	1,463,227	0	0	0	0	0	1,463,227	
Deferred tax on property revaluation	0	0	0	0	0	0	0	0	(69,959)	0	0	0	0	0	(69,959)	
Deferred tax related to reserve for property revaluation	0	0	0	0	0	0	0	0	294,431	0	0	0	0	0	294,431	
Foreign currency translation effect	0	0	0	0	0	0	0	0	0	0	0	(2,437,757)	0	0	(2,437,757)	
Net gain on hedge of net investment in foreign operation	0	0	0	0	0	0	0	0	0	0	0	933,065	0	0	933,065	
Net changes in valuation of debt instruments at fair value through comprehensive income	0	0	0	0	0	0	0	0	0	(17,016,419)	0	0	0	0	(17,016,419)	
Net gain in debt instruments at fair value through comprehensive income transferred to profit or loss	0	0	0	0	0	0	0	0	0	(1,056,844)	0	0	0	0	(1,056,844)	
Recognized provision in profit or loss for impairment of debt instruments at fair value through comprehensive income	0	0	0	0	0	0	0	0	0	(694,890)	0	0	0	0	(694,890)	
Net change in debt instruments at fair value reclassified to profit or loss for fair value hedge	0	0	0	0	0	0	0	0	0	1,071,083	0	0	0	0	1,071,083	
Change in fair value of the effective portion of cash flow hedge	0	0	0	0	0	0	0	0	0	0	0	0	895,046	0	895,046	
Dynamic provision	27	0	0	1,942,242	0	0	0	0	0	0	0	0	0	(1,942,242)	0	
Regulatory credit reserve	27	0	0	0	619,623	0	0	0	0	0	0	0	0	(619,623)	0	
Allowance for foreclosed assets	0	0	0	0	0	473,376	0	0	0	0	0	0	0	(473,376)	0	
Transfer to retained earnings	0	0	0	0	0	0	0	0	(5,952,637)	0	0	0	0	5,952,637	0	
Regulatory insurance reserve	0	0	0	0	0	0	993,674	0	0	0	0	0	0	(993,674)	0	
Regulatory capital reserve	0	0	0	0	0	0	0	99,521	0	0	0	0	0	(99,521)	0	
Total other comprehensive income	0	0	0	1,942,242	619,623	473,376	993,674	99,521	(4,264,938)	(17,697,070)	0	(1,504,692)	895,046	1,824,201	(16,619,017)	
Total other comprehensive (loss) income	0	0	0	1,942,242	619,623	473,376	993,674	99,521	(4,264,938)	(17,697,070)	0	(1,504,692)	895,046	58,704,245	40,261,027	
Contributions, distributions and changes in stockholder's interests:																
Dividends paid - common shares	20	0	0	0	0	0	0	0	0	0	0	0	0	(8,727,101)	(8,727,101)	
Dividends paid - preferred shares	20	0	0	0	0	0	0	0	0	0	0	0	0	(7,944,833)	(7,944,833)	
Complementary tax	0	0	0	0	0	0	0	0	0	0	0	0	0	(190,857)	(190,857)	
Total contributions, distributions and changes in stockholder's interests		0	0	0	0	0	0	0	0	0	0	0	0	(16,862,791)	(16,862,791)	
Balance as of December 31, 2018	183,645,893	110,000,000	(5,606,927)	53,447,145	14,376,432	954,046	4,304,778	177,769	2,024,023	(28,873,873)	0	(23,032,755)	871,569	210,678,000	522,966,100	

The consolidated statement of changes in equity should be read along with the accompanying notes which are an integral part of the consolidated financial statements.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Consolidated Statement of Cash Flows

For the year ended December 31, 2018

(Amounts expressed in Balboas)

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:			
Net income for the year		56,880,044	58,345,824
Adjustments for:			
Provision for loan losses	11	8,695,326	10,079,066
Provision for impairment of foreclosed assets	14	56,385	34,273
Provision for losses in securities held to maturity		0	2,043,752
Resersal of reserve for expected credit losses on debt instruments at amortized cost	10	865,346	0
Reversal of reserve for expected credit losses on debt instruments at fair value through comprehensive income	10	(694,890)	0
Net gain from securities and valuation of derivatives	7	(8,522,428)	(1,454,866)
Depreciation and amortization	12	4,519,403	4,403,015
Income tax	6	11,888,508	11,160,984
Goodwill impairment	13	6,717,198	0
Interest and commission income, net		(143,316,154)	(140,315,338)
Loss on disposal of property, furniture and equipment		713	88,650
Net changes in operating assets and liabilities:			
Deposits with terms over 90 days		(13,333,696)	10,771,963
Loans		(267,467,737)	(247,886,866)
Other assets		(67,829,905)	(17,202,479)
Deposits from customers		93,361,282	97,456,170
Other liabilities		6,468,026	7,068,765
Securities at fair value through profit of loss, net	10	1,626,193	(6,226,206)
Interest received		267,648,538	244,715,743
Interest paid		(118,779,027)	(101,722,704)
Income tax paid		(8,804,809)	(10,849,205)
Net cash used in operating activities		<u>(170,021,684)</u>	<u>(79,489,459)</u>
Cash flows from investing activities:			
Securities bought under resale agreement		1,958,623	(3,132,000)
Purchase of debt instruments at fair value through other comprehensive income	10	(187,495,254)	0
Purchase of securities available for sale	10	0	(677,990,513)
Sales and redemptions of securities available for sale	10	0	645,095,893
Sales and redemptions of debt instruments at fair value through comprehensive income	10	250,931,756	0
Purchase of held-to-maturity securities		0	(60,919,924)
Purchase of debt instruments at amortised cost		(45,661,811)	0
Amortization of capital and redemption of held-to-maturity securities		0	28,927,515
Amortization of capital and redemptions of instruments at amortized cost		37,745,384	0
Purchases of property, furniture and equipment	12	(4,748,059)	(5,579,656)
Net cash provided by (used in) investing activities		<u>52,730,639</u>	<u>(73,598,685)</u>
Cash flows from financing activities:			
Securities under repurchase agreements		24,828,620	(65,163,587)
Borrowings received		499,934,928	763,810,566
Borrowings canceled and amortizations		(507,620,765)	(912,925,780)
Issuance of bonds payable		1,000,000	417,395,813
Redemption of bonds payable		(14,081,808)	(31,127,000)
Issuance of negotiable commercial papers		25,837,562	11,500,000
Issuance of common shares	20	0	4,600,008
Dividends paid on common shares	20	(7,336,280)	(6,699,813)
Dividends paid on preferred shares	20	(7,228,000)	(7,227,460)
Complementary tax		(190,857)	(378,008)
Net cash provided by financing activities		<u>15,143,400</u>	<u>173,784,739</u>
Effect of exchange rate changes on cash and cash equivalents		(1,218,011)	56,145
Net decrease in cash and cash equivalents		(103,365,656)	20,752,740
Cash and cash equivalents at the beginning of year		405,618,963	384,866,223
Cash and cash equivalents at the end of year	8	<u>302,253,307</u>	<u>405,618,963</u>
Non-cash flows generating transactions			
Revaluation of properties, furniture and equipment	12	1,463,227	0
Transfer of assets	12	17,078,229	0
Dividends declared but not paid on common and preferred shares	19, 20	2,107,654	758,007
Effect on initial adoption of IFRS 9	4	646,975	0

The consolidated statement of cash flows should be read along with the accompanying notes which are an integral part of the consolidated financial statements.

MULTIBANK, INC. AND SUBSIDIARIES

Consolidated Financial Statements

December 31, 2018

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MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to Consolidated Financial Statements

December 31, 2018

(Amounts in Balboas)

(1) General Information

Multibank, Inc. is incorporated under the laws of the Republic of Panama and started operations on July 12, 1990 under a general banking license issued by the Superintendency of Banks of Panama (hereinafter referred to as “the Superintendency”), by means of Resolution N° 918 dated March 28, 1990, which allows it to provide banking services, indistinctly, in Panama or abroad, and conduct any other activity authorized by the Superintendence.

Multibank, Inc. provides a wide range of financial services, mainly related to corporate, investment, mortgage and consumer banking as well as insurance, factoring and leasing services.

Multibank, Inc. is a 100%-owned subsidiary of Multi Financial Group Inc. (“Holding Company”), an entity incorporated in conformity with the laws of the Republic of Panama, through Public Deed N° 27,702 dated November 9, 2007.

Multibank, Inc. owns the entire equity of the following subsidiary companies:

	<u>Activity</u>	<u>Country of Incorporation</u>
Hemisphere Bank Inc., Ltd.	Commercial banking business (in liquidation voluntary process).	Turks & Caicos Islands
Gran Financiera, S. A.	Consumer loans.	Panama
Multi Securities, Inc.	Trade, execute and process the purchase/sale of securities, locally and abroad, and management of investment portfolios.	Panama
Multi Trust, Inc.	Promote, establish, administrate and manage a trust and provide services as trustee.	Panama
Banco Multibank, S. A.	Commercial banking business.	Colombia
Multi Capital Company, Inc.	Provide advisory services abroad.	Nevis Islands
Multibank Seguros, S. A. and Subsidiary	Insurance business.	Panama
Multileasing Financiero, S. A.	Leasing business of movable assets.	Panama

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(1) General Information, continued

	<u>Activity</u>	<u>Country of Incorporation</u>
Multi Facilities Holding Corporation	Collection and recovery of special loans and activities related to loans acquired from subsidiaries. (Closed during 2018)	British Virgin Islands
MB Créditos, S. A. and Subsidiary	Finance leasing of movable assets.	Costa Rica
Multibank Factoring, Inc.	Factoring services.	Panama
Multibank Caymán, Inc.	Commercial banking business.	Cayman Islands
Orbis Real Estate, Inc.	Purchase, sale and administration of real estate.	Panama
Inversiones Prosperidad, S. A.	Purchase, sale and administration of real estate. (Deconsolidated in 2018)	Panama

Multibank, Inc. and subsidiaries shall be hereinafter jointly referred to as the “Bank”.

On March 2, 2018 the Superintendency of Banks of Panama authorized the closing of the subsidiary Multifacilities Holding Corp., a process that concluded with the issuance of the certificate of dissolution on June 7, 2018.

On December 19, 2018, the Bank ceded the shares of its Subsidiary Inversiones Prosperidad, S.A. (See Note 12).

The main office of Multibank, Inc. is located at Via España, Edificio Prosperidad, Local #127, P.O. Box No.0823-05627, Panama, Republic of Panama.

(2) Basis of Preparation

(a) *Statement of Compliance*

The Bank’s consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS).

These consolidated financial statements were authorized for issuance by the Audit Committee on January 21, 2019 and ratified by the Board of Directors on January 22, 2019.

(b) *Basis of Measurement*

These consolidated financial statements have been prepared on the historical cost basis or amortized cost, except for debt instruments at fair value through other comprehensive income, derivative financial instruments, properties and liabilities at fair value, which are measured at fair value; the foreclosed assets held for sale, which are measured at the lower of carrying amount or fair value less cost to sell and derivatives financial instruments that are recognized at fair value.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(2) Basis of Preparation, continued

The Bank initially, recognizes loans, receivables and deposits on the date on which they are originated. Any other financial assets (including assets designated at fair value through profit or loss), are initially recognized on the trade date, which is the date when the Bank engages to purchase or sell an instrument.

(c) *Functional and Presentation Currency*

The consolidated financial statements are presented in balboas (B/.), the balboa is the monetary unit of the Republic of Panama, which is at par and freely exchangeable with the United States of America dollar (US\$). The Republic of Panama does not issue paper currency and, in lieu, the United States of America dollar (US\$) is used as legal tender and functional currency.

(3) Summary of Significant Accounting Policies

Except for the incorporated in sections (g), (h), (l) and (m); the accounting policies detailed below have been consistently applied by the Bank for all periods presented in these consolidated financial statements.

(a) *Basis of Consolidation*

(a.1) Subsidiaries

The Bank has control on a subsidiary when it is exposed, or has rights, to variable returns from its involvement with the investee; and has the ability to use its power to affect its returns. The financial statements of the subsidiaries, described in Note 1, are included in the consolidated financial statements since the date the Bank obtains control and ceases when the Bank loses control.

Income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss from the effective acquisition date or until the effective disposal date, as applicable.

(a.2) Investment Entities and Separate Legal Vehicles

The Bank manages and administrates assets held in trust funds and other investment instruments on behalf of investors. The financial statements of these entities do not form part of these consolidated financial statements, except when the Bank has control over the entity.

(a.3) Transactions Eliminated in Consolidation

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between subsidiaries of the Bank are eliminated in preparing the consolidated financial statements.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(a.4) Foreign Currency Translation of the Financial Statements of Foreign Subsidiaries

The functional currency of the subsidiary Banco Multibank, S. A., located in Colombia, is the Colombian peso. Profit or loss and financial position of the Bank's entities having a functional currency other than the presentation currency are translated into presentation currency, as follows:

- Monetary assets and liabilities, at the exchange rate in effect at year end
- Income and expenses at the average exchange rate
- Equity accounts at the historical exchange rate
- The resulting translation adjustment is directly recorded in a separate account in equity, under the caption "Foreign currency translation effect".

(a.5) Changes in the Bank's Ownership Interests in Existing Subsidiaries

Changes in the Bank's ownership interests in subsidiaries that do not result in the Bank losing control over the subsidiaries are accounted for as equity transactions.

(b) *Fair Value Measurement*

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal market, or in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non – performance risk.

When applicable, the Bank measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is considered as active if the transactions of these assets and liabilities are frequent and with a sufficient volume to provide information to set prices on an ongoing basis.

When there is no quoted price in an active market, the Bank uses valuation techniques that maximize the use of relevant observable input data and minimize the use of unobservable inputs. The selected valuation technique incorporates the entire factor that would be considered by market participants when setting the price of a transaction.

The best evidence of fair value is a quoted market price in an active market. In the case that the market for a financial instrument is not active, a valuation technique is used. The decision of whether a market is active may include, but is not limited to, consideration of factors such as the magnitude and frequency of trading activity, the availability of prices and the magnitude of the deals and sales. In markets that are not active, the guaranty for the price of the transaction to provide evidence of the fair value, or to determine adjustments to the transaction prices that are needed to measure the fair value of the instrument, requires additional work during the valuation process.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The fair value of a demand deposit is not lower than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Bank recognizes transfers between levels of the fair value hierarchy at the end of the period during which the change has occurred.

(c) *Cash and Cash Equivalents*

For the purposes of the consolidated statement of cash flows, cash and cash equivalents include demand deposits and time deposits due from banks that have an original maturity of three months or less.

(d) *Securities Sold Under Repurchase Agreements*

The securities sold under repurchase agreements are financing transactions in the short-term with security of values, in which it is required to repurchase the securities sold at a future date and at a certain price. The difference between the sale price and the future purchase value is recognized as an expense for interest under the effective interest rate method.

Values delivered as collaterals will remain recorded in the statement of consolidated financial position, since the counterparty has no property right over securities unless there is a breach of contract by the Bank.

(e) *Securities Bought under Resale Agreement*

The securities bought under resale agreements are transactions of short-term financing with securities guarantee, in which the Bank takes possession of the securities at a discount of the market value and agrees to resell them to the debtor at a future date and at a certain price. The difference between the value of purchase and the future sale price is recognized as income under the effective interest rate method.

Securities received as collateral are not recognized in the financial statement unless there is a breach by the counterparty of the contract, which gives right to the Bank to appropriate the values.

(f) *Derivatives Financial Instruments*

Derivatives are initially recognized at fair value; transaction costs are recognized in income as incurred. After initial recognition, derivatives are valued at fair value and any change is recorded as follows:

(f.1) Fair Value Hedges

Derivatives under the fair value method are instruments that hedge the exposure to changes in the fair value of: (a) a portion or the total value of a financial asset or liability recognized in the consolidated statement of financial position, or (b) a firm commitment or probable transaction to be materialized. The change in the fair value of the hedging instrument is recognized in the consolidated statement of profit or loss.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

If a hedged asset is classified as fair value through other comprehensive income, the revaluation of this category of investments is recorded in equity. Since inception of the hedge relationship, the revaluation of such asset will begin to be recorded in the consolidated statement of profit or loss and the revaluation balance, previously recorded in equity, shall be maintained until sale or maturity date of the asset.

If a hedged asset or liability is carried at amortized cost, its carrying value shall be adjusted to reflect the changes in its fair value due to fluctuation in interest rates. These hedged assets and liabilities shall be carried at amortized cost upon termination of the hedging relationship by using the adjusted effective yield rate for the amortization calculation. If the hedged asset carried at amortized cost suffers an impairment, the loss shall be calculated based on the difference between the carrying value, after the adjustment by changes in the fair value of the hedged asset, as a result of the hedged risk and the present value of estimated future cash flows, discounted at the recalculated effective interest rate of the item.

(f.2) Cash Flow Hedges

Derivative instruments designated for cash flow hedges are instruments that cover the exposure to changes in cash flows associated with a previously recognized asset or liability, or a highly probable forecast transaction. The effective part of any change in the fair value of the hedging instrument is recognized directly in other comprehensive income and presented as a reserve for cash flow hedges within equity, while the ineffective portion of any change in the fair value amount is recognized in the consolidated statement of profit or loss. The amounts accumulated in equity are reclassified to the consolidated statement of profit or loss in the periods in which the hedging transactions will affect profit or loss.

If the hedge derivative expires or is sold, terminated or exercised, or if the hedge no longer meets the cash flow hedge accounting criteria, or if the hedge designation is revoked, then the hedge accounting is discontinued prospectively and any remaining cumulative gain or loss in equity is recognized in the consolidated statement of profit or loss.

If it is considered that the anticipated transaction will not occur, the balance maintained in other comprehensive income will be reclassified immediately to the consolidated statement of profit or loss.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(f.3) Net Investment Hedges

When a derivative financial instrument or a non-derivative financial liability is designated as the hedging instrument in a hedge of a net investment in a foreign operation, the effective portion of changes in the fair value of the hedging instrument is recognized in other comprehensive income and presented in the foreign currency translation effect within equity. Any ineffective portion of the changes in the fair value of the derivative is recognized immediately in the consolidated statement of profit or loss. The amount recognized in other comprehensive income will be reclassified to the consolidated statement of profit or loss as a reclassification adjustment on disposal of the foreign operation.

(f.4) Other Derivatives

Derivatives not designated as part of a hedging strategy are classified as assets or liabilities at fair value and are recognized in the consolidated statement of financial position at their fair value. Changes in the valuation of these derivatives are recorded in the consolidated statement of profit or loss.

(g) *Investment Securities after January 1, 2018*

As of January 1, 2018, the Bank classifies all its financial instruments based on the business models for the management of these financial assets and in accordance with the contractual terms. These financial assets are measured as follows:

- Amortized Cost (AC)
- Fair value through other comprehensive income (FVOCI)
- Fair value through profit and loss (FVTPL)

Classification and Measurement – Financial assets

A financial asset is measured at amortized cost and not at fair value with changes in profit and loss if it meets both of the following conditions:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specific dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and has not been designated as a FVTPL:

- The asset is held within a business model which objective is achieved by both collecting contractual cash flows and selling financial assets; and;

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

- The contractual terms of the financial asset give rise on specific dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are measured at its fair value with changes in profit and loss.

Additionally, the Bank will evaluate each case to irrevocably designate a financial asset as FVTPL in order to significantly reduce the accounting asymmetry that could occur if it does not do so.

Derivatives embedded in contracts in which the host is a financial asset are evaluated to determine the classification of the hybrid financial instrument taken as a whole.

Evaluation of the business model

The Bank determined its business models for its financial instruments at the portfolio level to reflect, in the best way, the way in which the business is managed and in which the information is provided to the Administration and other supervisory and reporting entities. The information considered included:

- The policies and objectives indicated for the portfolio and the operation of those policies in practice. These include whether the Administration's strategy focuses on collecting revenue from contractual interests, maintaining a specific interest return profile or coordinating the duration of the financial assets with that of the liabilities that said assets are financing or the expected cash outflows or realize cash flows through the sale of the assets;
- How the performance of the portfolio is evaluated and reported to the key personnel of the Bank's Administration;
- The risks that affect the performance of the business model (and the financial assets held in the business model) and the way in which said risks are managed;
- How the business managers are compensated (for example, if the compensation is based on the fair value of the assets under management or on the contractual cash flows obtained); and
- The frequency, value and scheduling of sales in previous periods, the reasons for those sales and expectations about future sales activity.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis, are measured at fair value through profit or loss because they are not maintained to collect contractual cash flows or to obtain contractual cash flows and sell these financial assets.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

Evaluation of whether the contractual cash flows are solely payments of principal and interest

For the purpose of this evaluation, "principal" is defined as the fair value of the financial asset at the time of initial recognition. "Interest" is defined as the consideration of the time value of money and the credit risk associated with the amount of the principal in force for a particular period of time and by other basic risks of a loan agreement and other associated costs (i.e. liquidity risk and administrative costs), as well as the profit margin.

When evaluating whether the contractual cash flows are solely payment of principal and interest, the Bank will consider the contractual terms of the instrument. This will include the evaluation to determine if the financial asset contains a contractual term that could change the period or amount of the contractual cash flows in such a way that it does not comply with this condition. In making this evaluation, the Bank will consider:

- Contingent events that will change the amount and periodicity of cash flows;
- Leverage conditions;
- Terms of prepayment and extension;
- Terms that limit the Bank to obtain cash flows from specific assets (e.g. asset agreements without recourse); and
- Characteristics that modify the considerations of the time value of money, for example, periodic review of interest rates.

Reclassification between categories of financial assets and liabilities

The Bank does not reclassify its financial assets after its initial designation, unless there is any exceptional circumstance in which the Bank can, but is not limited to, acquire, sell any investment portfolio or market conditions arise that merit a revaluation of the business models. Financial liabilities will never be reclassified. The Bank has not reclassified any of its financial assets and liabilities in 2018.

(h) *Investment Securities until December 31, 2017*

Investment securities are initially measured at fair value and they are subsequently recorded based on the classifications maintained in accordance with the characteristics of the instrument and on management's intent with respect to these securities at the acquisition date. The classifications used by the Bank are as follows:

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(h.1) Securities at fair value through profit or loss:

This category includes those securities acquired for the purpose of generating profits from short term fluctuations in the price of the instrument. These securities are presented at fair value and the changes in fair value are presented in the consolidated statement of profit or loss.

(h.2) Securities available for sale:

This category includes investments acquired with the intent to be maintained for an indefinite period of time and may be sold in the event of liquidity needs, changes in interest rates, exchange rates or stock prices. These investments are recorded at their fair value and changes in their carrying value are recognized in other comprehensive income using a reserve account for valuation. When the investment is disposed of (derecognized) or is determined to be impaired, the cumulative gain or loss formerly recognized in other comprehensive income is reclassified to the consolidated statement of profit or loss.

Impairment of available for sale financial assets

The Bank assesses at each reporting date, if there is any objective evidence of impairment in investment securities. In the event that the investments are classified as available for sale, a significant and prolonged decrease in the fair value below its cost is considered to determine whether the assets are impaired.

If there is any objective evidence of impairment for financial assets available for sale, the cumulative loss is reduced from equity and recognized in the consolidated statement of profit or loss.

If in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase is objectively related to an event occurring after the impairment loss recognized in profit or loss, the impairment loss will be reversed through the consolidated statement of profit or loss.

(h.3) Securities held to maturity:

This category includes those securities that the Bank has the intention and ability to hold to maturity. These securities are mainly comprised of debt instruments, which are presented on an amortized cost basis. Any security presenting a significant or prolonged decline in the value is decreased to its fair value by recording a specific investment reserve against profit or loss for the year.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

When the fair value of equity instruments cannot be measured reliably, investments are maintained at cost.

Transfers among categories

The Bank reviews in each reporting period, the classification of its investments and assesses whether there is any change in its intention or ability to maintain them in the same category.

If due to a change in the intention or ability over an investment in securities, it is required to be recognized at cost or amortized cost rather than fair value, the carrying amount of the fair value of the investment at that date shall become its new cost or amortized cost, as applicable. Any effect resulting from this asset, formerly recognized in other comprehensive income shall be recorded as follows:

- In case of a fixed-term financial asset, any gain or loss shall be recorded in profit or loss through the remaining useful life of the security at held to maturity, using the effective interest method. Any difference between the new amortized cost and the amount at maturity shall be also amortized through the remaining useful life of the financial asset using the effective interest method, similarly to the amortization of a premium or discount. In case of a subsequent impairment, any gain or loss that was formerly recognized in other comprehensive income shall be reclassified from equity to the consolidated statement of profit or loss.
- In the case of a financial asset not having a fixed maturity date, when the financial asset is disposed of, the unrealized gain or loss will be recognized in the consolidated statement of profit or loss.

(i) *Loans*

Loans receivable are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, which are generally originated by lending funds to a debtor. The loans are measured initially at its fair value plus those incremental direct costs; subsequently, they are measured at amortized cost using the effective interest rate method.

(j) *Finance Lease Receivables*

Finance leases are mainly comprised of vehicles lease arrangements, which are reported as part of the loan portfolio at the present value of the lease. The difference between the gross amount receivable and the present value of the amount receivable is recorded as unearned interest, which is amortized as operating income by using the effective interest rate method.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(k) *Factoring Receivables*

Factoring mainly consists of the purchase of invoices, which are presented at their principal amount pending collection, less unearned interest and commissions and the reserve for loan losses. These invoices receivable reflect the present value of the contract.

(l) *Impairment of financial assets after January 1, 2018*

The Bank evaluates at each reporting date, if there is any objective evidence of impairment of its financial assets. The amount of losses will be determined by applying the model of 'expected credit loss' (ECL), during the period and the variations with respect to the previous period are recognized as an allowance expense in profit and loss.

The impairment model will be applied to the following financial assets that are not measured at FVTPL:

- a) Debt instrument;
- b) Loans receivable;
- c) Loans commitments and irrevocable letters of credit;
- d) Deposits in banks;
- e) Finance Lease and Factoring Receivables.

No impairment losses will be recognized on investments in equity securities.

The allowances for losses shall be recognized for an amount equal to the ECL during the lifetime of the asset, except in the following cases in which the recognized amount is equivalent to a 12-month ECL:

- a) Investments in debt instruments that are determined to reflect low credit risk at the reporting date; and
- b) Other financial instruments over which the credit risk has not increased significantly since its initial recognition.

ECL measurement

The key inputs in the ECL measurement are the structure of the terms of the following variables:

- Probability of default (PD)
- Loss given default (LGD)
- Exposure at default (EAD).

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The ECL is the probability-weighted estimate of credit loss and is measured as follows:

- Financial assets that do not show credit impairment at the reporting date: the present value of all past due contractual cash payments (e.g., the difference between the cash flows owed to the Bank according to the contract and the cash flows that the Bank expects to receive);
- Financial assets that are impaired at the reporting date: the difference between the book value and the present value of the estimated future cash flows;
- Outstanding loan commitments: the present value of the difference between the contractual cash flows that are owed to the Bank in the event that the commitment is executed and the cash flows that the Bank expects to receive; and
- Financial guarantee contracts: the payments expected to reimburse the holder less any amount that the Bank expects to recover.

Definition of default

Bank considers a financial asset in default when:

- It is unlikely that the debtor fully pays its credit obligations to the Bank, with no course of action on the part of the Bank to award collateral (if applicable); or
- The debtor has a delinquency of more than 90 days in any material credit obligation. Overdrafts are considered delinquent once the client has exceeded the recommended limit or has been recommended a lower limit than the current balance.

When evaluating if a debtor is in default, the Bank will consider indicators that are:

- Qualitative – e.g. Breach of contractual clauses
- Quantitative – e.g. delinquency status and no payment on another obligation of the same issuer to the Bank; and
- Based on data developed internally and obtained from external sources.

The inputs used in the evaluation of whether the financial instruments are in default and their importance may vary over time to reflect changes in circumstances.

Significant Increase in the Credit Risk

When determining whether the credit risk of a financial asset has increased significantly since its initial recognition, the Bank will consider reasonable and sustainable information that is relevant and available without disproportionate cost or effort, including both quantitative and qualitative information and analysis, based on the Bank's historical experience and expert evaluation of the credit, including information with a forward projection.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The Bank expect to identify if there has been a significant increase in the credit risk exposure comparing between:

- The probability of default (PD) during the remaining life until the reporting date; with
- The PD during the remaining life at this point in time which was estimated at the time of initial recognition of the exposure.

Credit Risk Rating for the expected loss model

The Bank will assign to each exposure a specific credit risk rating for the expected loss model in its origination and subsequent dates using the methodology that considers mainly the days past due of each credit facility. The Bank expects to use these ratings for purposes of identifying significant increases in the credit risk under IFRS 9.

The Bank will monitor the effectiveness of the criteria used to identify significant increases in credit risk through regular reviews that confirm:

- Criteria are able to identify significant increases in credit risk before an exposure is in default;
- The criteria are not aligned to a point in time when the asset shows 30-days delinquency; and

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(3) Summary of Significant Accounting Policies, continued

The mechanism to determine the probability of default according to the methodology of (ECL) is detailed below:

Stage 1	The ECL for 12 months is calculated as the portion of the expected life of the ECL as a result of events of default of a financial instrument that are possible within 12 months after the reporting date. The Bank calculates the 12-month ECL reserve based on the expectation of a default within the 12 months after the reporting date. These expected 12-month probabilities of default apply to a projection of the EAD, multiplied by the expected of PD and discounted by an approximation to the original EIR. This calculation is performed for each scenarios, as explained previously.
Stage 2	When a loan has shown a significant increase in credit risk since its inception, the Bank records an allowance corresponding to the lifetime ECL. The mechanisms are similar to those explained above, including the use of multiple scenarios, but the PDs and LGDs are calculated over the life of the security. The expected cash shortfalls are discounted by an approximation to the original EIR of the loan.
Stage 3	When a loan has shown a significant increase in credit risk since its inception, the Bank records an allowance for the lifetime ECL. The mechanisms are similar to those explained above, including the use of multiple scenarios, but the PDs and LGDs are calculated for the life of the security. The expected cash shortfalls are discounted by an approximation to the original EIR of the loan.
Loans Commitments and irrevocable letter of credit	In estimating the lifetime ECL for loan commitments and non-disbursed irrevocable letters of credit, the Bank estimates part of the commitment that is expected to be used during its expected life. The ECL is based on the present value of the expected cash shortfalls if the commitment is used, based on a weighted probability of the four scenarios. The expected cash shortfalls are discounted by an approximation to the expected EIR of the loan. For credit cards and revolving credit facilities that include both a loan and a commitment, the ECLs are calculated and presented together with the loan. For loan commitments and letters of credit, the ECL is recognized as a liability.

(m) Allowances for Loan Losses *until December 31, 2017*

The Bank assesses at each reporting date, if there is any objective evidence of impairment of a loan or loan portfolio, finance lease receivable or factoring receivable (hereinafter, jointly referred as “loans”). The amount of loan losses determined during the period is recognized as a provision expense in profit or loss for the period by increasing the allowance for loan losses. The allowance is presented deducted from loans receivable in the consolidated statement of financial position. When a loan is deemed as uncollectible, the uncollected amount is decreased from the corresponding allowance account. The recovery of loans that were formerly written down as uncollectible increases the allowance account.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

Impairment losses are determined through two methods which indicate if there is any objective evidence of impairment, i.e. individually for individually significant loans and collectively for loans not individually significant.

(m.1) Individually Assessed Loans

Impairment losses on individually assessed loans are determined based on an assessment of each particular exposure. If there is no objective evidence of impairment for an individually significant loan, it is included in a group of loans with similar characteristics and impairment is collectively assessed. Impairment loss is calculated by comparing the present value of expected future cash flows, discounted at the actual rate of the loan, to its current carrying value. The amount of any loss is recognized as an allowance for loan losses in the consolidated statement of profit or loss. Write-offs of the carrying value of impaired loans is made through the use of the allowance for loan losses.

(m.2) Collectively Assessed Loans

The collective allowance for groups of homogeneous loans is established using statistical analysis of historical data on delinquency, timing of recoveries and the amount of incurred losses, which is appropriately adjusted to reflect current economic and lending conditions if it is probable that actual losses may be greater or less than those suggested by historical trends. Delinquency rates, loss rates and expected timing of future recoveries are regularly benchmarked against actual loss experience. It is expected that economic factor adjustments consider the following:

- The economic conditions prevailing in each market
- Portfolio position within the business cycle
- The seasonal or aging effect of the portfolio
- Changes in interest rates
- Changes in loan policies and/or procedures
- Political and legal changes.

(m.3) Reversal of Impairment

If in a subsequent period the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the formerly recognized impairment loss is reversed by decreasing the allowance for loan losses. The amount of any reversal is recognized in the consolidated statement of profit or loss.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(m.4) Restructured loans

Restructured loans are those for which a restructuring has been made due to any impairment in the financial condition of the counterparty, and where the Bank considers to change the loan parameters. These loans, after restructuring, are maintained in the assigned risk category, regardless of any improvement in the debtor's condition after restructuring.

(n) *Offsetting of Financial Assets and Liabilities*

Financial assets and liabilities are offset, and the net amount presented in the statement of financial position when, and only when, the Bank currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

(o) *Property, Furniture, Equipment and Improvements*

Property, furniture, equipment and improvements comprise buildings, furniture and improvements used by branches and offices. Property, furniture, equipment and improvements are presented at their historical cost, less accumulated depreciation and amortization, except for land and buildings, which since December 31, 2014 are recognized under the revalued cost method. The historical cost includes the expense directly attributed to the purchase of the assets.

Subsequent costs are capitalized, or they are recognized as a separate asset, as applicable, when it is probable that the economic benefits associated with the transaction will flow to the Bank; and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Costs for maintenance and repairs are charged directly to expenses when incurred.

Depreciation of property, furniture and equipment and amortization of improvements are calculated using the straight-line method over the estimated useful lives of assets. Land is not subject to depreciation. The useful lives of the assets are as follows:

- Buildings	60 years
- Furniture and equipment	3 - 10 years
- IT Equipment	3 - 7 years
- Vehicles	3 - 7 years
- Property improvements	5 - 10 years

The amount equivalent to the depreciation expense associated with the revaluation of buildings is transferred from the equity account of property revaluation reserve to retained earnings as these assets are being used, without affecting profit or loss.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The useful life is revised and adjusted as appropriate at each reporting date. Property and equipment are reviewed for impairment provided that any change in events or circumstances indicates that the carrying value might not be recoverable. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Recoverable amount is the higher of fair value less costs to sell and value in use.

(p) *Goodwill*

Goodwill represents the excess of the purchase price over fair value of the net assets acquired, resulting from a business acquisition.

All goodwill is allocated to one or more cash-generating units and is assessed for impairment at that level. Goodwill, is not amortized, but tested for impairment at least once a year or when there is indication of impairment, whichever comes first.

The impairment test requires fair value of each cash-generating unit to be compared to its carrying value. Goodwill is presented at cost less any accumulated impairment loss. Any impairment loss for goodwill is recognized directly in the consolidated statement of profit or loss.

(q) *Investment properties*

Investment properties are measured initially at cost, including transaction costs. Subsequent to the initial recognition, the investment properties are measured at fair value. Gains and losses arising from changes in the fair value of investment properties are included in the consolidated statement of profit or loss of the period in which they arise.

An investment property is written off at the time of disposition or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposition. Any gain or loss that arises when the property is derecognized (calculated as the difference between the net proceeds of the disposition and the carrying value of the asset) is included in the consolidated statement of profit or loss in the period in which the property is written off the accounting records.

(r) *Deposits, Bonds Payable, Borrowings Received and Negotiable Commercial Papers*

These instruments result from the funds received by the Bank, which are initially measured at fair value, net of transaction costs. Subsequently, they are measured at amortized cost, using the effective interest method, except for liabilities that the Bank decides to measure at fair value through profit or loss.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(s) *Financial Guarantees*

Financial guarantees are contracts that required the Bank to make specific payments on behalf of its customers for purposes of reimbursing the guarantee beneficiary, in the event that the customer fails to make payment when due, in accordance with the terms and conditions of the arrangement.

Liabilities arising from financial guarantees are initially measured at fair value, which is amortized over the term of the financial guarantee. Subsequently, the guarantee is carried at the highest amount between the amortized amount and the present value of expected future payments. Financial guarantees are included in the consolidated statement of financial position within other liabilities.

(t) *Interest income and expenses*

Interest income and expenses are usually recognized in the consolidated statement of profit or loss for any financial instrument presented at amortized cost using the effective interest method.

The effective interest rate method is a method of calculating the amortized cost of a financial asset or liability and of allocating interest income over the relevant period. The calculation includes all the commissions and installments paid or received by the counterparties which form an integral part of the effective interest rate, transaction costs and any other premium or discount. Transaction costs are origination costs directly attributable to the acquisition, issuance or disposal of an asset or liability. When calculating the effective interest rate, the cash flows are estimated considering all contractual terms of the financial instrument, but not future credit losses.

(u) *Income from Fees and Commissions*

Usually, fees and others commissions on short-term, letters of credit and other bank services are recognized as income under the cash basis due to their short-term maturity. Income recognized under the cash basis does not significantly differ from income recognized under the accrual method.

Commissions on loans and other mid-term and long-term transactions, net of some direct costs are deferred and amortized over the life of the respective financial instrument.

(v) *Dividend Income*

Dividends are recognized in the consolidated statement of profit or loss when the Bank's right to receive the dividends is determined.

(w) *Defined Contribution Plan*

Defined contribution plans are recognized as an expense in the consolidated statement of profit or loss for the period as services are rendered by employees, in accordance with the terms established for those contributions.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(x) *Insurance Operations*

Insurance arrangements correspond to those arrangements whereby the Bank assumes the significant insurance risk of a counterparty (the insurer), committing to compensate the policyholder or other beneficiary when an uncertain future event (the insured event) adversely affects the policyholder or beneficiary. By general rule, the Bank determines if the arrangement has a significant insurance risk by comparing premiums collected for benefits to be paid if the insured event occurs. An insurance arrangement might also transfer financial risks. Insurance arrangements are maintained for the rest of their effective term, notwithstanding if the insurance risk significantly decreases, until all the risks and obligations terminate or expire. During the normal course of operations, the Bank has entered into reinsurance arrangements with reinsurance companies.

The reinsurance payable corresponds to the portion of premiums generated by sharing the risks. This sharing is agreed in the reinsurance arrangements; however, reinsurance arrangements do not release the Bank from contracted obligations, retaining overall responsibility for the policyholders or beneficiaries.

The reinsurance receivable represents the balance of the amounts receivable from reinsurance companies originating from events occurred, whereby it assumes the indemnity on behalf of the policyholder, and for the reinsurances accepted by other insurance companies. The amounts expected to be recovered from reinsurance companies are recognized in conformity with the terms and conditions included in the arrangements entered into by both parties.

Any gain or loss from the reinsurance arrangement is recognized in the consolidated statements of profit or loss at the inception of the arrangement and they are not amortized.

Income and expenses from insurance operations are recorded as follows:

Premiums receivable are recognized when the insurance policy is issued. Income from insurance premiums corresponding to the period contracted in the policy is recognized upon the inception of the insurance without considering the payment status of the premium. Insurance begins with the acceptance of the insurance request submitted by the client and collection of the premium, which may be fractioned or deferred when collected in one single installment, during the term of the policy.

Expenses from reinsurance and commissions and other income and expenses related to the policy issuance are recognized upon recognition of income from insurance premiums.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(y) *Trust Operations*

Assets held in trust are not considered part of the Bank's assets, and consequently, such assets and their corresponding income are not included in these consolidated financial statements. The Bank shall administrate the trust funds in conformity with contractual arrangements and separately from its own equity.

The Bank charges a commission for administrating the trust funds, which is paid by the settlors based on the amount maintained in the trust funds or as agreed by the parties. These commissions are recognized in income in accordance with the terms of the trust fund agreements, whether monthly, quarterly or annually or on an accrual basis.

(z) *Preferred Shares*

The preferred shares are classified as part of its equity, because the Bank has full discretionary power to decide on their redemption and declare dividends. Payment of dividends is deducted from retained earnings.

(aa) *Income Tax*

Estimated income tax is the income tax payable for the year, using tax rates enacted at the consolidated statement of financial position date, plus any other income tax adjustment from prior years.

Deferred income tax is the tax amount expected to be recovered or paid in future periods over temporary differences between carrying amounts of assets and liabilities, for financial reporting purposes and the amounts used for taxation purposes, using tax rates that are expected to be applied to temporary differences when they reverse, based on laws enacted or substantially enacted at the reporting date. These temporary differences are expected to be reversed in the future. If it is determined that a deferred tax asset cannot be realized in the future, it would be totally or partially reduced.

(bb) *Assets Classified as Held for Sale*

Non-current assets, or disposal group comprised of assets and liabilities, including foreclosed assets held for sale, which are expected to be recovered primarily through sales rather than being recovered through continued use are classified as available for sale.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

Immediately before being classified as held for sale, assets or components of disposal groups will be measured again in conformity with the Bank's accounting policies. Based on that classification, the lowest value between its carrying amount and its fair value less costs to sell shall be recognized. An impairment loss shall be recognized for reductions in the initial value of the Bank's assets. Impairment losses at initial classification and subsequently as held for sale are recognized in the consolidated statement of profit or loss.

(cc) *Segment Information*

An operating segment is a component of the Bank, whose operating results are reviewed on a regular basis by Management to make decisions about resources allocated to each segment and assess its performance, and for which financial information is available.

(dd) *Foreign Currency*

Assets and liabilities maintained in foreign currency are converted into balboas (B/.) at the official exchange rate prevailing at the reporting date. Foreign currency transactions are recorded at the exchange rates prevailing at the date of the transactions, and exchange gains and losses are included in other income or other expenses in the consolidated statement of profit or loss. (See note 3(a.4)).

(ee) *Impact on the adoption of International Financial Reporting Standards (IFRS)*

The Bank has adopted IFRS 9 Financial Instruments with initial application date of January 1, 2018. The requirements of IFRS 9 represent a significant change with respect to IAS 39 Financial Instruments: Recognition and Measurement.

The nature and effects of the key changes to the Bank's accounting policies resulting from the adoption of IFRS 9 are summarized below.

Classification of financial assets and liabilities

IFRS 9 includes three main classification categories for financial assets: measured at amortized cost (AC), at fair value through other comprehensive income (FVOCI), and at fair value through profit or loss (FVTPL). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. The standard eliminates existing categories of IAS 39 from held-to-maturity, loans and receivables and available-for-sale. Under IFRS 9, derivatives embedded in contracts in which the principal is a financial asset within the scope of the standard are never separated. Instead, the classification of the hybrid financial instrument taken as a whole is evaluated.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The adoption of IFRS 9 has not had a significant effect on the Bank's accounting policies for financial liabilities.

Impairment of the financial assets

IFRS 9 replaces the 'incurred loss' model of IAS 39 with a model of 'expected credit loss' (ECL). The new impairment model applies to financial assets measured at amortized cost, contract assets and debt investments at FVOCI, but not to investments in equity securities. Under IFRS 9, credit losses are recognized before they would be under IAS 39.

Accounting for hedges

The Bank has chosen to maintain IAS 39 policy for its hedges accounting.

Transition

The changes in the accounting policies resulting from the adoption of IFRS 9 have been made by applying the exemption that allows it not to restate the comparative information of previous periods with respect to changes in classification and measurement (including impairment). The differences in the carrying amounts of the financial assets and liabilities resulting from the adoption of IFRS 9 will generally be recognized in undistributed earnings and reserves as of January 1, 2018. The impacts are summarized below:

- The information presented for 2017 does not reflect the requirements of IFRS 9 and, therefore, is not comparable with the information presented for 2018 under IFRS 9.
- The following evaluations have been made based on the facts and circumstances that existed at the date of initial application.
 - The determination of the business model in which a financial asset is held.
 - The designation and revocation of prior designation of certain financial assets and financial liabilities now measured at FVTPL.
 - The designation of certain investments in equity instruments not held for trading now measured at FVOCI.
- If an investment in a debt security had a low credit risk at the date of initial application of IFRS 9, the Bank assumed that the asset's credit risk had not increased significantly since its initial recognition.
- The Bank maintained the policies on hedge accounting according to the previous standard, which means that all hedge relationships designated under IAS 39 are held to date.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The following table summarizes the impact of the transition to IFRS 9, net of deferred taxes, on reserves and retained earnings as of January 1, 2018.

Impact of the adoption of IFRS 9 as of January 1, 2018

B/.

Allowance for valuation of available-for-sale investments

Ending balance under IAS 39 (December 31, 2017)	(15,103,425)
Remeasurement of financial assets at FVOCI	2,077,323
Recognition of expected credit losses under IFRS 9 for debt financial assets at FVOCI	<u>1,849,299</u>
Initial balance under IFRS 9 (January 1, 2018)	<u>(11,176,803)</u>

Unrealized loss of securities transferred to held to maturity

Ending balance under IAS 39 (December 31, 2017)	(11,255,715)
Remeasurement of financial securities at AC at purchase price	<u>11,255,715</u>
Initial balance under IFRS 9 (January 1, 2018)	<u>0</u>

Retained earnings

Ending balance under IAS 39 (December 31, 2017)	183,371,908
Recognition of expected credit losses for the loan portfolio under IFRS 9	(15,015,350)
Recognition of expected credit losses for debt instruments at amortized costs under IFRS 9	(314,799)
Recognition of the expected credit losses under IFRS 9 for debt financial assets at FVOCI	(1,849,299)
Recognition of the expected credit losses for the irrevocable loan commitments and contingencies under IFRS 9	(431,036)
Recognition of the expected credit losses for cash and cash equivalents under IFRS 9	(10,104)
Remeasurement of financial securities at FVTPL	35,219
Related deferred tax	<u>3,050,007</u>
Initial balance under IFRS 9 (January 1, 2018)	<u>168,836,546</u>

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Notes to the Consolidated Financial Statements**(3) Summary of Significant Accounting Policies, continued**

The table below shows the original measurement categories under IAS 39 and the new measurement categories under the IFRS 9 for each class of financial assets and financial liabilities as of January 1, 2018.

Financial assets	Note	Original Classification under IAS 39	New classification under IFRS 9	Original carrying amount under AS 39	New carrying amount under IFRS 9
Cash and cash equivalents	8	Held to maturity	AC	411,922,271	411,912,167
Fixed income funds	9	Fair value through profit and loss	FVTPL	3,132,000	3,132,000
Debt instruments	10	Fair value through profit and loss	FVTPL	9,074,169	9,074,169
Equity securities and fixed income funds	10	Available for sale	FVTPL	34,394,208	34,394,208
Debt instruments	10	Available for sale	FVTPL	1,160,432	1,160,432
Debt instruments	10	Available for sale	FVOCI	566,009,657	566,009,657
Debt instruments	10	Held to maturity	AC	72,568,365	72,253,565
Debt instruments	10	Held to maturity	FVOCI	170,968,010	184,336,273
Debt instruments	10	Held to maturity	FVTPL	5,633,333	5,633,333
Loans	11	Loans, net	AC	3,133,280,534	3,118,265,184
Other assets	14	Other assets	AC	<u>105,903,807</u>	<u>105,903,807</u>
Total financial assets				<u>4,514,046,786</u>	<u>4,512,389,595</u>
Financial Liabilities	Note	Original Classification under IAS 39	New classification under IFRS 9	Original carrying amount under AS 39	New carrying amount under IFRS 9
Customer deposits	4	Amortized cost	AC	2,799,537,652	2,799,537,652
Securities sold under repurchase agreements	15	Amortized cost	AC	49,942,156	49,942,156
Borrowings received	16	Amortized cost	AC	669,164,132	669,164,132
Bonds payable	17	Amortized cost	AC	447,395,813	447,395,813
Negotiable commercial securities	18	Amortized cost	AC	11,500,000	11,500,000
Derivative liabilities held for risk management	23	Fair value through profit and loss	FVTPL	4,457,025	4,457,025
Other liabilities	19	Amortized cost	AC	<u>53,941,725</u>	<u>53,941,725</u>
Total financial liabilities				<u>4,035,938,503</u>	<u>4,035,938,503</u>

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The Bank's accounting policies for the classification of financial instruments under IFRS 9 are set out in Note 3 (g). The application of these policies resulted in assignments to the new categories established in the previous table and explained below:

- a. All equity securities, fixed income funds and some debt instruments that did not pass the measurement test in accordance with the SPPI methodology were designated to the new fair value category through profit or loss (FVTPL) under IFRS 9.
- b. These debt instruments, segmented into a specific business model, represent investments that are held by the Treasury unit of the Bank in a separate portfolio to collect interests income, but can be sold to satisfy liquidity requirements that arise in the normal course of the business. The Bank considers that these securities are maintained within the business model whose objective is achieved through the collection of the effective contractual cash flows and the sale of the securities. In consequence, these assets have been classified as financial assets at fair value through other comprehensive income under IFRS 9.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

The following table presents a reconciliation between the carrying amount of financial assets under IAS 39 and the carrying amounts under IFRS 9 in the transition to IFRS 9 on January 1, 2018.

	Carrying amount under IAS 39 at December 31, <u>2017</u>	<u>Transfers</u>	<u>Remeasurement</u>	Carrying amount under IFRS 9 at <u>January 1, 2018</u>
Financial assets				
Amortized cost				
Cash and cash equivalents				
Beginning balance:	411,922,271			
Remeasurement			(10,104)	
Closing balance:				411,912,167
Loans receivable				
Beginning balance:	3,133,280,534			
Remeasurement			(15,015,350)	
Closing balance:				3,118,265,184
Investment held to maturity				
Beginning balance:	249,169,708			
Remeasurement			10,940,915	
Transfers:				
FVOCI - debt		(182,223,725)		
FVTPL		(5,633,333)		
AC		(72,253,565)		
Closing balance:				0
Debt instruments at amortized cost				
Beginning balance:				
Remeasurement				
Transfers:				
Held to maturity		72,253,565		
Closing balance:				<u>72,253,565</u>
Total financial assets at amortized cost	<u>3,794,372,513</u>	<u>(187,857,058)</u>	<u>(4,084,539)</u>	<u>3,602,433,916</u>
Available for sale				
Beginning balance:	601,564,297			
Transfers:				
FVTPL		(35,554,640)		
FVOCI - debt		(566,009,657)		
Closing balance:				0
Debt instruments at FVOCI				
Transfers:				
From held to maturity		182,223,725		
From available for sale		566,009,657		
Remeasurement			2,112,548	
Closing balance:				<u>750,345,930</u>
Total financial assets at fair value through other comprehensive income	<u>601,564,297</u>	<u>146,669,085</u>	<u>2,112,548</u>	<u>750,345,930</u>
Fair value through profit or loss				
Beginning balance:	12,206,169			
From held to maturity		5,633,333		
From available for sale		35,554,640		
Closing balance:				<u>53,394,142</u>
Total financial assets at fair value through profit or loss	<u>12,206,169</u>	<u>41,187,973</u>	<u>0</u>	<u>53,394,142</u>

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

(ff) *New IFRS and Interpretations that have not yet been adopted*

At the date of the consolidated financial statements there are standards that have not yet been applied in their preparation:

- IFRS 16 *Leases*, The Bank must adopt it as of January 1, 2019. The Bank has assessed the estimated impact that the initial application of IFRS 16 will have on its consolidated financial statements, as described below. The actual impact of adopting the standard on January 1, 2019 may change for the following reasons:
 - The Bank has not finalized the testing and assessment of controls on its new IT systems; and
 - The new accounting policies are subject to change until the Bank presents its first financial statements, which include the date of the initial application.
- IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes an asset with a right-of-use, which represents its right to use the underlying asset and a lease liability that represents its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. The lessor's accounting remains similar to the current standard: that is, lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance, including IAS 17 on Leases, IFRIC 4 Determination of whether an agreement contains a lease, SIC-15 operating leases - Incentives and SIC-27 evaluating the substance of transactions involving the legal form of a lease.

Leases in which the Bank is a lessee

The Bank has completed an initial assessment of the potential impact on its consolidated financial statements but has not yet completed its detailed assessment. The actual impact of applying IFRS 16 on the financial statements in the period of initial application will depend on the future economic conditions, the development of the Bank's leasing portfolio, the evaluation of whether it will exercise any lease renewal option and the extent to which the Bank chooses to use practical expedients and recognition exemptions.

The Bank will recognize new assets and liabilities for its operating leases of branches and office premises. The nature of the expenses related to these leases will now change because IFRS 16 replaces the straight-line operating lease expense with a depreciation charge for the right to use the asset and interest expenses on lease liabilities.

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Notes to the Consolidated Financial Statements

(3) Summary of Significant Accounting Policies, continued

Previously, the Bank recognized the operating lease expense on a straight-line basis over the term of the lease and recognized assets and liabilities only to the extent that there was a timing difference between the actual lease payments and the recognized expense.

As of December 31, 2018, the future minimum lease payments of the Bank under a non-cancellable operating leases amounted B/.5 million and B/.8 million, on a undiscounted basis, which the Bank estimates that it will recognize as additional lease liabilities.

No significant impacts are expected for the Bank's financial leases.

Transition

The Bank plans to apply IFRS 16 initially on January 1, 2019, using a modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 will be recognized as an adjustment to the opening balance of retained earnings as of January 1, 2019, with no restatement comparative information.

The Bank plans to apply the practical expedient to grandfather the definition of a lease in transition. This means that it will apply IFRS 16 to all contracts entered into before January 1, 2019 and identified as leases in accordance with IAS 17 and IFRIC 4.

- IFRS 17 *Insurance Contracts*, requires that insurance liabilities be measured at a current compliance value and provide a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of consistent and principled accounting for insurance contracts. IFRS 17 replaces IFRS 4 Insurance Contracts and will become effective in the annual reporting periods beginning on or after January 1, 2021.

The Bank is evaluating the possible impact of the application of IFRS 17 on its consolidated financial statements.

(4) Financial Risk Management

The main purpose of risk management is to mitigate the potential losses the Bank may face as a participant in the financial industry through a preventive comprehensive management approach maximizing the risk-return ratio and enhancing the allocation of economic capital.

The Bank has a Comprehensive Risk Management System (SIAR, for its acronym in Spanish) whose bases are supported by the policies and procedures that set out the effect of each type of risk identified and described in an operating manual. Additionally, it has provided the system with an organizational structure with material and financial resources directly reporting to the Board of Directors through the Risk Committee.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(4) Financial Risk Management

The Risk Committee, comprised by independent directors and Bank's executives, is mainly engaged in the following activities:

- Approve the strategies to assume risks, ensuring that they produce an adequate risk-return ratio optimizing the use of the Bank's economic capital.
- Approve the maximum exposure limits allowed, reflecting the Bank's risk appetite.
- Approve the management policies and framework for any type of risks.
- Analyze the Bank's exposure to different risks and their interrelationship and recommend mitigating strategies as required.
- Inform the Board of Directors about the Bank's risk behavior.

The Bank has defined four main principles for Risk Management, detailed as follows:

- The management approach shall be comprehensive, incorporating any risk and all operations of the Bank and its subsidiaries.
- Management of individual risks shall be uniform.
- The risk management framework shall be based on international best practices and shall incorporate past experiences.
- The function of the risk unit shall be independent from the business

Additionally, the Bank is subjected to regulations from the Superintendency of Banks and the Superintendency of the Securities Market of Panama, with respect to concentrations of risk, liquidity and capitalization, among others. Moreover, the Bank is subject to the regulations applicable in the various countries where it operates.

The Bank's Audit Committee supervises the way Management monitors compliance with risk management policies and procedures and reviews if the risk management framework is appropriate to face the Bank's risks. This Committee is assisted by Internal Audit in its oversight role. Internal Audit periodically reviews risk management controls and procedures, whose results are reported to the Audit Committee.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

The main risks identified by the Bank are credit, liquidity, market, operational and business continuity risks, which are described as follows:

(a) Credit Risk

Credit risk represents the probability that the counterparty to a business transaction does not meet the terms originally agreed with the Bank. In order to assume this risk, the Bank has a management framework including the following main elements:

- Analysis of risk or pre-approval, which is carried out separately from business; its objectives, in addition to identify, evaluate and quantify the risk of the proposals is to determine the effect they will have on the Bank's loan portfolio and ensure that the price of proposed operations covers the cost of the risk assumed.
- A control area responsible for validating that proposals are framed within the Bank's policies and limits, obtain the required approval based on the risk level taken and meet the conditions agreed in the approval upon settling the operation.
- The approval process takes place within different levels of the Bank, considering approval limits for each level.
- A portfolio management process aimed at monitoring the risk trends for the Bank in order to proactively anticipate any evidence of impairment in the portfolio.
- Oversight by the members of Board of Directors through their participation in various Committees (Credit, Portfolio Quality, Risk Policies and Assessment (CPER), Assets and Liabilities (ALCO)).

Formulating Credit Policies:

Credit policies are issued or reviewed by Management of the Credit Risk, Business and Consumer areas, always considering:

- Changes in market conditions
- Risk factors
- Changes in laws and regulations
- Changes in financial conditions and credit availability
- Other relevant factors at the moment.

Every change in policies or the establishment of new policies approved by the Risk Committee, and ratified by the Board of Directors, are published internally for the Bank's entire staff.

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(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

Establishing Authorization Limits:

Approval limits for credits are established depending on the percentage that each amount represents of the Bank's equity. These limit levels are submitted before the consideration of the Risk Committee and ratified by the Board of Directors.

Exposure Limits:

In order to limit the exposure, maximum limits have been established for an individual debtor or economic group, based on the Bank's capital funds.

Concentration Limits:

In order to limit concentration per activity or industries, exposure limits have been approved based on capital distribution and the strategic orientation to be given to the loan portfolio.

Furthermore, the Bank has limited its exposure to different geographies through the country risk policy, in which it has defined countries where it would like to have exposure based on the Bank's strategic plan; also, credit and investment exposure limits have been implemented in such countries, based on their credit risk rating and the approved risk appetite.

Policy Compliance Review:

Each business unit is responsible for the quality and performance of their loan portfolios, as well as for the control and monitoring of risks. However, through Loan Management and Control, the debtor's financial position and payment capacity are periodically assessed. For loans that are not individually material, monitoring is made through delinquency ranges as observed in their installment payments, and the particular characteristics of such portfolios.

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Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

Analysis of Credit Quality

The following table analyzes the credit quality of financial assets and the impairment allowance maintained by the Bank for these assets.

	Securities under Resale Agreement		Loans Receivable and Other Accounts Receivable		Debt Security Investments	
	2018	2017	2018	2017	2018	2017
Maximum exposure						
Carrying value	<u>1,175,072</u>	<u>3,132,718</u>	<u>0</u>	<u>3,240,045,262</u>	<u>756,178,551</u>	<u>858,290,218</u>
At amortized cost						
Level 1: Pass	1,173,377	3,132,000	0	3,009,214,383	79,789,899	243,536,375
Level 2: Special Mention	0	0	0	164,826,452	0	0
Level 3: Substandard	0	0	0	43,748,741	0	5,633,333
Level 4: Doubtful	0	0	0	18,041,283	0	0
Level 5: Loss	<u>0</u>	<u>0</u>	<u>0</u>	<u>18,711,138</u>	<u>0</u>	<u>0</u>
Gross amount	1,173,377	3,132,000	0	3,254,541,997	79,789,899	249,169,708
Accrued interest receivable	1,695	718	0	23,898,492	177,115	3,559,690
Allowance for impairment loss	0	0	0	(33,139,997)	(1,180,145)	0
Unearned discounted interest and commissions	<u>0</u>	<u>0</u>	<u>0</u>	<u>(5,255,230)</u>	<u>0</u>	<u>0</u>
Carrying value, net	<u>1,175,072</u>	<u>3,132,718</u>	<u>0</u>	<u>3,240,045,262</u>	<u>78,786,869</u>	<u>252,729,398</u>
Maximum exposure						
Carrying value	<u>0</u>	<u>0</u>	<u>3,552,360,009</u>	<u>0</u>	<u>0</u>	<u>0</u>
At amortized cost						
Levels 1-3 (Low risk)	0	0	3,521,286,223	0	0	0
Level 4 (Watch list)	0	0	3,837,711	0	0	0
Level 5 (Substandard)	0	0	3,771,889	0	0	0
Level 6 (Doubtful)	0	0	2,132,408	0	0	0
Level 7 (Loss)	<u>0</u>	<u>0</u>	<u>37,525,597</u>	<u>0</u>	<u>0</u>	<u>0</u>
Gross amount	0	0	3,568,553,828	0	0	0
Accrued interest receivable	0	0	31,834,877	0	0	0
Allowance for expected loss	0	0	(44,814,918)	0	0	0
Unearned discounted interest and commissions	<u>0</u>	<u>0</u>	<u>(3,213,778)</u>	<u>0</u>	<u>0</u>	<u>0</u>
Carrying value, net	<u>0</u>	<u>0</u>	<u>3,552,360,009</u>	<u>0</u>	<u>0</u>	<u>0</u>
Securities at fair value through other comprehensive income (2017: Available-for-sale)						
Level 1: Low Risk	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>671,391,523</u>	<u>602,141,461</u>
Carrying value	0	0	0	0	671,391,523	602,141,461
Accrued interest receivable	0	0	0	0	6,000,159	3,419,359
Allowance for impairment loss	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Carrying value, net	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>677,391,682</u>	<u>605,560,820</u>
Not past due nor impaired						
Level 1	0	0	0	3,009,214,383	751,181,422	851,311,169
Level 2	<u>0</u>	<u>0</u>	<u>0</u>	<u>164,826,452</u>	<u>0</u>	<u>0</u>
Sub-total	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,174,040,835</u>	<u>751,181,422</u>	<u>851,311,169</u>
Individually impaired						
Level 3	0	0	0	43,748,741	0	5,633,333
Level 4	0	0	0	18,041,283	0	0
Level 5	<u>0</u>	<u>0</u>	<u>0</u>	<u>18,711,138</u>	<u>0</u>	<u>0</u>
Sub-total	<u>0</u>	<u>0</u>	<u>0</u>	<u>80,501,162</u>	<u>0</u>	<u>5,633,333</u>
Allowance for impairment loss						
Individual	0	0	0	14,066,159	0	0
Collective	<u>0</u>	<u>0</u>	<u>0</u>	<u>19,073,838</u>	<u>0</u>	<u>0</u>
Total allowance for impairment loss	<u>0</u>	<u>0</u>	<u>0</u>	<u>33,139,997</u>	<u>0</u>	<u>0</u>
No past due nor impaired						
Level 1-3	0	0	3,521,286,223	0	0	0
With evidence of impairment						
Level 4-7	0	0	47,267,605	0	0	0
Allowance for expected loss						
Stage 1	0	0	14,590,328	0	270,391	0
Stage 2	0	0	2,167,210	0	909,754	0
Stage 3	<u>0</u>	<u>0</u>	<u>28,057,380</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total reserve for expected loss	<u>0</u>	<u>0</u>	<u>44,814,918</u>	<u>0</u>	<u>1,180,145</u>	<u>0</u>

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(4) Financial Risk Management, continued

	<u>2018</u>	<u>2017</u>
Off balance sheet operations (note 21)		
Level 1:		
Letters of credit	5,770,923	4,961,227
Guarantees issued	128,347,330	129,995,470
Promissory notes	236,151,593	312,269,188
Level 2:		
Guarantees issued	5,000	670,962
Promissory notes	936,594	606,902
Level 3:		
Guarantees issued	0	0
Promissory notes	0	290,647
Level 4:		
Guarantees issued	0	20,000
Promissory notes	61,740	0
Level 5:		
Guarantees issued	450,000	450,000
Promissory notes	<u>547,739</u>	<u>282,781</u>
	<u>372,270,919</u>	<u>449,547,177</u>
Allowance for expected loss (note 19)	<u>(487,357)</u>	<u>0</u>
Carrying value net	<u>371,783,562</u>	<u>449,547,177</u>

The Bank maintains deposits with banks for the amount of B/.294,700,620 (2017: B/.381,405,206). Deposits are held in financial institutions applying the limits established in the risk policy for each counterparty.

The following are the factors that the Bank has considered to determine its impairment:

- Impairment of bank deposits, loans and debt security investment:
Management determines if there is objective evidence of impairment of loans and debt securities, based on the following criteria established by the Bank:
 - Breach of contract, such as a default or delinquency in interest or principal payments;
 - Experienced difficulty in cash flows of the debtor or issuer;
 - Non-compliance with contractual terms and conditions;
 - Beginning of bankruptcy procedures;
 - Decline in the borrower's competitive position; and
 - Impairment of the collateral value.
 - Changes in the original rating
 - Significant increases in the PD in relation with the original PD.
- Loans past due but not impaired:
Those considered past due without impairment, that is, without incurred losses. Loans and investments having collateral and/or payment sources sufficient to cover the carrying value of such loans and investments are considered past-due but not impaired.

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Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

- Restructured loans:

It corresponds to loans restructured due to any impairment in the debtor's financial condition and when the Bank considers to grant any modification to the original loan terms (balance, term, payment plan, rate or collateral). These loans once restructured, are maintained in this category, regardless of whether the debtor's capacity improves after Bank's restructuring (see note 27).

- Writte offs:

Loans are written-off when they are deemed as uncollectible. This determination is taken after considering various factors such as: debtor's inability to pay; the collateral is not sufficient, or it is not duly incorporated; or it is determined that all means were used to recover the loan through collection procedures.

The Bank maintains collateral for loans granted to customers consisting of mortgages on properties and other guarantees. Fair value estimates are based on the collateral value depending on the effective date of the loan and they are not usually updated except if the loan becomes individually impair.

Collateral and their Financial Effect

The Bank has collateral and other facilities to reduce credit risk, in order to ensure the collection of its financial assets exposed to credit risk. The table below shows the main types of collateral with respect to the different types of financial assets.

	<u>% of exposure subjected to Collateral</u>		<u>Type of Collateral</u>
	<u>2018</u>	<u>2017</u>	
Securities bought under resale agreement	100%	100%	Securities
Loans receivable	87%	87%	Cash, Properties and Equipment

Residential Mortgage Loans

The following table presents the ratio of mortgage loans with respect to collateral value ("Loan to Value" - LTV). The LTV is calculated as a percentage of the loan gross amount with respect to the collateral value. The gross amount of the loan does not include any impairment loss. The collateral value for mortgages is based on the original value of the guarantee at disbursement date and generally it is not updated.

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Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

	<u>2018</u>	<u>2017</u>
Residential mortgage loans:		
<u>% LTV</u>		
Less than 50%	20,787,497	23,875,535
51% - 70%	41,149,130	39,739,144
71% - 90%	164,999,103	160,081,182
91% - 100%	479,701,565	310,941,266
More than 100%	<u>3,724,785</u>	<u>5,334,825</u>
Total	<u>710,362,080</u>	<u>539,971,952</u>

Derivatives, Margin Loans, Securities under Repurchase and Resale Agreements

The Bank mitigates the credit risk of derivatives, margin loans, and securities under repurchase and resale agreements, through the execution of master netting agreements and holding collateral under the form of cash and trading securities. Netting clauses are established in all of its contracts. Resale agreements only include collateral clauses.

Derivative operations are traded on exchanges or under master netting agreements (International Swap and Derivatives Association (ISDA)). These master agreements which regulate credit risk include netting clauses. In general, in light of these master netting agreements (ISDA) in certain specific cases, for example, in case of delinquency or default, any transaction pending payment under the agreement is terminated, and termination value is revised and only one net amount may be claimed or is payable when settling all the transaction.

ISDA agreements do not meet the netting criteria in the consolidated statement of financial position, because the Bank has no constructive right to offset the recognized amounts, since the right to offset is only required upon occurrence of future events determined by the parties.

Assets Received as Collateral

Total collateral foreclosed during the period by the Bank to guarantee the collection or the execution of credit facilities is as follows:

	<u>2018</u>	<u>2017</u>
Properties	3,194,351	1,326,217
Vehicles and others	<u>1,947,406</u>	<u>1,574,373</u>
Total	<u>5,141,757</u>	<u>2,900,590</u>

The Bank's policy is to perform or execute the sale of these assets in order to cover outstanding balances. In general terms, it is not the Bank's policy to use non-financial assets for its own operations, but in case of enforcing the guarantee right, the intention is to dispose of those assets in the short term.

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Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

Concentration of Credit Risk

The Bank monitors credit risk concentration per sector and geographic location. The analysis of credit risk concentration at the reporting date is as follows:

	<u>Securities under Resale</u>		<u>Loans Receivable and</u>		<u>Debt Security Investments</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Sector:						
Corporate	1,173,377	3,132,000	2,016,144,612	1,938,960,151	180,521,931	166,079,810
Consumption	0	0	1,494,154,638	1,266,585,644	0	0
Government	<u>0</u>	<u>0</u>	<u>10,225,882</u>	<u>10,600,975</u>	<u>570,659,491</u>	<u>685,231,359</u>
	1,173,377	3,132,000	3,520,525,132	3,216,146,770	751,181,422	851,311,169
Accrued interest receivable	<u>1,695</u>	<u>718</u>	<u>31,834,877</u>	<u>23,898,492</u>	<u>6,177,274</u>	<u>3,419,359</u>
	<u>1,175,072</u>	<u>3,132,718</u>	<u>3,552,360,009</u>	<u>3,240,045,262</u>	<u>757,358,696</u>	<u>854,730,528</u>
Geographic concentration:						
Panama	1,173,377	3,132,000	3,106,370,585	2,755,069,380	250,385,344	277,695,968
Latin America and the Caribbean	0	0	398,784,465	447,390,649	85,365,672	120,273,168
United States of America	0	0	2,702,781	3,172,275	407,494,805	437,725,386
Others	<u>0</u>	<u>0</u>	<u>12,667,301</u>	<u>10,514,466</u>	<u>7,935,601</u>	<u>15,616,647</u>
	1,173,377	3,132,000	3,520,525,132	3,216,146,770	751,181,422	851,311,169
Accrued interest receivable	<u>1,695</u>	<u>718</u>	<u>31,834,877</u>	<u>23,898,492</u>	<u>6,177,274</u>	<u>6,979,049</u>
	<u>1,175,072</u>	<u>3,132,718</u>	<u>3,552,360,009</u>	<u>3,240,045,262</u>	<u>757,358,696</u>	<u>858,290,218</u>
Sector:						
Corporate	5,770,923	4,961,227	125,304,605	128,100,423	19,019,021	11,454,556
Consumption	<u>0</u>	<u>0</u>	<u>3,497,725</u>	<u>3,036,009</u>	<u>218,678,645</u>	<u>301,994,962</u>
	<u>5,770,923</u>	<u>4,961,227</u>	<u>128,802,330</u>	<u>131,136,432</u>	<u>237,697,666</u>	<u>313,449,518</u>
Geographic concentration:						
Panama	5,069,235	4,920,979	115,183,004	85,721,815	230,283,916	313,449,518
Latin America and the Caribbean	701,688	40,248	253,000	1,175,740	7,413,750	0
Others	<u>0</u>	<u>0</u>	<u>13,366,326</u>	<u>44,238,877</u>	<u>0</u>	<u>0</u>
	<u>5,770,923</u>	<u>4,961,227</u>	<u>128,802,330</u>	<u>131,136,432</u>	<u>237,697,666</u>	<u>313,449,518</u>

The geographic concentration of loans and bank deposits is based on the debtor's location. For investments, it is based on the issuer's location.

(b) Liquidity of Financial Risk

Liquidity risk is defined as the risk that the Bank might be unable to meet all of the obligations relating to its financial liabilities, which are settled through cash or any other financial asset. Liquidity risk might be affected by different reasons, such as: unexpected withdrawal of funds contributed by customers, the impairment of quality of the loan portfolio, the decline in value of investments, the excessive concentration of liabilities in any particular source, the mismatch between assets and liabilities, lack of assets' liquidity, or financing of long-term assets with short-term liabilities. The Bank manages its liquid funds to cover its obligations when due under normal conditions

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

Liquidity Risk Management:

The risk management policies establish liquidity limits that determine the portion of the Bank's assets that shall be maintained in highly-liquid instruments; limits of borrowing composition; leverage limits; and term limits. In connection therewith, a limit of 25% has been established for liquid funds mainly comprised of cash funds, bank deposits and investment portfolio (highly liquid investments).

The Bank is exposed to daily requirements with respect to its available funds due to withdrawals from demand and savings deposits, maturity of fixed-term deposits and borrowings, and disbursements of loans, guarantees, commitments and operating expenses.

Liquidity is monitored on a daily basis by the Bank's Treasury department and on a periodical basis by the Risk Management (Market and Liquidity) department. Simulations are performed including stress tests developed in different scenarios considering normal or more severe conditions to determine the Bank's ability to face such crisis scenarios with available liquidity levels. All the policies and procedures for managing liquidity are subjected to the review of the Risk Committee and the Assets and Liabilities Committee (ALCO) and the approval of the Board of Directors.

Exposure to Liquidity Risk:

The key measure used by the Bank to manage liquidity risk is the net liquid asset ratio over customers' deposits. Net liquid assets correspond to cash and cash equivalents and debt securities, for which there is an active and liquid market, less any other deposit received from banks, debt instruments issued, other borrowings and commitments due within the following month.

The Bank's net liquid asset ratio over customers' deposits measured at the reporting date is detailed as follows:

	<u>2018</u>	<u>2017</u>
At the end of the year	35.22%	36.42%
Average for the year	36.55%	37.34%
Maximum for the year	42.78%	44.64%
Minimum for the year	32.22%	32.27%

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(4) Financial Risk Management, continued

The following table details the undiscounted cash flows from financial assets and liabilities, and unrecognized loan commitments in groups based on due dates corresponding to the remaining period from the reporting date:

2018	Less than 1 year	1 to 3 years	3 to 5 years	Over 5 years	Total nominal gross amount inflow/(outflow)	Carrying Value
Financial Liabilities						
Customers' deposits	(2,320,943,704)	(606,595,179)	(122,747,860)	(2,638,900)	(3,052,925,643)	2,937,481,074
Repurchase agreements	(76,281,825)	(0)	(0)	(0)	(76,281,825)	75,475,448
Borrowings received	(479,279,553)	(114,859,636)	(76,876,184)	(151,674,539)	(822,689,912)	677,501,291
Bonds payable	(20,097,431)	(155,622,788)	(308,225,000)	(0)	(483,945,219)	438,380,392
Negotiable commercial papers	(38,225,391)	(0)	(0)	(0)	(38,225,391)	37,309,849
Acceptances outstanding	(109,031,124)	0	0	0	(109,031,124)	109,031,124
Other accounts payables	(33,274,239)	0	0	0	(33,274,239)	33,274,239
Letters of credit	(5,770,923)	(0)	(0)	(0)	(5,770,923)	0
Financial guarantees issued	(68,495,072)	(35,395,769)	(24,911,489)	(0)	(128,802,330)	0
Loan commitments	(110,105,582)	(127,592,084)	(0)	(0)	(237,697,666)	0
	<u>(3,261,504,844)</u>	<u>(1,040,065,456)</u>	<u>(532,760,533)</u>	<u>(154,313,439)</u>	<u>(4,988,614,272)</u>	<u>4,308,453,417</u>
Financial Assets						
Cash and cash equivalents	320,998,156	1,595,979	0	0	322,594,135	321,983,099
Securities purchases under resale agreements	1,175,072	0	0	0	1,175,072	1,175,072
Securities at fair value though profit or loss	19,471,651	5,422,041	6,773,084	44,339,121	76,005,897	71,932,575
Debt instruments at fair value through other comprehensive income	76,372,263	133,805,256	200,269,712	474,350,168	884,797,399	677,391,682
Debt instruments at amortized cost	10,090,541	15,640,090	32,061,286	46,107,248	103,899,165	78,786,869
Loans, net	1,089,721,982	796,947,498	722,645,405	2,140,570,797	4,749,885,682	3,411,788,116
Customers' liabilities under acceptances	109,031,124	0	0	0	109,031,124	109,031,124
Other accounts receivables	140,609,993	0	0	0	140,609,993	140,571,893
	<u>1,767,470,782</u>	<u>953,410,864</u>	<u>961,749,487</u>	<u>2,705,367,334</u>	<u>6,387,998,467</u>	<u>4,812,660,430</u>
2017						
	Less than 1 year	1 to 3 years	3 to 5 years	Over 5 years	Total nominal gross amount inflow/(outflow)	Carrying Value
Financial Liabilities						
Customers' deposits	(2,115,409,523)	(504,407,018)	(241,662,856)	(633,689)	(2,862,113,086)	2,832,605,655
Repurchase agreements	(19,532,051)	(32,894,100)	(0)	(0)	(52,426,151)	50,512,216
Borrowings received	(489,321,646)	(130,019,273)	(62,507,915)	(95,032,655)	(776,881,489)	678,754,246
Bonds payable	(49,019,436)	(64,058,520)	(423,526,887)	(0)	(536,604,843)	452,348,141
Negotiable commercial papers	(11,762,235)	(0)	(0)	(0)	(11,762,235)	11,516,068
Acceptances outstanding	(75,798,150)	0	0	0	(75,798,150)	75,798,150
Other accounts payables	(26,043,942)	0	0	0	(26,043,942)	26,043,942
Letters of credit	(4,961,227)	(0)	(0)	(0)	(4,961,227)	0
Financial guarantees issued	(67,880,561)	(41,247,704)	(22,008,167)	(0)	(131,136,432)	0
Loan commitments	(126,119,463)	(187,330,055)	(0)	(0)	(313,449,518)	0
	<u>(2,985,848,234)</u>	<u>(959,956,670)</u>	<u>(749,705,825)</u>	<u>(95,666,344)</u>	<u>(4,791,177,073)</u>	<u>4,127,578,418</u>
Financial Assets						
Cash and cash equivalents	408,520,230	3,784,477	0	0	412,304,707	412,015,059
Securities purchases under resale agreements	3,138,938	0	0	0	3,138,938	3,132,718
Securities at fair value though profit or loss	4,887	6,670,048	1,835,695	576,155	9,086,785	9,074,169
Securities available for sale	90,228,062	124,612,137	136,842,239	419,105,374	770,787,812	604,983,656
Securities held to maturity	24,282,721	53,794,966	92,616,793	163,582,752	334,277,232	252,729,398
Loans, net	1,008,807,067	812,211,098	673,781,731	1,904,205,112	4,399,005,008	3,157,179,026
Customers' liabilities under acceptances	75,798,150	0	0	0	75,798,150	75,798,150
Other accounts receivables	82,866,236	0	0	0	82,866,236	82,866,236
	<u>1,693,646,291</u>	<u>1,001,072,726</u>	<u>905,076,458</u>	<u>2,487,469,393</u>	<u>6,087,264,868</u>	<u>4,597,778,412</u>

The Bank uses derivative financial instruments to reduce certain identified risks, which could generate liability or asset undiscounted cash flows (see note 23).

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(Panama, Republic of Panama)

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(4) Financial Risk Management, continued

The following table shows the carrying amounts of non-derivative financial assets and financial liabilities expected to be recovered or settled twelve months after the date of the consolidated financial statement:

	<u>2018</u>	<u>2017</u>
<u>Assets:</u>		
Banks deposits	1,500,000	3,500,000
Securities at fair value through profit or loss	26,515,885	9,074,169
Debt instruments at fair value through other comprehensive income	623,248,409	517,513,293
Debt instruments at amortized cost	74,581,736	236,283,632
Loans, net	<u>2,447,959,165</u>	<u>2,252,803,091</u>
Total assets	<u>3,173,805,195</u>	<u>3,019,174,185</u>
<u>Liabilities:</u>		
Time deposits	683,610,637	720,572,621
Borrowings received	306,254,223	246,260,376
Bonds payable	<u>431,289,244</u>	<u>431,425,507</u>
Total liabilities	<u>1,421,154,104</u>	<u>1,398,258,504</u>

(c) Market Risk

It corresponds to the risk that the value of a Bank's financial asset declines due to fluctuation in interest rates, foreign exchange rates, changes in the price of shares or the effect of other financial variables beyond Bank's control. The purpose of the market risk management is to administrate and oversee risk exposures to be maintained within acceptable parameters to optimize return on risk.

Risk management policies establish compliance with limits per financial instrument, limits as to the maximum amount of loss requiring the closure of the positions causing such loss and the requirement that, otherwise approved by the Board of Directors, all the assets and liabilities should be substantially denominated in United States of America Dollars or in Balboas.

Market Risk Management:

The Bank's investment policies provide for compliance with limits based on the total amount of the investment portfolio, individual limits per type of asset, entity, issuer and/or issuance and maximum terms.

Additionally, the Bank has established maximum limits for market risk losses in its investment portfolio that might be caused by fluctuations in the interest rates, credit risk and fluctuation in market value of the investments.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

The policies and structure of limits to investment exposure included in the Investment Manual are established and approved by the Bank's Board of Directors based on the recommendations of the Assets and Liabilities Committee (ALCO) and the Risk Committee; such recommendations consider the portfolio and assets forming part thereof.

Currently, the Bank's investment policy does not provide for investments in foreign currency or commodities.

Following is a breakdown and analysis of each type of market risk:

- *Foreign Exchange Rate Risk:*
It refers to the risk that the value of a financial instrument fluctuates due to changes in the exchange rates of foreign currency and other financial variables, as well as the reaction of market participants to political and economic events.

The sensitivity analysis for the foreign exchange risk is mainly considered in the measurement of the position within a specific currency. The analysis consists of verifying how much would the position in the functional currency represent over the currency being translated; thus, generating the mix of the foreign exchange risk. The Bank manages this risk for certain operations through the use of hedge derivatives that mitigate the exposure to exchange rate fluctuations. (See Note 23).

The following table details the Bank's exposure to foreign currency risk:

2018	Colombian pesos expressed in B/.	Euros expressed in B/.	Other currencies expressed in B/.	Total
Exchange rate	<u>3,249.75</u>	<u>1.14</u>		
<u>Assets:</u>				
Cash and due from banks	15,919,430	55,725,728	6,370,867	78,016,025
Debt instruments at fair value through other comprehensive income	9,466,677	22,634	0	9,489,311
Debt instruments at amortized cost	1,526,745	0	0	1,526,745
Loans, net	<u>68,257,704</u>	<u>0</u>	<u>0</u>	<u>68,257,704</u>
Total financial assets	<u>95,170,556</u>	<u>55,748,362</u>	<u>6,370,867</u>	<u>157,289,785</u>
<u>Liabilities:</u>				
Customers' deposits	43,738,909	54,868,793	6,294,337	104,902,039
Borrowings received	27,962,463	0	0	27,962,463
Bonds payable	<u>0</u>	<u>0</u>	<u>102,865,136</u>	<u>102,865,136</u>
Total financial liabilities	<u>71,701,372</u>	<u>54,868,793</u>	<u>109,159,473</u>	<u>235,729,638</u>
Net position in the consolidated statement of financial position	<u>23,469,184</u>	<u>879,569</u>	<u>(102,788,606)</u>	<u>(78,439,853)</u>

MULTIBANK, INC. AND SUBSIDIARIES

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(4) Financial Risk Management, continued

<u>2017</u>	<u>Colombian pesos expressed in B/.</u>	<u>Euros expressed in B/.</u>	<u>Other currencies expressed in B/.</u>	<u>Total</u>
Exchange rate	<u>2,984.00</u>	<u>1.20</u>		
<u>Assets:</u>				
Cash and due from banks	12,451,936	69,894,840	9,722,563	92,069,339
Securities at fair value through profit or loss	9,074,169	0	0	9,074,169
Securities available for sale	1,160,433	23,777	0	1,184,210
Securities held to maturity	1,383,901	0	0	1,383,901
Loans, net	<u>95,513,698</u>	<u>1,063,393</u>	<u>32</u>	<u>96,577,123</u>
Total financial assets	<u>119,584,137</u>	<u>70,982,010</u>	<u>9,722,595</u>	<u>200,288,742</u>
<u>Liabilities:</u>				
Customers' deposits	56,558,343	79,780,468	6,947,116	143,285,927
Borrowings received	25,986,776	0	0	25,986,776
Bonds payable	<u>0</u>	<u>0</u>	<u>102,919,640</u>	<u>102,919,640</u>
Total financial liabilities	<u>82,845,119</u>	<u>79,780,468</u>	<u>109,866,756</u>	<u>272,192,343</u>
Net position in the consolidated statement of financial position	<u>36,739,019</u>	<u>(8,798,458)</u>	<u>(100,144,161)</u>	<u>(71,903,601)</u>

- *Interest rate risk:*

It corresponds to the risk that future cash flows and the value of a financial instrument change due to fluctuations in the market interest rates. The Bank's net interest margin may change as a result of unexpected changes in interest rates. In order to mitigate this risk, the Integrated Risk Management Department has set limits to exposure to interest rate risks that might be assumed, which are approved by the Board of Directors. Compliance with these limits is monitored by the Assets and Liabilities Committee (ALCO) and the Risk Committee.

For interest rate risk management, the Bank has defined a limit interval to monitor the sensitivity of financial assets and liabilities. The estimate of the effect of the interest rate change per category is made under the assumption of an increase or decrease of 50 and 100 basis points (bps) in financial assets and liabilities. The table below shows the effect of applying such variations to the interest rates.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements**(4) Financial Risk Management, continued**

Sensitivity of net income due to projected interest rates:	50 bps of increase	50 bps of decrease	100 bps of increase	100 bps of decrease
<u>2018</u>				
As of December, 31	13,530,373	(13,530,373)	27,060,746	(27,060,746)
Average for the year	13,184,278	(13,184,278)	26,368,556	(26,368,556)
Maximum for the year	13,530,373	(13,530,373)	27,060,746	(27,060,746)
Minimum for the year	12,711,675	(12,711,675)	25,423,350	(25,423,350)
<u>2017</u>				
As of December, 31	12,556,345	(12,556,345)	25,112,690	(25,112,690)
Average for the year	12,065,340	(12,065,340)	24,130,680	(24,130,680)
Maximum for the year	12,556,345	(12,556,345)	25,112,690	(25,112,690)
Minimum for the year	11,567,572	(11,567,572)	23,135,144	(23,135,144)
Sensitivity of net equity due to interest rate fluctuation:				
	50 bps of increase	50 bps of decrease	100 bps of increase	100 bps of decrease
<u>2018</u>				
As of December 31	(1,570,349)	1,570,349	(3,140,698)	3,140,698
Average for the year	(2,200,507)	2,200,507	(4,401,014)	4,401,014
Maximum for the year	(2,307,346)	2,307,346	(4,614,692)	4,614,692
Minimum for the year	(2,389,047)	2,389,047	(4,778,094)	4,778,094
<u>2017</u>				
As of December 31	329,374	(329,374)	658,748	(658,748)
Average for the year	942,979	(942,979)	1,885,958	(1,885,958)
Maximum for the year	2,123,332	(2,123,332)	4,246,664	(4,246,664)
Minimum for the year	659,399	(659,399)	1,318,798	(1,318,798)

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(4) Financial Risk Management, continued

The table presented below summarizes the Bank's exposure to interest rate risks. The Bank's assets and liabilities are included in the table at their carrying values, classified per categories, depending on the new setting of the contractual rate or maturity dates, whichever occurs first.

	<u>Less than 3 months</u>	<u>3 months to 1 year</u>	<u>1 to 3 years</u>	<u>2018 3 to 5 years</u>	<u>Over 5 years</u>	<u>Non-interest bearing</u>	<u>Total</u>
Financial assets:							
Cash and cash equivalents	0	0	0	0	0	27,171,005	27,171,005
Bank deposits	287,162,094	6,150,000	1,500,000	0	0	0	294,812,094
Securities bought under resale agreements	1,175,072	0	0	0	0	0	1,175,072
Securities at fair value through profit or loss	24,996,445	4,146,079	3,838,314	1,337,678	2,952,103	34,661,956	71,932,575
Debt instruments at fair value through other comprehensive income	134,214,609	49,759,586	59,706,669	132,895,872	300,814,946	0	677,391,682
Debt instruments at amortized cost, net	69,177,709	727,766	0	0	8,881,394	0	78,786,869
Loans, net	2,286,491,480	236,041,278	228,330,844	58,329,807	592,057,706	10,537,001	3,411,788,116
Customers' liabilities under acceptances	0	0	0	0	0	109,031,124	109,031,124
Other accounts receivables	0	0	0	0	0	140,571,893	140,571,893
Total financial assets	<u>2,803,217,409</u>	<u>296,824,709</u>	<u>293,375,827</u>	<u>192,563,357</u>	<u>904,706,149</u>	<u>321,972,979</u>	<u>4,812,660,430</u>
Financial liabilities:							
Demand deposits	0	0	0	0	0	519,466,904	519,466,904
Savings deposits	413,389,338	0	0	0	0	0	413,389,338
Time deposits	487,238,225	833,775,970	567,016,609	114,765,128	1,828,900	0	2,004,624,832
Repurchase agreements	44,475,448	31,000,000	0	0	0	0	75,475,448
Borrowings received	174,323,801	196,923,267	110,349,814	54,470,178	141,434,231	0	677,501,291
Bonds payable	0	0	140,633,940	297,746,452	0	0	438,380,392
Negotiable Commercial papers	3,809,849	33,500,000	0	0	0	0	37,309,849
Acceptances outstanding	0	0	0	0	0	109,031,124	109,031,124
Other accounts payables	0	0	0	0	0	33,274,239	33,274,239
Total financial liabilities	<u>1,123,236,661</u>	<u>1,095,199,237</u>	<u>818,000,363</u>	<u>466,981,758</u>	<u>143,263,131</u>	<u>661,772,267</u>	<u>4,308,453,417</u>
Total sensitivity to interest rate	<u>1,679,980,748</u>	<u>(798,374,528)</u>	<u>(524,624,536)</u>	<u>(274,418,401)</u>	<u>761,443,018</u>		
	<u>Less than 3 months</u>	<u>3 months to 1 year</u>	<u>1 to 3 years</u>	<u>2017 3 to 5 years</u>	<u>Over 5 years</u>	<u>Non-interest bearing</u>	<u>Total</u>
Financial assets:							
Cash and cash equivalents	0	0	0	0	0	30,517,065	30,517,065
Bank deposits	376,997,994	1,000,000	3,500,000	0	0	0	381,497,994
Securities bought under resale agreements	3,132,718	0	0	0	0	0	3,132,718
Securities at fair value through profit or loss	0	0	6,665,598	1,833,294	575,277	0	9,074,169
Securities available for sale	231,141,352	52,679,635	71,230,153	51,149,616	190,285,895	8,497,005	604,983,656
Securities held to maturity	83,620,269	6,956,698	20,658,468	69,336,089	72,157,874	0	252,729,398
Loans, net	1,361,726,358	258,305,234	308,739,712	151,433,015	1,076,974,707	0	3,157,179,026
Total financial assets	<u>2,056,618,691</u>	<u>318,941,567</u>	<u>410,793,931</u>	<u>273,752,014</u>	<u>1,339,993,753</u>	<u>39,014,070</u>	<u>4,439,114,026</u>
Financial liabilities:							
Demand deposits	0	0	0	0	0	585,734,099	585,734,099
Savings deposits	423,253,636	0	0	0	0	0	423,253,636
Time deposits	472,201,088	630,844,211	502,701,731	214,553,443	3,317,447	0	1,823,617,920
Repurchase agreements	19,512,216	31,000,000	0	0	0	0	50,512,216
Borrowings received	159,662,018	272,831,852	159,154,074	22,636,632	64,469,670	0	678,754,246
Bonds payable	17,952,328	2,970,306	31,200,000	400,225,507	0	0	452,348,141
Negotiable Commercial papers	0	11,516,068	0	0	0	0	11,516,068
Total financial liabilities	<u>1,092,581,286</u>	<u>949,162,437</u>	<u>693,055,805</u>	<u>637,415,582</u>	<u>67,787,117</u>	<u>585,734,099</u>	<u>4,025,736,326</u>
Total sensitivity to interest rate	<u>964,037,405</u>	<u>(630,220,870)</u>	<u>(282,261,874)</u>	<u>(363,663,568)</u>	<u>1,272,206,636</u>		

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(4) Financial Risk Management, continued

- *Price risk:*

It refers to the risk that the value of a financial instrument fluctuates due to changes in market prices, notwithstanding if they are caused by specific factors related to particular instruments or their issuer, or by factors affecting all securities traded in the market.

The Bank is exposed to the price risk of equity instruments classified as available for sale or as at fair value through profit or loss. To manage the price risk derived from investments in equity instruments, the Bank diversifies its portfolio based on established limits.

(d) *Operational Risk and Business Continuity*

The operational risk refers to the risk generated by losses caused by the lack or insufficiency of controls on processes, individuals and internal systems or by external events not related to credit, market and liquidity risks, such as those generated by legal and regulatory requirements and the behavior of corporate standards generally accepted.

The Operational Risk Management structure has been designed to provide a segregation of functions among the owners, executors, control areas and areas in charge of ensuring compliance with policies and procedures. In this sense, we have established an Operational Risk Management Model that includes the Business Continuity model, approved by the Risk Committee and ratified by the Board of Directors.

The Bank's Supporting and Business Units assume an active role in the identification, measurement, control and monitoring of operational risks and they are responsible for managing and administrating these risks during daily activities.

For the implementation of this risk management structure, which has been disseminated throughout the organization by the Operational Risk coordinators, who receive continuous training, the Bank has adopted a self-assessment method of functions and processes based on risks, identification of inherent risks, flowcharting of the process cycle and definition of mitigating controls; making timely follow-up on the execution of action plans defined by the areas. Management is supported by technology tools allowing it to document, quantify and monitor the risk alerts identified through risk alert matrices and the timely report of loss events or incidents. Additionally, the operating risk level of new products and/or services is also assessed.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(4) Financial Risk Management, continued

Likewise, the Bank, as member of the Financial System, in order to guarantee operations, and generate confidence, has implemented a Business Continuity Plan that defines the types of alerts to be considered for triggering action and executes an annual training plan in line with operating tests; such Plan is used along with other plans designed to address different events, such as the evacuation plan and the functional plans for the critical areas.

(e) Capital Management

The Bank's regulators, which are the Superintendency of Banks and the Superintendency of the Securities Market of Panama, require that the Bank maintain a total capital ratio measured based on the risk weighted average assets. The Bank complies with the regulatory capital requirements to which it is subject.

The Bank's policy is to maintain a strong capital base to leverage the future development of investment and credit business within the market, with adequate levels of capital return to shareholders and regulatory capital.

The Banking Law in Panama requires general license banks to maintain a minimum paid-in capital of B/.10,000,000, and an equity of at least 8% of its risk-weighted assets, including financial instruments with off – balance risks. For these purposes, assets shall be considered net of their respective provisions or reserves and are weighted as indicated in the rulings of the Superintendency of Banks.

Based on Rules No. 1-2015 and its amendments and No. 3-2016, issued by the Superintendency of Banks of Panama, as of December 31, 2018, the Bank maintains a position of regulatory capital that is composed as follows for its financial subsidiaries:

	<u>2018</u>	<u>2017</u>
Common Tier 1 Capital		
Common shares	183,645,893	183,645,893
Excess paid in acquisition of non-controlling interests	(5,606,927)	(5,606,927)
Retained earnings	201,949,723	174,858,834
Other items of other comprehensive income		
Loss on securities at fair value through profit or loss (2017: securities available for sale) and others	(28,873,873)	(26,359,140)
Foreign currency translation effect	(23,032,755)	(21,528,064)
Less: Deferred income tax	0	(2,064,255)
Less: Reserve cash flow hedge	871,569	(23,477)
Less: Goodwill	0	(6,717,198)
Total of Common Tier 1 Capital	<u>328,953,630</u>	<u>296,205,666</u>
Additional Tier 1 Capital		
Preferred shares	<u>110,000,000</u>	<u>110,000,000</u>
Total of Additional Tier 1 Capital	<u>110,000,000</u>	<u>110,000,000</u>
Dynamic provision	<u>53,447,145</u>	<u>51,504,901</u>
Total Regulatory Capital Funds	<u>492,400,775</u>	<u>457,710,567</u>
Total risk weighted assets	<u>3,053,577,621</u>	<u>2,913,477,708</u>
Ratios:		
Capital Adequacy Ratio	<u>16.13%</u>	<u>15.71%</u>
Common Tier 1 Capital Ratio	<u>10.77%</u>	<u>10.17%</u>
Tier 1 Capital Ratio	<u>14.38%</u>	<u>13.94%</u>
Leverage Ratio	<u>7.12%</u>	<u>6.52%</u>

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(5) Use of Estimates and Judgements in the Application of Accounting Policies

In the preparation of these consolidated financial statements in accordance with International Financial Reporting Standards, the Bank's management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenue and expenses during the reporting period. Actual results may differ from these estimates.

Estimates and decisions are reviewed on an ongoing basis and they are based on past experience and other factors, including the expectation of future events deemed reasonable under the circumstances.

The Bank's management evaluates the selection, disclosure and application of critical accounting policies for the most uncertain estimates. The information related to the assumptions and estimates affecting the reported amounts of assets and liabilities during the following fiscal year and critical judgments in the selection and application of the accounting policies are detailed as follows:

(a) *Determination of Control Over Investees:*

Control indicators mentioned in Note 3(a) are subject to management's judgment and may have a significant effect on the Bank's interests or participation in investment companies and separate vehicles.

- *Investment Entities and Separate Legal Vehicles*

The Bank acts as an asset manager on behalf of third parties through investment companies and separate vehicles. When evaluating if the Bank controls those investment companies and vehicles, factors such as the following have been considered: the reach of its authority to make decisions on behalf of the investee, the rights maintained by third parties, the consideration vested in conformity with the compensation agreements and its exposure to return fluctuations. Accordingly, the Bank has concluded that it acts as investment agent for all cases; therefore, it does not consolidate these investment companies and separate vehicles.

(b) *Impairment losses on financial assets after January 1, 2018:*

The Bank reviews its main financial assets such as cash and cash equivalents, assets at amortized cost and assets at fair value through other comprehensive income to assess impairment based on the criteria established by the Comprehensive Risk Committee, which establishes reserves under the expected credit loss methodology. These are divided into reserves for 3 different stages, losses at 12 months, losses for the lifetime of the loan and credits at default. See Note 3 (l).

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(5) Use of Estimates and Judgements in the Application of Accounting Policies, continued

(c) *Allowances for loan losses until December 31, 2017:*

The Bank reviews its loan portfolio on a periodical basis for purposes of assessing impairment based on criteria established by the Risk Committee and establishes specific provisions for loans for which a risk higher than normal has been identified. These provisions are classified into individual provisions for loans, that by their nature and amount have an effect on the creditworthiness and other financial indicators of the Bank and collective provision for loans, which are those relating to groups of loans of the same nature, geographic area or common purpose or that were granted under the same loan program. By 2018, these criteria have been revised by the adoption of IFRS 9. See note 3 (l).

(d) *Fair Value of Derivative Instruments:*

Fair value of financial instruments not quoted in active markets is determined by using valuation techniques. When the valuation techniques (for example, models) are used to determine the fair value, they are validated and periodically reviewed by qualified independent staff from the corresponding area that created them. Models are all evaluated and adjusted before use, and they are tailored to ensure that results show the current information and comparable market prices.

As possible, models only use observable information; however, factors such as credit risk (own and counterparty's risk), volatilities and correlations require management estimates. Changes in the assumptions as to these factors might affect the reported fair value of financial instruments.

(e) *Impairment of Securities Available for Sale and Held to Maturity until December 31, 2017:*

The Bank determines that available for sale and held to maturity investments are impaired when there is a significant or prolonged decline in the fair value of the security below its cost. This determination of what is significant or prolonged requires professional judgment. Additionally, impairment might be determined when there is evidence of impairment in the issuer's financial position, industry or sector performance, technology changes and variations in operating and financial cash flows.

(f) *Impairment of Goodwill:*

The Bank shall determine if goodwill is impaired annually or when there is any evidence of impairment. This requires an estimate of the value in use of the cash-generating units to which goodwill is attributed. Computation of the value in use requires management to estimate the future cash flows expected to arise from the cash-generating unit and select a suitable discount rate in order to calculate present value of such expected cash flows.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(5) Use of Estimates and Judgements in the Application of Accounting Policies, continued

(g) *Income tax:*

The Bank is subject to income tax payment. Significant estimates are required to determine the provision for income taxes. There are a number of transactions and calculations for which the determination of what is the last tax figure is uncertain during the normal course of business. The Bank recognizes the obligations based on anticipated tax audits. Whenever the final tax result differs from the amounts initially determined, such differences shall have an effect on the provisions for income taxes and deferred taxes for the period in which the determination was made.

(6) Income Tax

The income tax returns of the Bank and its subsidiaries incorporated in the Republic of Panama, in accordance with current tax regulations, are subject to review by the tax authorities for up to the last three (3) years. The statute of standard limitations for tax reviews applicable to the income tax of the subsidiary incorporated in the Republic of Colombia, is three years. The statute of standard limitations for tax reviews applicable to the income tax of the subsidiary incorporated in the Republic of Colombia, is three years (2017: up to two years), from the due date or date on which the tax return was filed. Income tax returns in which they use or incur losses will have a statute of limitations of six years (2017: up to five years). A statute of limitations of three additional years applies if losses are used in the last two years (2017: loss used in the fifth or sixth year). The income tax return prescription law for the tax returns file by tax payers subject to the transfer pricing regime will be six years starting from the date of filing. In accordance with the income tax law applicable to the subsidiary incorporated in the Republic of Costa Rica, annual income tax returns must be presented at December 31 of each year. The fiscal authorities can review the tax returns of the years 2015, 2016, 2017 y 2018.

According to current tax regulations, the companies incorporated in Panama are exempt from the payment of income tax on profits from foreign operations, interest earned on time deposits in local banks, debt securities of the Government of Panama and the investments in securities registered in the Superintendency of the Securities Market, and traded through the Panamanian Stock Exchange.

Legal entities in the Republic of Panama must calculate income taxes at the statutory rate of 25%. Additionally, entities with annual taxable income over one million five hundred thousand balboas (B/.1,500,000) must pay income tax on the greater of:

- a. Net taxable income calculated by the traditional method, or
- b. Net taxable income resulting from applying four point sixty-seven percent (4.67%) to the total taxable income.

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(Panama, Republic of Panama)

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(6) Income tax, continued

Law No 52 of August 28, 2012 reestablished the advanced payment of estimated income taxes starting in September 2012. Pursuant to this Law, estimated income taxes must be paid in three equal installments, in June, September and December of each year

The Subsidiaries incorporated in the following jurisdictions are subject to income taxes in accordance with the tax legislation of each country:

<u>Country</u>	<u>Income tax rated</u>	<u>Effective Fiscal year</u>
Colombia	40%	2017
	37%	2018
	33%	2019 and on
Costa Rica	30%	

Income tax expense is detailed as follows:

	<u>2018</u>	<u>2017</u>
Current tax:		
Estimated income tax	11,136,281	10,214,187
Prior period tax adjustments	(791,273)	(185,885)
Deferred tax:		
Origination and reversal of temporary differences	<u>1,543,500</u>	<u>1,132,683</u>
Total income tax expense	<u>11,888,508</u>	<u>11,160,984</u>

In addition, the deferred tax as of December 31, 2018 for B/.207,277 (2017: B/.431,747), corresponding to the depreciation expense from revaluation of property in 2014 and 2018; was recognized in other comprehensive income for the year for B/.224,472 (2017: B/.6,683).

The reconciliation of net income before income tax and current income tax is as follows:

	<u>2018</u>	<u>2017</u>
Net income before income tax	<u>68,768,552</u>	<u>69,506,808</u>
Income tax applying the current rate (25%)	17,192,138	17,376,702
Effects of rates on operations in other jurisdictions and exchange rates	(1,309,664)	(628,233)
Foreign, exempted and non-taxable income	(33,698,710)	(30,963,216)
Non-deductible costs and expenses	28,100,468	25,397,639
Tax loss carryforwards	<u>1,604,276</u>	<u>(21,908)</u>
Total income tax expense	<u>11,888,508</u>	<u>11,160,984</u>

MULTIBANK, INC. AND SUBSIDIARIES
(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(6) Income tax, continued

The effective income tax rate is determined as follows:

	<u>2018</u>	<u>2017</u>
Income before income tax	<u>68,768,552</u>	<u>69,506,808</u>
Current tax expense	<u>11,888,508</u>	<u>11,160,984</u>
Effective income tax rate	<u>17.29%</u>	<u>16.06%</u>

Deferred income tax asset and liability are detailed below:

	<u>2018</u>			<u>2017</u>		
	<u>Asset</u>	<u>Liability</u>	<u>Net</u>	<u>Asset</u>	<u>Liability</u>	<u>Net</u>
Cash and cash equivalents	2,526	0	2,526	0	0	0
Allowances for loan losses	8,906,847	0	8,906,847	5,166,512	0	5,166,512
Allowance for other accounts receivables	187,195	0	187,195	0	0	0
Revaluation of properties	0	(207,277)	(207,277)	0	(431,749)	(431,749)
Prepaid expenses	0	0	0	481,133	0	481,133
Irrevocable commitments and letters of credit	121,839	0	121,839	0	0	0
Tax loss carry forwards	0	0	0	<u>2,064,255</u>	<u>0</u>	<u>2,064,255</u>
Total	<u>9,218,407</u>	<u>(207,277)</u>	<u>9,011,130</u>	<u>7,711,900</u>	<u>(431,749)</u>	<u>7,280,151</u>

Deferred income tax asset and liability are detailed below:

<u>2018</u>	<u>Beginning balance</u>	<u>Adjustment for adoption of IFRS 9</u>	<u>Recognition in profit or loss</u>	<u>Recognition in other comprehensive income</u>	<u>Ending balance</u>
Cash and cash equivalents	0	2,526	0	0	2,526
Allowances for loan losses	5,166,512	2,939,722	800,613	0	8,906,847
Allowance for other accounts receivables	0	0	187,195	0	187,195
Prepaid expenses	(431,749)	0	-	224,472	207,277
Irrevocable commitments and letters of credit	481,133	0	481,133	0	-
Tax loss carry forwards	0	107,759	14,080	0	121,839
Prepaid expenses	<u>2,064,255</u>	<u>0</u>	<u>2,064,255</u>	<u>0</u>	<u>0</u>
Total	<u>7,280,151</u>	<u>3,050,007</u>	<u>1,543,500</u>	<u>224,472</u>	<u>9,011,130</u>

<u>2017</u>	<u>Beginning balance</u>	<u>Recognition in profit or loss</u>	<u>Recognition in other comprehensive income</u>	<u>Ending balance</u>
Allowances for loan losses	6,187,090	(1,020,578)	0	5,166,512
Revaluation of properties	(438,432)	0	6,683	(431,749)
Prepaid expenses	753,659	(272,526)	0	481,133
Tax loss carry forwards	<u>1,903,834</u>	<u>160,421</u>	<u>0</u>	<u>2,064,255</u>
Total	<u>8,406,151</u>	<u>(1,132,683)</u>	<u>6,683</u>	<u>7,280,151</u>

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(6) Income tax, continued

The recognition of deferred tax assets for B/.9,218,407 (2017: B/.7,711,900) is based on the Management's forecasted profit (which is based on the available evidence including historical level of profitability), which indicates that it is probable that the companies of the Bank will generate future taxable income against which these assets may be used.

Deferred taxes assets have not been recognized for B/.7,711,541 from accumulated tax losses for B/.23,368,305 because there is not enough evidence that indicates that there will be sufficient future taxable income for the Bank to use the corresponding taxable benefits. These accumulated tax losses expire between 2021 and 2029.

The Bank kept a cumulative tax loss balance of available tax loss carryforwards of B/.23,370,505 (2017: B/.17,293,246), originated by companies incorporated in Panama and Colombia.

Tax loss carryforwards incurred by companies incorporated in Panama could be used for up to five years, up to 20% every year without exceeding 50% of taxable income.

These tax loss carryforwards are distributed as follows:

<u>Year</u>	<u>Tax loss to be used per year in Panama</u>
2019	1,100
2020	1,100

Tax loss carryforwards incurred by companies incorporated in Colombia could be used up to 12 subsequent years and without cap of amount per fiscal period. Losses generated by excess of presumptive income over ordinary income may be applied up to 5 subsequent years without cap of amount per year

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(7) Net Gain on Securities and Valuation of Derivatives

Gains or losses on securities and valuation of derivatives are detailed as follows

	<u>2018</u>	<u>2017</u>
Net gain on sale of securities with changes in profit or loss	6,168,669	75,994
Gain on valuation of investment properties (Note 14)	479,338	
Net gain on sale of the debt instruments at fair value through other comprehensive income	1,860,470	0
Net gain on sale of securities available for sale	0	1,050,624
Unrealized loss transferred to profit or loss due to application of hedge accounting	(1,071,083)	(495,835)
Gain net on revaluation of derivative instruments	1,105,139	424,853
Net (loss) gain in cash flow hedging	(24,838)	86,030
Net gain on sale of other financial instruments	<u>4,733</u>	<u>313,200</u>
	<u>8,522,428</u>	<u>1,454,866</u>

(8) Cash and Cash Equivalents

Cash and cash equivalents, for purposes of reconciliation with the consolidated statement of cash flows, are detailed as follows:

	<u>2018</u>	<u>2018</u>
Cash and cash equivalents	27,171,005	30,517,065
Demand deposits	140,599,761	168,685,082
Time deposits	154,110,963	212,720,124
Allowance for impairment of cash equivalents	(10,104)	0
Interest receivable	<u>111,474</u>	<u>92,788</u>
Total cash and due from banks	321,983,099	412,015,059
Less: interest-bearing deposits due over 90 days, pledges and allowance for impairment and interest receivable	<u>19,729,792</u>	<u>6,396,096</u>
Cash and cash Equivalents in the consolidated statement of cash flows	<u>302,253,307</u>	<u>405,618,963</u>

(9) Securities Purchased under Resale Agreements

As of December 31, 2018, the securities purchased under resale agreements were for B/.1,173,377 (2017: B/.3,132,000) and maintain interest receivable for B/.1,695 (2017: B/.718); which have maturity date on January 2019.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(10) Investment in Securities

Securities Available for sale *until December 31, 2017*

The fair value of securities available for sale are detailed as follows:

	<u>2017</u>
Foreign common shares	23,777
Preferred shares	27,055
Local common shares	8,446,173
Foreign corporate bonds	31,106,984
Corporate bonds and local fixed income funds	43,718,463
Bonds of the Republic of Panama	74,388,062
Bonds from other governments	11,321,575
Bonds from US Government and Agencies	406,635,005
Negotiable certificates corresponding to the second installment of the XIII-month salary	197,731
Negotiable certificates of participation	<u>25,699,472</u>
Sub-total	601,564,297
Interest receivable	<u>3,419,359</u>
Total	<u>604,983,656</u>

As of December 31, 2017, the Bank has equity instruments amounting to B/.190,207, which are kept at cost due to the Bank's inability to reliably determine their fair value. The Bank performs annual reviews to assess for any impairment in the value of such investments that may require adjustments to the investment value.

As of December 31, 2017, the Bank made sales of its portfolio of investments in securities available for sale for B/.645,095,893 generating a gain on sale of B/.1,050,624.

As of December 31, 2017, securities with nominal value of B/.15,500,500 guarantee securities sold under repurchase agreements for the amount of B/.49,942,156. See Note 15. Additionally, securities with nominal value of B/.191,050,831 guarantee borrowings received. See Note 16.

Securities Held to Maturity until December 31, 2017

The portfolio of held-to-maturity securities amounted to B/.252,729,398.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(10) Investment in Securities, continued

The amortized cost of the portfolio of securities held to maturity is as follows:

	<u>2017</u>
Foreign corporate bonds	28,500,968
Corporate bonds and local fixed income funds	74,240,434
Bonds of the Republic of Panama	59,451,805
Bonds from other governments	62,404,257
Bonds from US Government and Agencies	<u>24,572,244</u>
Sub-total	249,169,708
Interest receivables	<u>3,559,690</u>
Total	<u><u>252,729,398</u></u>

As of December 31, 2017, securities with nominal value of B/.52,901,000 guarantee securities sold under repurchase agreements for the amount of B/.49,942,156. See Note 15. Additionally, securities with nominal value of B/.114,300,000 guarantee borrowings received. See Note 16.

The changes of impairment losses on securities held to maturity is detailed as follows:

	<u>2017</u>
Balance at the beginning of the year	5,140,000
Realized loss transferred to profit or loss due to impairment of securities	2,043,752
Provision for losses recognized directly in profit or loss	0
Reversal for sale of impaired securities	<u>(7,183,752)</u>
Balance at the end of the year	<u><u>0</u></u>

Reclassification from securities available for sale to held to maturity

On January 28, 2016, the ALCO Committee of the Bank approved the strategy to reclassify a group of investments that remained available for sale to held to maturity. Those investments amounting to B/.42,553,757 were reclassified from available for sale to held to maturity on February 22, 2016.

On September 24, 2013, the ALCO Committee of the Bank approved the transfer of part of available for sale securities to held to maturity securities.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements**(10) Investment in Securities, continued**

The table below presents the financial assets reclassified at their carrying value until reclassification date and their carrying value and fair value at the date of the consolidated statement of financial position:

	<u>Reclassified amount</u>	<u>2017 Carrying Value</u>	<u>Fair Value</u>
Foreign corporate bonds	34,335,658	19,480,676	21,648,703
Foreign public bonds	95,805,461	73,362,911	81,024,266
Local public bonds	<u>48,609,703</u>	<u>35,958,047</u>	<u>38,518,867</u>
Total	<u>178,750,822</u>	<u>128,801,634</u>	<u>141,191,836</u>

The following table shows the amounts recognized in the consolidated statement of profit or loss and the consolidated statement of other comprehensive income on assets reclassified from available for sale securities to held-to-maturity securities:

	<u>2017 Profit or Loss</u>	<u>2017 Other Comprehensive Income</u>
Interest income	<u>9,137,521</u>	<u>0</u>
Net change in fair value	<u>0</u>	<u>(19,792,865)</u>
Amount transferred from the allowance for unrealized losses to profit or loss during the period	<u>(1,725,574)</u>	<u>1,725,574</u>
Realized loss from securities transferred to held to maturity, recognized impairment in profit or loss	<u>(2,502,500)</u>	<u>2,502,500</u>
Reclassification of loss due to derecognition of securities held to maturity	<u>0</u>	<u>4,309,076</u>

The following table shows the amounts that would have been recognized in case the reclassification had not occurred.

	<u>2017 Profit or Loss</u>	<u>2017 Other Comprehensive Income</u>
Interest income	<u>9,137,521</u>	<u>0</u>
Net change in fair value	<u>0</u>	<u>1,292,693</u>

The effective interest rate of the reclassified assets ranges between 0.98% and 4.62% and it is expected to recover all of the cash flows, including principal and interests, for B/.135 millions.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(10) Investment in Securities, continued

Investment in securities is detailed below:

Securities at fair value through profit or loss

As of December 31, 2018, the Bank maintains securities at fair value through profit or loss for B/.71,882,846 (2017: B/.9,074,169) and accrued interest receivable for B/.49,729 (2017: B/.0) and sales and redemptions of its securities for B/.23,512,093 (2017: B/.9,214,945), realizing a net gain of B/.6,168,669 (2017: net gain of B/.75,994).

Debt instruments at fair value with changes in other comprehensive income as of January 1, 2018:

The fair value of the debt instruments at fair value through other comprehensive income is detailed as follows:

	<u>2018</u>
Foreign corporate bonds	75,083,511
Corporate bonds and local fixed income funds	37,851,559
Bonds of the Republic of Panama	146,827,234
Bonds from other governments	43,741,404
Bonds from US Government and Agencies	<u>367,887,816</u>
	671,391,524
Accrued interest receivable	<u>6,000,159</u>
Total net	<u>677,391,682</u>

The Bank sold portfolio of debt instruments at fair value through other comprehensive income for B/.250,931,756 generating a gain on sale of B/.1,860,470.

Securities with nominal value of B/.91,655,000 guarantee securities sold under repurchase agreements for the amount of B/.75,040,000. See Note 15. Additionally, securities with nominal value of B/.329,722,000 guarantee borrowings received. See note 16

The allowance for expected credit losses related to debt instruments at fair value through other comprehensive income is detailed as follows:

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Total</u>
Allowance for expected credit losses at January 1, 2018	379,478	1,469,821	1,849,299
Changes due to financial instruments recognized at January 1, 2018	(87,227)	(674,279)	(761,506)
Origination or purchase of new financial assets	<u>66,616</u>	<u>0</u>	<u>66,616</u>
Allowance for expected credit losses at December,31 2018	<u>358,867</u>	<u>795,542</u>	<u>1,154,409</u>

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(10) Investment in Securities, continued

Debt instruments at amortized cost as of January 1, 2018

The portfolio of debt instruments at amortized cost amounted to B/.79,789,899.

The amortized cost of the portfolio is as follows:

	<u>2018</u>
Foreign corporate bonds	7,045,480
Corporate bonds and local fixed income funds	68,200,342
Bonds from other governments	<u>4,544,077</u>
Total	79,789,899
Accrued interest receivable	177,115
Allowance for expected credit losses	<u>(1,180,145)</u>
Net total	<u>78,786,869</u>

Securities with nominal value of B/.3,000,000 guarantee borrowings received. See Note 16.

The allowance for expected credit losses related to debt instruments at fair value through other comprehensive income is detailed as follows:

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Total</u>
Allowance for expected credit losses at January 1, 2018	65,277	249,522	314,799
Changes due to financial instruments recognized at January 1, 2018	150,950	660,232	811,182
Origination or purchase of new financial assets	<u>54,164</u>	<u>0</u>	<u>54,164</u>
Allowance of expected credit losses at December 31, 2018	<u>270,391</u>	<u>909,754</u>	<u>1,180,145</u>

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements**(11) Loans**

The loan portfolio by product is detailed as follows:

	<u>2018</u>	<u>2017</u>
Commercial	930,951,732	933,709,812
Residential mortgage	710,362,080	539,971,952
Personal, vehicles and credit cards	640,614,891	594,395,233
Interim financing and construction	455,634,096	459,669,352
Pledged loan	201,155,039	188,056,006
Agricultural	193,615,907	178,181,068
Industrial	126,744,629	99,064,405
Retirees	100,132,637	91,449,948
Financial leases	29,371,911	37,248,684
Factoring	21,821,116	30,967,873
Tourism and services	10,965,515	11,950,217
Commercial mortgage	<u>6,612,382</u>	<u>7,011,211</u>
	3,427,981,935	3,171,675,761
Accrued interest receivable	31,834,877	23,898,492
Allowance for expected loss	(44,814,918)	(33,139,997)
Unearned discounted interest and commissions	<u>(3,213,778)</u>	<u>(5,255,230)</u>
Total	<u>3,411,788,116</u>	<u>3,157,179,026</u>

The movement of the reserve for loan losses is detailed below (2018: expected credit loss model) (2017 incurred loss model):

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>	<u>2017</u>
Balance as of December 31, 2017				33,139,997	
Adjustment due to initial adoption of IFRS 9				<u>15,015,351</u>	
Allowance for expected credit losses at January 1, 2018	13,488,832	13,142,021	21,524,495	48,155,348	36,021,187
Transfer to expected credit losses during the next 12 months	1,050,418	(1,023,754)	(26,664)	0	0
Transfer to expected losses during the lifetime	(1,406,053)	1,442,082	(36,029)	0	0
Transfer to financial instruments with credit impairment	(8,844,686)	(6,485,436)	15,330,122	0	0
Net effect of changes in the allowance for expected credit losses	9,049,409	(2,811,096)	(5,358,517)	879,796	0
Financial instruments that have been written-off during the year	<u>(1,726,385)</u>	<u>0</u>	<u>0</u>	<u>(1,726,385)</u>	<u>0</u>
Changes due to financial instruments recognized at January 1, 2018	(1,877,297)	(8,878,204)	9,908,912	(846,589)	10,079,066
Origination or purchase of new financial assets	6,853,591	799,654	1,888,670	9,541,915	0
Loans written-off	(3,874,798)	(2,896,260)	(14,351,253)	(21,122,311)	(17,861,765)
Recoveries	<u>0</u>	<u>0</u>	<u>9,086,555</u>	<u>9,086,555</u>	<u>4,901,509</u>
Allowance for expected credit losses at December 31, 2018	<u>14,590,328</u>	<u>2,167,211</u>	<u>28,057,379</u>	<u>44,814,918</u>	<u>33,139,997</u>

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Notes to the Consolidated Financial Statements**(11) Loans, continued**

The credit risk concentration for each stage is detailed below:

2018	Level 1	Level 2	Level 3	Total
Classification				
Levels 1-3 (Low Risk)	3,314,284,538	60,150,963	6,278,829	3,380,714,330
Level 4 (Watch list)	0	3,830,121	7,590	3,837,711
Level 5 (Substandard)	0	3,177,199	594,690	3,771,889
Level 6 (Doubtful)	0	1,491,009	641,399	2,132,408
Level 7 (Loss)	0	0	37,525,597	37,525,597
Total	3,314,284,538	68,649,292	45,048,105	3,427,981,935
Allowance	<u>(14,590,328)</u>	<u>(2,167,210)</u>	<u>(28,057,380)</u>	<u>(44,814,918)</u>
Total loan portfolio net of allowance for expected credit losses	<u>3,299,694,210</u>	<u>66,482,082</u>	<u>16,990,725</u>	<u>3,383,167,017</u>

As of December 31, 2017, the Bank established an individual reserve amounting to B/.14,066,159 based on the estimate of losses from classified loans, considering the estimated collateral available. It also recorded a collective reserve amounting to B/.19,073,838. The total reserve amounts to B/.33,139,997.

As indicated in Note 3, the Bank adopted a new impairment model based on the requirements of IFRS 9, using the modified retrospective approach; therefore, the cumulative effect of the adoption is recognized as an adjustment to the opening balance of retained earnings as of January 1, 2018.

The model used to determine the impairment losses of the loan portfolio is subject to periodic review of its segments and inputs to fine-tune the calculations once the model matures.

The loan portfolio includes finance leases with the following maturities:

	2018	2017
Minimum payments up to 1 year	12,405,593	14,670,985
Minimum payments from 1 to 5 years	14,097,885	19,782,424
Payments over 5 years	<u>2,868,433</u>	<u>2,795,275</u>
Total of minimum payments	29,371,911	37,248,684
Plus: accrued interest receivable	<u>132,807</u>	<u>122,282</u>
	29,504,178	37,370,966
Less: unearned commissions	<u>135,845</u>	<u>192,791</u>
Net Investment in finance leases	<u>29,368,873</u>	<u>37,563,757</u>

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements**(11) Loans, continued**

The following table shows the total future minimum payments:

	<u>2018</u>	<u>2017</u>
Minimum payments up to 1 year	13,593,570	16,309,884
Minimum payments from 1 to 5 years	16,580,098	23,065,311
Payments over 5 years	<u>4,433,143</u>	<u>4,752,177</u>
Total of minimum payments	34,606,811	44,127,372
Plus: accrued interest receivable	132,807	122,282
Less: unearned discounted interest	<u>5,234,900</u>	<u>6,878,688</u>
Total finance leases, net of unearned discounted interest	<u>29,504,718</u>	<u>37,370,966</u>

(12) Property, Furniture, Equipment and Improvements

Properties, furniture, equipment and improvements are summarized below:

	<u>2018</u>					
	<u>Land and buildings</u>	<u>Improvements</u>	<u>Furniture</u>	<u>Office Equipment</u>	<u>Vehicles</u>	<u>Total</u>
Cost:						
At the beginning of the year	36,750,533	21,107,383	3,340,902	29,498,661	1,043,330	91,740,809
Transfer of assets	(18,742,946)	(2,101,982)	0	(88,533)	0	(20,933,461)
Assets revaluation	1,463,227	0	0	0	0	1,463,227
Purchases	0	1,404,747	556,998	2,606,420	179,894	4,748,059
Disposals	<u>0</u>	<u>0</u>	<u>0</u>	<u>(23,526)</u>	<u>(67,000)</u>	<u>(90,526)</u>
At the end of the year	<u>19,470,814</u>	<u>20,410,148</u>	<u>3,897,900</u>	<u>31,993,022</u>	<u>1,156,224</u>	<u>76,928,108</u>
Accumulated depreciation:						
At the beginning of the year	2,819,879	11,054,142	1,983,307	19,439,004	655,407	35,951,739
Transfers of assets	(3,072,834)	(712,865)	0	(69,533)	0	(3,855,232)
Expense for the year	458,397	789,033	325,423	2,785,690	160,860	4,519,403
Disposals	<u>0</u>	<u>0</u>	<u>0</u>	<u>(22,813)</u>	<u>(67,000)</u>	<u>(89,813)</u>
At the end of the year	<u>205,442</u>	<u>11,130,310</u>	<u>2,308,730</u>	<u>22,132,348</u>	<u>749,267</u>	<u>36,526,097</u>
Net balance	<u>19,265,372</u>	<u>9,279,838</u>	<u>1,589,170</u>	<u>9,860,674</u>	<u>406,957</u>	<u>40,402,011</u>

	<u>2017</u>					
	<u>Land and buildings</u>	<u>Improvements</u>	<u>Furniture</u>	<u>Office Equipment</u>	<u>Vehicles</u>	<u>Total</u>
Cost:						
At the beginning of the year	36,837,847	19,378,829	3,177,117	27,129,039	929,184	87,452,016
Purchases	0	1,760,308	293,645	3,290,907	234,796	5,579,656
Disposals	<u>(87,314)</u>	<u>(31,754)</u>	<u>(129,860)</u>	<u>(921,285)</u>	<u>(120,650)</u>	<u>(1,290,863)</u>
At the end of the year	<u>36,750,533</u>	<u>21,107,383</u>	<u>3,340,902</u>	<u>29,498,661</u>	<u>1,043,330</u>	<u>91,740,809</u>
Accumulated depreciation:						
At the beginning of the year	2,362,193	10,368,654	1,708,269	17,665,339	646,482	32,750,937
Expense for the year	458,396	717,242	404,898	2,692,903	129,576	4,403,015
Disposals	<u>(710)</u>	<u>(31,754)</u>	<u>(129,860)</u>	<u>(919,238)</u>	<u>(120,651)</u>	<u>(1,202,213)</u>
At the end of the year	<u>2,819,879</u>	<u>11,054,142</u>	<u>1,983,307</u>	<u>19,439,004</u>	<u>655,407</u>	<u>35,951,739</u>
Net balance	<u>33,930,654</u>	<u>10,053,241</u>	<u>1,357,595</u>	<u>10,059,657</u>	<u>387,923</u>	<u>55,789,070</u>

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(12) Property, Furniture, Equipment and Improvements, continued

The following table summarizes the group of revalued assets if they still were measured on a historical cost basis less accumulated depreciation:

	<u>2018</u>	<u>2017</u>
Land	15,585,547	20,614,318
Building and improvements	<u>5,806,044</u>	<u>12,202,474</u>
	<u>21,391,591</u>	<u>32,816,792</u>

As of December 31 2018, land and buildings were technically appraised by independent appraisers for B/. 1,463,227. The revaluation adjustment is recorded in a separate account in the consolidated statement of changes in equity as a revaluation surplus.

During the month of December 2018, the Bank transferred to a real estate investment trust the shares of its subsidiary Inversiones Prosperidad, S. A. which held a real state in the amount of B/.17,078,229.

(13) Goodwill

Management assesses goodwill in the acquired subsidiary, by applying the future cash flows method based on the profitability of its operations.

The following table summarizes the balance of the Bank's goodwill, generated by the acquisition in the following Company:

<u>Entity</u>	<u>Acquisition Date</u>	<u>Acquired Interest</u>	<u>2018 Balance</u>	<u>2017 Balance</u>
Banco Multibank, S. A.	September 2007	70%	0	6,717,198

To value its acquired assets and businesses, the net cash flows expected from such assets or businesses in the cash-generating unit representing the Colombian component, for a 10 - year term, were projected and also a perpetual growth or multiple of cash flows was defined at the end of the projected period to determine the terminal cash flows. The growth rates of assets or businesses fluctuate based on their nature, and they currently range between 5% and 20%, while the perpetual growth rate range is 2.5% according to the expectations and projections of growth of the GDP according to mostly acceptable sources.

Growth rates of the assets or businesses were determined based on market research, products, segments and specific niches with advisors and leading consulting firms in the market, in which the Bank researched the growth, performance, and actual historical indicators of the relevant assets or businesses, their future perspectives, the projected country macroeconomic growth, the segments or business analyzed, as well as the component's business plans, and the expected growth rates in an overall and those of the specific businesses assessed.

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(13) Goodwil, continued

To calculate the present value of future cash flows and determine the value of assets or businesses assessed, the free cash flow return required by the stockholder was used as discount rate. Additionally, a comparative calculation was made of the weighted average cost capital of the Bank, weighing the country risk premium, the expected return for similar institutions, but if it fell below the shareholder-required rate of return; the stricter rate is used to remain conservative. The calculated cost of capital ranges from 12% to 18% and changes through time.

The valuation also includes an assessment conducted based on the market approach, using recent comparable multiples for transactions of financial institutions listed in the Colombian market.

The main assumptions described above may change as market and economic conditions change. The Bank estimates that the reasonably possible changes in these assumptions would not affect the recoverable amount of the business units or decrease below their book value.

During the year 2018, the Bank derecognized goodwill as its value in use is lower than the net fair value.

(14) Other Assets

The detail of other assets is as follows:

	<u>2018</u>	<u>2017</u>
Accounts receivable	92,587,374	53,231,523
Accounts receivable, from related companies	47,984,519	29,634,713
Prepaid expenses	15,452,539	12,720,484
Foreclosed assets, net	5,583,392	4,330,788
Guarantee deposits	1,633,374	1,375,296
Investment properties (Note 7)	2,388,166	0
Prepaid taxes	4,803,209	1,262,591
Others	<u>2,675,178</u>	<u>3,348,412</u>
Total	<u>173,107,751</u>	<u>105,903,807</u>

The assets received through foreclosure at December 31, 2018, have a balance of B/.5,583,392 (2017: B/.4,330,788).

The change in the reserve for foreclosed assets is as follows:

	<u>2018</u>	<u>2017</u>
Balance at the beginning of the period	0	11,300
Provision recognized in profit or loss	56,385	30,661
Sales of assets	<u>(56,385)</u>	<u>(41,961)</u>
Total, net at the end of the period	<u>0</u>	<u>0</u>

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(15) Securities Sold under Repurchase Agreements

Securities sold under repurchase agreements amounted to B/.75,040,000 (2017: B/.49,942,156) and accrued interest payable for B/.435,448 (2017: B/.570.060) with maturities to April 2019 (2017: January 2018 to March 2019) and annual interest rates from 1.96% to 3.60% (2017: from 2.36% to 3.60%). Such securities are guaranteed with debt instruments at fair value through other comprehensive income for B/.91,655,000 (2017: available for sale securities and held to maturity for B/.15,500,000 and B/.52,901,000, respectively). See Note 10.

The Bank has not breached principal, interests and other contractual clauses.

(16) Borrowings Received

The terms and conditions of the borrowings received by the Bank are as follows:

<u>Financial liability</u>	<u>Interest rate</u>	<u>Due date</u>	<u>2018</u>	<u>2017</u>
Line of credit	2.49% to 8.40%	Up to December 2018	0	386,762,530
Line of credit	2.08% to 7.79%	Up to December 2019	367,263,497	59,955,633
Line of credit	2.92% to 8.28%	Up to December 2020	82,871,036	86,760,190
Line of credit	5.61% to 7.36%	Up to November 2021	27,225,176	34,612,052
Line of credit	3.25% to 7.87%	Up to November 2022	38,057,337	12,500,000
Line of credit	4.16% to 7.46%	Up to October 2023	16,697,408	0
Line of credit	4.16% to 5.31%	January 2024	29,294,583	22,774,646
Line of credit	2.88% to 5.92%	June 2025	111,695,931	65,000,000
Line of credit	6.57%	April 2026	0	799,081
			673,104,968	669,164,132
Accrued interest payable			4,396,323	9,590,114
			<u>677,501,291</u>	<u>678,754,246</u>

Borrowings for B/.155,995,167 (2017: B/.207,642,316) are guaranteed with debt instruments at fair value through other comprehensive income and debt instruments at amortized cost for B/.329,722,000 and B/.3,000,000 (2017: B/.191,050,831 y B/.114,300,000), respectively. See Note 10.

The Bank has not breached principal, interests and other contractual clauses.

(17) Bonds Payable

The Bank has issued bonds payable, which are summarized in the table below:

<u>Serie</u>	<u>Interest rate</u>	<u>Due date</u>	<u>2018</u>	<u>2017</u>
Corporate bonds – November 2017 issue	4.38%	November 2022	298,194,662	297,745,132
Corporate bonds – June 2017 issue (CHF 100MM)	2.00%	January 2021	100,894,582	101,950,681
Serie F- November 2015 issue	4.35%	November 2020	30,000,000	30,000,000
Serie L- February 2017 issue	4.19%	August 2020	1,200,000	1,200,000
Serie Q – March 2018 issue	3.25%	March 2020	1,000,000	0
Serie M- February 2017 issue	3.00%	February 2018	0	9,000,000
Serie K- January 2017 issue	3.00%	January 2018	0	4,000,000
Serie N- July 2017 issue	3.00%	July 2018	0	1,500,000
Serie O- August 2017 issue	3.00%	August 2018	0	2,000,000
			431,289,244	447,395,813
Accrued interest payable			7,091,148	4,952,328
			<u>438,380,392</u>	<u>452,348,141</u>

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(17) Bonds Payable, continued

The characteristics and guarantees for these issuances are described below:

December 2012 (placed in 2013, 2015, 2016 and 2017)

Public offering of the Corporate Bond Revolving Program for a value of up to B/.150,000,000 divided into B/.100,000,000 of Revolving Corporate Class A Bonds and B/.50,000,000 of Revolving Corporate Class B Bonds, authorized by the Superintendency of the Securities Market of Panama, through CNV Resolution No.436-12 of December 27, 2012 and by the Panamanian Stock Exchange. During 2013 placements under this authorization were made in the months of June and September. In 2015 and 2016 additional placements of this issue were made.

Bonds are issued as nominative, revolving, registered, without coupons, and denominated in thousands of Balboas, in different series, with the maturity of Revolving Corporate Class A Bonds being determined by the "Issuer", whereas Corporate Class B Bonds will be issued for a 20-year term; however, after 15 years, they will be renewed automatically for additional 20-year terms each, from the date of maturity of the original 20-year term. Revolving Corporate Class A Bonds were issued during 2013, as Series A, B and C; during 2015; as Series D, E and F; during 2016 as Series G, H, I and J; during 2017 were issued as Series K, L, M, N and O and during 2018 were issued as Series Q

The annual interest rate of such bonds may be fixed or variable at the Bank's discretion. For fixed rates, bonds will earn an interest rate determined by the Issuer. For variable rates, bonds will earn an annual interest equal to 3-month LIBOR plus a spread determined by the Issuer based on market demand.

Corporate Bond Issuance of June 2017

During the month of June 2017, the Bank made a placement of corporate bonds in the Swiss market for CHF 100,000,000, with a coupon of 2.00% and a maturity date of January 2021.

Corporate Bond Issuance of November 2017

During the month of November 2017, the Bank placed a corporate bond under the structure of 144A Reg (S) in the United States of America for the nominal value of USD 300,000,000 and due on November 9, 2022. Interest on the bonds will be accumulated at a rate of 4.375% per annum and will be paid semiannually on May 2 and November 9 of each year, beginning May 9, 2018.

The Bank may redeem the Bonds at any time prior maturity, in whole or in a part, at a redemption price based on a "total premium, plus any accrued and unpaid interest on the principal amount of the Bonds to the redemption date. In case of certain changes in the applicable tax treatment related to the payments of the Bonds, the Bank can exchange the Bonds in full, but not in part, at a price equal to 100% of the principal amount, plus accrued and unpaid interest, if applicable but excluding the redemption date.

The Bank has not breached principal, interests and other contractual clauses.

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(18) Negotiable Commercial Papers (NCPs)

Multibank, Inc. was authorized, according to Resolution No.405-17 of July 26, 2017 of the Superintendency of the Securities Market of Panama, to offer through a public offering, Negotiable Commercial Papers (NCPs) for a nominal value of up to B/. 200,000,000 and with a maturity of up to one year from the date of issue of each series. The NCPs will be issued in nominative certificates registered and without coupons, in denominations of one thousand dollars (US\$ 1,000) or their multiples. The NCPs of each series will accrue a fixed rate or variable interest rate, which will be determined by the issuer before the Respective Offer Date. For each of the series, interest will be payable monthly on the fifteenth (15th) day of each month until their respective due date. The basis for calculating interest will be calendar days/365 for each series. The nominal value of each NCPs will be paid by means of a single payment to capital, on their respective due date. NCPs can not be subject to early redemption.

The details of the Negotiable Commercial Papers are summarized below:

<u>Serie</u>	<u>Date of issue</u>	<u>Interest rate</u>	<u>Maturity</u>	<u>2018</u>	<u>2017</u>
Serie K	December 4,18	3.50%	Dec-19	2,000,000	0
Serie J	October 8,18	3.50%	Oct-19	25,000,000	0
Serie I	September 18,18	3.50%	Sep-19	1,500,000	0
Serie H	August 30, 18	3.50%	Aug-19	4,000,000	0
Serie G	August 6, 18	3.00%	Feb-19	750,000	0
Serie F	August 30, 18	3.50%	Jul-19	1,000,000	0
Serie E	February 23, 18	3.00%	Feb-19	2,000,000	0
Serie D	February 6,18	3.00%	Feb-19	1,000,000	0
Serie C	October 19,17	3.00%	Oct-18	0	1,500,000
Serie B	September 15, 17	3.00%	Sep-18	0	6,000,000
Serie A	August 30, 17	3.00%	Aug-18	<u>0</u>	<u>4,000,000</u>
				37,250,000	11,500,000
Accrued interest payable				<u>59,849</u>	<u>16,068</u>
				<u>37,309,849</u>	<u>11,516,068</u>

During the year 2018, series D, E, F, G, H, I, J and K have been issued; for the year 2017 series A, B and C were issued

The Bank has not breached principal, interests and other contractual clauses.

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Notes to the Consolidated Financial Statements

(19) Other Liabilities

The detail of other liabilities is as follows:

	<u>2018</u>	<u>2017</u>
Accounts payable	33,274,239	26,043,942
Items subject to clearance	18,491,436	17,870,776
Other fringe benefits	4,514,268	3,907,785
Dividends payable (Note 20)	2,107,654	758,007
Customers' deposits	1,644,010	1,548,480
Severance and indemnity payable	1,639,965	1,710,860
Allowance for expected credit losses in irrevocable commitments and letters of credit	487,357	0
Deferred tax	207,277	431,749
Others	<u>1,760,325</u>	<u>1,670,126</u>
Total	<u>64,126,531</u>	<u>53,941,725</u>

(20) Equity

	<u>2018</u>	<u>2017</u>
	<u>Number of shares</u>	
Common shares:		
Authorized shares without par value	<u>50,000,000</u>	<u>50,000,000</u>
Issued and paid-in-shares:		
Beginning of the year	16,862,753	16,753,229
Issued and paid during the year	<u>0</u>	<u>109,524</u>
Total issued and outstanding shares, at the end of the year	<u>16,862,753</u>	<u>16,862,753</u>

During the year ended on December 31, 2018, the Bank has not issued common shares (2017: 109,524 for an amount of B/.4,600,008).

In previous years, the subsidiaries of the Bank had made capitalization of retained earnings of B/.708,831 (2017: B/.550,000); therefore, these retained earnings are not available for distribution in dividends.

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(20) Equity, continued

Dividends declared and paid on common shares are as follows:

	<u>2018</u>	<u>2017</u>
Total dividends declared on common shares	<u>8,727,101</u>	<u>6,740,987</u>
Total dividends paid on common shares	<u>7,336,280</u>	<u>6,699,813</u>
Total dividends declared and pending payable on common shares	<u>1,390,821</u>	<u>41,174</u>

Preferred shares:

The Bank is authorized to issue 1,500,000 preferred shares with par value of B/.100 each. At December 31, 2018, the Bank has not issued preferred shares and the number of preferred shares outstanding amount to 1,100,000 (2017: 1,100,000). These preferred shares are publicly traded.

The outstanding balances, terms and conditions of the various preferred shares issued are detailed in the table below:

Multibank Inc.

<u>Issuances</u>	<u>2018</u>	<u>2017</u>	<u>Dividends</u>	<u>Type</u>	<u>Serie</u>
2007	20,000,000	20,000,000	8.00%	Non-cumulative	A
2008	15,000,000	15,000,000	7.00%	Non-cumulative	B
2008	3,270,000	3,270,000	7.50%	Non-cumulative	C
2009	2,911,700	2,911,700	7.50%	Non-cumulative	C
2010	3,818,300	3,818,300	7.50%	Non-cumulative	C
2011	7,000,000	7,000,000	7.00%	Non-cumulative	A
2011	6,323,700	6,323,700	6.70%	Non-cumulative	B
2011	15,046,600	15,046,600	7.00%	Non-cumulative	C
2014	3,676,300	3,676,300	6.70%	Non-cumulative	B
2014	4,953,400	4,953,400	7.00%	Non-cumulative	C
2014	11,269,700	11,269,700	6.70%	Non-cumulative	D
2014	899,000	899,000	6.70%	Non-cumulative	E
2014	1,101,000	1,101,000	6.70%	Non-cumulative	E
2014	3,730,300	3,730,300	6.70%	Non-cumulative	D
2015	1,000,000	1,000,000	6.70%	Non-cumulative	E
2015	800,000	800,000	6.70%	Non-cumulative	E
2015	1,200,000	1,200,000	6.70%	Non-cumulative	E
2016	<u>8,000,000</u>	<u>8,000,000</u>	6.70%	Non-cumulative	F
	<u>110,000,000</u>	<u>110,000,000</u>			

MULTIBANK, INC. AND SUBSIDIARIES

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(20) Equity, continued

The Offering Memorandum (OM) of the public offerings provide for the following conditions:

- Non-cumulative preferred shares have no maturity dates. Multibank, Inc. may, at its entire discretion, partially or fully redeem shares after 3 years from issue, in accordance with the mechanism established in section 3.7, Chapter III, of the OM. However, Ruling No. 5-2008 of October 1, 2008, issued by the Superintendency of Banks of Panama sets forth that redemptions should be authorized by the Superintendency.
- Dividends shall be paid as declared by the Board of Directors; however, they will not be cumulative.
- Dividends on preferred shares will be paid to the registered holder on a quarterly basis until redemption of the issue (4 times a year), until the issuer decides to redeem such preferred shares. The OM of the public offerings provide for the following: i) for the Series "A" issued under Resolution No.326-07 of December 20, 2007, the dates set for dividend payment are March 26, June 26, September 26, and December 26 of each year; ii) for the Series "B", "C" and "D" issued under Resolution No.255-08 of August 14, 2008, the dates set for dividend payment are January 5, April 5, July 5, and October 5 of each year; iii) and for Series "A", "B", "C", "E" and "F" issued under Resolution No.47-11 of the February 25, 2011, the dates set for dividend payment are February 28, May 28, August 28, and November 28 of each year
- Declaration of dividends is the responsibility of the Board of Directors, by applying its best criteria to declare or not declare dividends. The Board of Directors is not legally or contractually bound to declare dividends.
- Multibank, Inc. cannot guarantee, and does not guarantee, dividend payments.
- Investments of preferred stockholders may be affected provided that Multibank, Inc. may not generate the profits or earnings required to declare dividends at the Board of Directors' discretion.
- Dividends on preferred shares will be net of any applicable tax.
- Preferred shares are backed by the Bank's general creditworthiness and are entitled to preferred rights over common shares for payment of dividends declared

As of December 31, 2018, dividends on preferred shares were declared and paid for a total of B/.7,228,000 (2017: B/.7,994,293) and dividends declared and remain declared but unpaid for B/.716,833.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(21) Commitments and Contingencies

Surplus of Capital Stock:

The table below summarizes the balance of the Bank's excess capital paid in acquisition of non-controlling interests in the following subsidiaries:

<u>Entity</u>	<u>Acquisition date</u>	<u>Acquired interest</u>	<u>Excess paid</u>
Banco Multibank, S. A	April 2011	30%	(5,454,054)
MB Crédito, S. A.	April 2014	25%	<u>(152,873)</u>
			<u>(5,606,927)</u>

Commitments:

The Bank has financial instruments with risk off the consolidated statement of financial position, which involve elements of credit and liquidity risks. Such financial instruments include letters of credit, guarantees issued, and promissory notes, which are described below:

	<u>2018</u>	<u>2017</u>
Letters of credit	5,770,923	4,961,227
Guarantees issued	128,802,330	131,136,432
Commitment letters	<u>237,697,666</u>	<u>313,449,518</u>
	372,270,919	449,547,177
Allowance for expected credit losses (Note 19)	<u>(487,357)</u>	<u>0</u>
	<u>371,783,562</u>	<u>449,547,177</u>

Letters of credit, guarantees issued, and promissory notes are exposed to credit losses in the event the customer fails to meet its payment obligations. Bank policies and procedures for approval of loan commitments, financial guarantees, and promissory notes are the same as those used to extend loans recorded in the consolidated statement of financial position.

Guarantees issued have pre-established maturities and mostly expire without the need for any disbursements; therefore, they do not represent a significant liquidity risk.

Most of the letters of credits are used, but they are mainly used on demand with immediate reimbursement.

Commitment letters are commitments by the Bank to make payments when certain conditions are met, with average maturity of six (6) months, and which are mainly used for further disbursement of mortgage and vehicle loans. The Bank does not anticipate any losses as a result of such transactions.

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Notes to the Consolidated Financial Statements

(21) Commitments and Contingencies, continued

Contingencies:

Common legal proceedings against the Bank are in place in the amount of B/.22,871,848.68 (2017: B/.17,287,131). Bank's management and its legal counsel do not estimate any material adverse effect on the consolidated financial position, the consolidated results of operations or business of the Bank. For those cases where there is a potential unfavorable outcome, the Bank maintains a reserve designated for these contingencies for B/.864,231 (2017: B/.810,731).

The Bank has commitments with third parties originating from operating lease contracts, which expire in the upcoming years. The annual lease installments of such contracts for the next five years are as follows:

<u>Years</u>	<u>Total</u>
2019	5,226,431
2020	4,718,263
2021	2,510,933
2022	4,372,821

During the period ended on December 31, 2018, lease expenses amounting to B/.4,468,007 (2017: B/.4,185,602), include property rental expenses of B/.3,797,748 (2017: B/.3,517,309).

(22) Investment Entities and Separate Legal Vehicles

The subsidiary Multi Trust, Inc. administered trust agreements at customers' risk and expense, amounting to B/.176,990,193 (2017: B/.164,181,309); from which collateralized trust agreements amount B/.173,574,390 and administration trust contracts amount to B/.3,415,803 (2017: B/.37,228,066).

The subsidiary Multi Securities, Inc. administered cash and investment portfolios at customers' risk and expense amounting to B/.344,177,611 (2017: B/.353,877,259).

At December 31, 2018, the Bank manages customer discretionary accounts for B/.899,963 (2017: B/.2,738,882).

The Bank maintains a total of B/.229,650,055 (2017: B/.217,389,786), corresponding to investments of the Board of Directors of the Savings & Capitalization Pension System for Public Sector Employees (SIACAP). The administration of SIACAP was awarded to the Multibank/Multi Securities Operating Venture, (The "Administrator") through Service Contract No. 008-2017 published in the Official Gazette No.28379 of October 4, 2017. Some important clauses of this Contract establish the following:

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(22) Investment Entities and Separate Legal Vehicles, continued

- Operate as an investment manager of the resources of SIACAP members for a period of 5 years. Manage and invest the resources of affiliates according to Law No.27 of June 27, 1997 and Executive Decree No.32 of July 6, 1998. Deliver a monthly investment report to SIACAP.
- The Administrator maintains a compliance bond in the amount of B/.2,500,000 on behalf of the Board of Directors of the SIACAP-Panama General Comptroller.

(23) Derivatives Financial Instruments

Fair value hedges of interest rate risk

As of December 31, 2018, the Bank uses interest rate swap agreements ("interest rate swaps") to mitigate the interest rate risk of financial assets and liabilities. Such agreements are recorded at fair value in the consolidated statement of financial position, in other assets and other liabilities, where appropriate.

Following is a summary of the derivative instruments contracts by maturity and accounting method:

<u>2018</u> <u>Type of instrument</u>	<u>Nominal Amount</u> <u>Over 1 year</u>	<u>Fair Value</u>	
		<u>Assets</u>	<u>Over 1 year</u>
Exchange rate of interest	<u>20,500,000</u>	<u>0</u>	<u>2,337,139</u>

<u>2017</u> <u>Type of instrument</u>	<u>Nominal Amount</u> <u>Over 1 year</u>	<u>Fair Value</u>	
		<u>Assets</u>	<u>Over 1 year</u>
Exchange rate of interest	<u>35,500,000</u>	<u>0</u>	<u>3,442,579</u>

Monthly, changes in fair value are determined for hypothetical derivatives that simulate the primary hedged position considering only the interest rate risk compared to the changes in the valuation of the actual interest rate swap.

Both values are compared to determine their effectiveness in accordance with the 80-125% effectiveness rule provided for in the accounting standards for hedge accounting.

The Bank has measured the effects of the credit risk of its counterparties and its own credit risk to determine the fair value of its derivative financial instruments. Some of the contracts entered into with counterparties include early termination clauses.

The Bank calculates credit risk adjustments incorporating inputs from credit default swaps

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Notes to the Consolidated Financial Statements**(23) Derivatives Financial Instruments, continued***Cash flow hedges of the Exchange rate risk*

As of December 31, 2018, the Bank uses interest rate swap and cross currency swap agreements to reduce the risk of the exchange rate of financial liabilities. These contracts are recorded at fair value in the consolidated statement of financial position, in other assets and other liabilities, as appropriate.

The derivative instruments contracts by maturity and accounting method are summarized below:

<u>2018</u> <u>Type of instrument</u>	<u>Outstanding balance</u> <u>of notional value</u> <u>Over 3 years</u>	<u>Fair Value</u>	
		<u>Assets</u>	<u>Liabilities</u>
Cross-currency swaps	<u>CHF 100,000,000</u>	<u>0</u>	<u>1,432,487</u>

<u>2017</u> <u>Type of instrument</u>	<u>Outstanding balance</u> <u>of notional value</u> <u>Over 3 years</u>	<u>Fair Value</u>	
		<u>Assets</u>	<u>Liabilities</u>
Cross-currency swaps	<u>CHF 100,000,000</u>	<u>0</u>	<u>969,167</u>

Net Investment hedge

As of December 31, 2018, the Bank uses non-delivery forward contracts with maturities of one year, to reduce the risk of currency translation in a net investment made in one of its subsidiaries abroad. These contracts are recorded at fair value in the consolidated statement of financial position, in other assets and other liabilities, as applicable.

The fair value of the derivative designated as net investment hedge is as follows:

<u>2018</u> <u>Accounting method</u>	<u>Nominal Amount</u> <u>1 year</u>	<u>Fair Value</u>	
		<u>Assets</u>	<u>Liabilities</u>
Foreign exchange forward	<u>20,000,000</u>	<u>1,119,743</u>	<u>0</u>

<u>2017</u> <u>Accounting method</u>	<u>Nominal Amount</u> <u>1 year</u>	<u>Fair Value</u>	
		<u>Assets</u>	<u>Liabilities</u>
Foreign exchange forward	<u>35,000,000</u>	<u>0</u>	<u>45,579</u>

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Notes to the Consolidated Financial Statements

(23) Derivatives Financial Instruments, continued

The derivatives financial instruments have been categorized in level 2 of the fair value hierarchy, as follows:

	<u>Measurement of fair value of derivative instruments</u>	
	<u>2018</u>	<u>2017</u>
Financial assets at fair value	<u>1,119,743</u>	<u>0</u>
Financial liabilities at fair value	<u>(3,769,626)</u>	<u>(4,457,025)</u>
Net	<u>(2,649,883)</u>	<u>(4,457,025)</u>

See description of levels in Note 26.

During the months of August and September 2017, the Bank had sales of securities and settlement of derivatives hedging those securities with notional values of B/.16,393,000, given the perfect economic relationship that existed among them.

The main valuation methods, hypotheses and variables used in estimating the fair value of derivatives are presented below:

<u>Derivatives</u>	<u>Valuation Technique</u>	<u>Inputs used</u>	<u>Level</u>
Over the Counter (OTC)	Discounted future cash flows	Yield curves Foreign currency rates Credit spread.	2

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(24) Balances and Transactions with Related Parties

The consolidated statement of financial position and the consolidated statement of profit or loss include balances and transactions with related parties, which are summarized below:

	2018	
	Related companies	Shareholders, Directors y Key executives
Assets:		
Loans	<u>32,555,312</u>	<u>5,181,647</u>
Accrued interest receivable	<u>283,858</u>	<u>7,305</u>
Accounts receivable	<u>47,984,519</u>	<u>0</u>
Debt instruments at amortized cost	<u>16,000,000</u>	<u>0</u>
Liabilities		
Demand deposits	<u>3,649,415</u>	<u>73,125</u>
Savings deposits	<u>312,820</u>	<u>1,063,046</u>
Time deposits	<u>13,258,902</u>	<u>2,949,489</u>
Accrued interest payable	<u>280,020</u>	<u>8,813</u>
Commitments and contingencies		
Guarantees issued	<u>0</u>	<u>443,558</u>
Interest earned on:		
Loans	<u>1,839,090</u>	<u>155,039</u>
Interest expenses:		
Deposits	<u>516,964</u>	<u>142,362</u>
General and administration expenses:		
Allowance	<u>0</u>	<u>448,125</u>
Salaries and other benefits	<u>0</u>	<u>4,436,160</u>
Rental	<u>1,713,620</u>	<u>0</u>

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements**(24) Balances and Transactions with Related Parties, continued**

	<u>2017</u>	
	<u>Related parties</u>	<u>Shareholders, Directors and Key executives</u>
<u>Assets:</u>		
Loans	<u>35,673,193</u>	<u>4,938,849</u>
Accrued interest receivable	<u>213,847</u>	<u>7,191</u>
Accounts receivable	<u>29,634,713</u>	<u>0</u>
Securities held to maturity	<u>16,000,000</u>	<u>0</u>
<u>Liabilities</u>		
Demand deposits	<u>6,015,846</u>	<u>55,576</u>
Savings deposits	<u>786,789</u>	<u>800,571</u>
Time deposits	<u>21,331,911</u>	<u>479,750</u>
Accrued interest payable	<u>246,798</u>	<u>17,776</u>
<u>Commitments and contingencies</u>		
Guarantees issued	<u>0</u>	<u>502,843</u>
Commitment letters	<u>2,182,157</u>	<u>0</u>
<u>Interest earned on:</u>		
Loans	<u>2,268,141</u>	<u>160,794</u>
<u>Interest expenses:</u>		
Deposits	<u>784,321</u>	<u>19,905</u>
<u>General and administration expenses:</u>		
Allowance	<u>0</u>	<u>422,230</u>
Salaries and other benefits	<u>0</u>	<u>4,371,146</u>
Rental	<u>1,345,869</u>	<u>0</u>

Loans granted to related parties have various maturities from December 2018 to July 2048 (2017: from January 2018 to November 2044) and bear annual interest ranging from 2.25% and 24.50% (2017: 2.25% y 24%).

These loans are backed with cash collateral amounting to B/.8,175,265 (2017: B/.5,596,550), by real estate collateral for B/.81,343,546 (2017: B/.88,316,355), other assets pledged for B/.346,484 (2017: B/.431,309) cash guarantees by B/.57,099 and guarantees of securities by B/.0 (2017: B/.2,182,156).

At December 31, 2018, debt instruments at amortized cost (2017: investments held to maturity) acquired from related parties have a tenor of ten (10) years from the date of the offer on November 15, 2017 and accrue an annual interest rate of 6 months LIBOR plus a spread of 5.5% and, in no case, will the interest rate be lower than 8.5%. These securities are 100% guaranteed with the properties acquired with the money received, which have been placed in a Guarantee Trust.

The terms of transactions with related parties are substantially similar to those with third parties unrelated to the Bank.

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(25) Operating Segments

Composition of the Operating Segments are as follows:

	Financial Services	Fund Management	Insurance	Eliminations	Total Consolidated
December 31, 2018 (Unaudited)					
Interest income and commissions	274,078,619	118,020	620,293	0	274,816,932
Interest expenses	131,640,165	0	36,920	(176,307)	131,500,778
Other income, net	22,775,562	1,656,833	9,577,918	275,837	34,286,150
Provisions for impairment of financial assets	8,861,583	0	4,199	0	8,865,782
General and administrative expenses	<u>95,385,055</u>	<u>1,346,941</u>	<u>3,528,549</u>	<u>(292,575)</u>	<u>99,967,970</u>
Net income before income tax	<u>60,967,378</u>	<u>427,912</u>	<u>6,628,543</u>	<u>744,719</u>	<u>68,768,552</u>
Total assets	<u>4,861,224,732</u>	<u>4,670,926</u>	<u>36,788,256</u>	<u>(6,747,465)</u>	<u>4,895,936,449</u>
Total liabilities	<u>4,342,859,103</u>	<u>472,394</u>	<u>16,093,953</u>	<u>13,544,899</u>	<u>4,372,970,349</u>
	Financial Services	Fund Management	Insurance	Eliminations	Total Consolidated
December 31, 2017 (Audited)					
Interest income and commissions	249,979,516	90,085	424,858	0	250,494,459
Interest expenses	110,197,675	144	50,284	(68,982)	110,179,121
Other income, net	21,077,506	2,044,199	6,182,413	252,000	29,556,118
Provisions for impairment of financial assets	12,122,818	0	0	0	12,122,818
General and administrative expenses	<u>84,176,062</u>	<u>1,448,452</u>	<u>2,875,651</u>	<u>(258,335)</u>	<u>88,241,830</u>
Net income before income tax	<u>64,560,467</u>	<u>685,688</u>	<u>3,681,336</u>	<u>579,317</u>	<u>69,506,808</u>
Total assets	<u>4,664,509,623</u>	<u>4,507,108</u>	<u>25,708,671</u>	<u>(3,691,251)</u>	<u>4,691,034,151</u>
Total liabilities	<u>4,171,831,346</u>	<u>479,740</u>	<u>10,474,332</u>	<u>9,327,844</u>	<u>4,192,113,262</u>

(26) Fair Value of Financial Instruments

The fair value of financial assets and financial liabilities traded in active markets is based on quoted market prices or traders' price quotes. For all other financial instruments, the Bank determines their fair value using other valuation techniques.

For financial instruments not regularly traded and with limited availability of price information, fair value is less objective, and its determination requires varying degrees of judgment, depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

The Bank measures fair value using the following levels of hierarchy, which reflect the relevance of the inputs used for measurement:

- Level 1: quoted prices (unadjusted) in active markets for assets or liabilities identical to those that the Bank can access in the measurement date.

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(26) Fair Value of Financial Instruments, continued

- Level 2: Inputs other than quoted prices included in Level 1 that are observable, either directly (i.e. as prices) or indirectly (i.e., determined based on prices). This category includes instruments valued using prices quoted in active markets for similar instruments, quoted prices for identical or similar instruments in non-active markets, and other valuation techniques where significant inputs are directly or indirectly observable in a market.
- Level 3: This category includes all instruments where the valuation techniques include unobservable inputs with significant effect on fair value measurement. This category includes instruments valued per quoted prices for similar instruments where significant non-observable assumptions or adjustments reflect differences between the instruments.

Other valuation techniques include net present value and discounted cash flow models, comparisons to similar instruments for which observable market prices are available, and other valuation models. Inputs and assumptions used in the valuation techniques include risk-free referential rates, credit spreads, and other assumptions used to determine discount rates.

The main purpose of applying a valuation technique is to determine the price at which an orderly transaction would be performed to sell the asset or transfer the liability between market participants at the measurement date under current market conditions.

The fair values and carrying amounts of financial assets and liabilities are as follows:

	<u>2018</u>		<u>2017</u>	
	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Carrying Value</u>	<u>Fair Value</u>
Assets				
Time deposits	154,212,333	154,212,333	212,812,912	212,812,912
Securities purchased under resale agreements	1,175,072	1,175,072	3,132,718	3,132,718
Derivatives assets held for risk management	1,119,743	1,119,743	0	0
Securities at fair value through profit or loss	71,932,575	71,932,575	9,074,169	9,074,169
Debt instruments at fair value through other comprehensive income	677,391,682	677,391,682	0	0
Securities available for sale	0	0	604,983,656	604,983,656
Debt instruments at amortized cost	78,786,869	78,166,209	0	0
Securities held to maturity	0	0	252,729,398	264,036,161
Loans, net	<u>3,411,788,116</u>	<u>3,582,141,886</u>	<u>3,157,179,026</u>	<u>3,168,402,932</u>
	<u>4,396,406,390</u>	<u>4,566,139,500</u>	<u>4,239,911,879</u>	<u>4,262,442,548</u>

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Notes to the Consolidated Financial Statements

(26) Fair Value of Financial Instruments, continued

	<u>2018</u>		<u>2017</u>	
	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Carrying Value</u>	<u>Fair Value</u>
Liabilities				
Time deposits	2,004,624,832	2,029,373,385	1,823,617,920	1,823,617,920
Repurchase agreements	75,475,448	75,720,938	50,512,216	51,124,554
Borrowings received	677,501,291	665,457,016	678,754,246	669,899,094
Bonds payable	438,380,392	424,953,921	452,348,141	451,271,743
Negotiable commercial papers	37,309,849	37,096,922	11,516,068	11,441,374
Derivatives liabilities held for risk management	<u>3,769,626</u>	<u>3,769,626</u>	<u>4,457,025</u>	<u>4,457,025</u>
	<u>3,237,061,438</u>	<u>3,236,371,808</u>	<u>3,021,205,616</u>	<u>3,011,811,710</u>

It is not necessary to disclose information about short – term financial instruments, for which book value approximates fair value.

The table below analyzes the financial instruments measured at fair value on a recurring basis. These instruments are classified at different levels of the fair value hierarchy based on the inputs and valuation techniques used.

<u>2018</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Debt instruments at fair value through other comprehensive income as of January 1, 2018:				
Foreign corporate bonds	30,682,322	42,383,874	2,017,315	75,083,511
Local corporate bonds and fixed income funds	0	26,013,095	11,838,464	37,851,559
Bonds of the Republic of Panama	0	146,453,501	373,733	146,827,234
Other governments' bonds	10,783,720	32,957,683	0	43,741,403
Bonds of US Government and Agencies	<u>18,107,582</u>	<u>205,379,924</u>	<u>144,400,310</u>	<u>367,887,816</u>
	59,573,624	453,188,077	158,629,822	671,391,523
Accrued interest receivable				<u>6,000,159</u>
Total debt instruments at fair value through other comprehensive income as of January 1, 2018				<u>677,391,682</u>
<u>2017</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Available for sale securities and securities at fair value through profit or loss until December 31, 2017:				
Foreign common shares	0	0	23,777	23,777
Local shares and fixed income funds	0	0	8,255,966	8,255,966
Preferred shares	27,055	0	0	27,055
Foreign corporate bonds	8,100,080	18,170,119	4,836,785	31,106,984
Local corporate bonds and fixed income funds	0	17,577,023	26,141,440	43,718,463
Bonds of the Republic of Panama	0	69,947,233	4,440,829	74,388,062
Other governments' bonds	4,636,225	15,759,519	0	20,395,744
Bonds of US Government and Agencies	7,004,330	211,663,904	187,966,771	406,635,005
Negotiable certificates corresponding to the second installment of the XIII- month salary	0	0	197,731	197,731
Negotiable certificates of participation	<u>0</u>	<u>0</u>	<u>25,699,472</u>	<u>25,699,472</u>
	19,767,690	333,117,798	257,562,771	610,448,259
Accrued interest payable				<u>3,419,359</u>
Total securities available for sale measured at fair value until December 31, 2017				<u>613,867,618</u>

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Notes to the Consolidated Financial Statements

(26) Fair Value of Financial Instruments, continued

During 2018, there were transfers from Level 1 to Level 2, as a result of the low trading of certain financial instruments held by the Bank.

During 2018, no instruments were reclassified from Level 2 to Level 1

Following is the reconciliation of the opening balances to closing balances of the financial instruments measured at fair value on a recurring basis, classified as Level 3:

	<u>2018</u>	<u>2017</u>
Beginning balance of the year	257,562,771	224,857,874
Purchases	0	40,223,214
Sales and redemptions	(47,633,577)	(950,310)
Changes in fair value	(2,819,470)	(5,225,456)
Category reclassifications	<u>(48,479,922)</u>	<u>(1,342,551)</u>
Ending balance of the year	<u>158,629,822</u>	<u>257,562,771</u>

During 2018 and 2017, certain securities available for sale were transferred to Level 3, since certain inputs used to determine their fair value were not observable

The valuation techniques and significant inputs used in the recurring fair value measurements of financial instruments are described in the table below:

Financial Instrument	Valuation technique and inputs used	Level
Corporate bonds and bonds of the Republic of Panama.	Discounted cash flows using a discount rate composed of the risk-free rate, an issuer's risk spread, and a liquidity spread, for an instrument with similar remaining maturity.	2 and 3
Shares and Bonds of US Government and Agencies.	Quoted prices for identical instruments in non-active markets.	2 and 3
Mutual funds.	Net Asset Value	2

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Notes to the Consolidated Financial Statements

(26) Fair Value of Financial Instruments, continued

The following table describes the valuation techniques and the significant unobservable input data used in recurring fair value measurements classified within Level 3:

Financial Instrument	Valuation technique	Significant non-observable inputs	Range (Weighted Average)	Sensitivity of the fair value measurement to significant unobservable inputs
Corporate bonds	Discount cash flows	Discounted cash flows at a rate adjusted to the credit and liquidity risk of each instrument.	0.85% - 8.50% (3.30%)	An increase or (decrease) in the unobservable input alone would lead to lower (higher) fair value measurement.
Negotiable certificates of participation / Negotiable certificates corresponding to the second installment of the XIII-month salary	Discounted cash flows	Discounted cash flows at a rate adjusted to the liquidity risk of each instrument.	0.48% - 1.00%	An increase or (decrease) in the unobservable input alone would lead to lower (higher) fair value measurement.

The Bank's management believes that changing any unobservable input data listed in the table above to reflect reasonable and potential alternative assumptions would not result in significant changes in the estimated fair value.

The Bank has determined that the net carrying amount of collateral represents the fair value at the reporting date.

The Bank's Board of Directors has decided to outsource pricing services to estimate the fair value of the financial assets measured at recurring and non-recurring fair value classified in the Level 3 of the fair value hierarchy.

For those measurements, the Bank has defined a control framework, which includes a review by an independent unit which reports directly to the ALCO Committee and the Risk Committee. This independent unit is responsible for fair value measurements and for the regular review of significant unobservable inputs and adjustments to such valuations by third parties, and for ensuring that they have been developed according to the requirements of International Financial Reporting Standards. Such review includes assessing and documenting the evidence obtained from these third parties that support the valuation techniques and the level of fair value hierarchy in which they were classified.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements**(26) Fair Value of Financial Instruments, continued**

In the table below, we have analyzed the fair values of financial instruments not measured at fair value. These instruments are classified into different levels of fair value hierarchy based on the inputs and valuation techniques used.

	2018			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>Assets:</u>				
Time deposits	0	0	154,212,333	154,212,333
Debt instruments at amortized cost	0	10,767,729	67,398,480	78,166,209
Loans, net	<u>0</u>	<u>0</u>	<u>3,582,141,886</u>	<u>3,582,141,886</u>
	<u>0</u>	<u>10,767,729</u>	<u>3,803,752,699</u>	<u>3,814,520,428</u>
<u>Liabilities:</u>				
Time deposits	0	0	2,029,373,385	2,029,373,385
Repurchase agreements	0	0	75,720,938	75,720,938
Borrowings received	0	0	665,457,016	665,457,016
Bonds payable	0	0	424,953,921	424,953,921
Negotiable commercial papers	<u>0</u>	<u>0</u>	<u>37,096,922</u>	<u>37,096,922</u>
	<u>0</u>	<u>0</u>	<u>3,232,602,182</u>	<u>3,232,602,182</u>
<u>2017</u>				
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>Assets:</u>				
Time deposits	0	0	212,812,912	212,812,912
Securities held to maturity	21,811,107	125,226,581	113,438,783	260,476,471
Loans, nets	<u>0</u>	<u>0</u>	<u>3,168,402,932</u>	<u>3,168,402,932</u>
	<u>21,811,107</u>	<u>125,226,581</u>	<u>3,494,654,627</u>	<u>3,641,692,315</u>
<u>Liabilities:</u>				
Time deposits	0	0	1,823,617,920	1,823,617,920
Repurchase agreements	0	0	51,124,554	51,124,554
Borrowings received	0	0	669,899,094	669,899,094
Bonds payable	0	0	451,271,743	451,271,743
Negotiable commercial papers	<u>0</u>	<u>0</u>	<u>11,441,374</u>	<u>11,441,374</u>
	<u>0</u>	<u>0</u>	<u>3,007,354,685</u>	<u>3,007,354,685</u>

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(26) Fair Value of Financial Instruments, continued

The valuation techniques and significant inputs used for financial assets and liabilities not measured at fair value, classified in the fair value hierarchy as Level 2 and 3, are described in the table below:

Financial Instrument	Valuation techniques and inputs used
Securities held to maturity	Discounted cash flows using a discount rate composed of the risk-free rate, an issuer's risk spread, and a liquidity spread, for an instrument with a similar remaining maturity.
Loans	The fair value of loans represents the discounted amount of estimated future cash flows to be received. Estimated cash flows are discounted at current market rates to determine their fair value.
Time deposits, customers' time deposits, securities sold under repurchase agreements, borrowings received, and bonds payable	Discounted cash flows using current interest rates for financing of new obligations with similar remaining maturities.

(27) Main Applicable Laws and Regulations

Laws and Regulations

(a) *Banking Law in the Republic of Panama*

Banking operations in the Republic of Panama are regulated and supervised by the Superintendency of Banks of the Republic of Panama, pursuant to the regulations established in Executive Decree No.52 of April 30, 2008, which adopted the sole text of Decree-Law 9 of February 26, 1998, as amended by Decree-Law No.2 of February 22, 2008 that incorporates the banking system in Panama and the Superintendency of Banks and its regulations.

For purposes of compliance with the regulatory standards issued by the Superintendency of Banks of Panama, the Bank must prepare an estimate of the regulatory credit reserve. If the regulatory calculation is greater than the corresponding estimate determined under IFRS, the excess reserve is recognized in a regulatory equity reserve.

Regulation in the Republic of Colombia

Operations of the Colombian subsidiary are regulated by the Financial Superintendence of Colombia, by means of Law 510 of 1999, which provides for the regulations of the financial system.

Law of the Republic of Costa Rica

A capital reserve must be created in compliance with article 143 of the Commerce Code of Costa Rica, which requires allocation of 5% of liquid earnings of each business year, for constitution of a capital reserve, until this reserve becomes equivalent to 20% of the equity of each individual company.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(27) Main Applicable Laws and Regulations, continued

(b) *Financial Companies Law*

Financial companies in Panama are regulated by the General Directorate of Financial Companies of the Ministry of Trade and Industry pursuant to the regulations established by Law No.42 of July 23, 2001.

(c) *Law for Finance Leases*

Leasing operations in Panama are regulated by the General Directorate of Financial Companies of the Ministry of Trade and Industry pursuant to the regulations established by Law No.7 of July 10, 1990.

(d) *Insurance and Reinsurance Laws*

Insurance and reinsurance operations in Panama are regulated by the Superintendency of Insurance and Reinsurance of Panama pursuant to the regulations established by Insurance Law No.12 of April 3, 2012 and Reinsurance Law No.63 of September 19, 1996.

Insurance Reserve

Reserves for legal and catastrophic risks and/or contingencies and a provision for statistical deviations must be established in accordance with Article 213 of the Insurance Law of the Republic of Panama, which establishes that insurers in Panama are required to make and maintain in the country, a reserve fund equivalent to 20% of its net earnings before income tax, until the fund reaches two million dollars (B/.2,000,000) and, thereafter, 10% until reaching 50% of paid – in capital.

(e) *Securities Law*

Broker-dealer operations in Panama are regulated by the Superintendency of the Securities Market pursuant to the regulations established by Decree-Law No.1 of July 8, 1999, as amended by Law No. 67 of September 1, 2011.

The operations of brokerage houses are currently in the process of being adapted to the Rule No. 4-2011, as amended in certain provisions by Rule No. 8-2013, issued by the Superintendency of the Securities Market, which provides that brokerage houses must comply with the capital adequacy rules and its models.

(f) *Trust Law*

Trust operations are regulated in Panama by the Superintendency of Banks of Panama pursuant to the regulations established by Law No.1 of January 5, 1984.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(27) Main Applicable Laws and Regulations, continued

(g) *Foreclosed Assets*

Based on Rule No. 3-2009, for regulatory purposes, the Superintendency of Banks of Panama sets a term of five (5) years, effective the date of registration before the Public Registry, to sell the real estate acquired in compensation of past due loans. If after that term the Bank has not sold the foreclosed property, it shall conduct an independent appraisal to determine if its value has decreased by applying, in such case; the provisions of IFRS.

Likewise, the Bank shall create an equity reserve, through the appropriation in the following order of: a) retained earnings; b) profits for the period, to which the following value of the foreclosed asset will be transferred:

First year:	10%
Second year:	20%
Third year:	35%
Fourth year:	15%
Fifth year:	10%

The aforementioned reserve shall be maintained until the acquired asset is actually transferred, and it shall not be considered a regulatory reserve for purposes of calculating the capital adequacy ratio.

The Bank maintains a regulatory reserve for B/.954,046 (2017: B/.480,670) under Rule No.3-2009.

Regulations issued by the Superintendency of Banks effective since 2014:

General Resolution of the Board of Directors SBP-GJD-003-2013 dated July 9, 2013, establishes the accounting treatment for differences arising between regulatory standards issued by the Superintendency of Banks and International Financial Reporting Standards so that 1) the accounting records and financial statements be prepared in conformity with IFRS as required by Rule No. 6-2012 dated December 18, 2012 and 2) in the event that the calculation of a provision or reserve in conformity with regulatory standards applicable to banks presenting specific accounting aspects in addition to those required by IFRS, results to be higher than the corresponding calculation as per IFRS, the excess of the provision or reserve under regulatory standards shall be recognized in an equity reserve.

Upon prior authorization of the Superintendency of Banks, banks shall be able to partially or totally reverse the provision established, after submitting due justification to the Superintendency of Banks.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(27) Main Applicable Laws and Regulations, continued

Rule No. 4-2013 dated May 28, 2013 sets forth the provisions for credit risk management and administration inherent to the loan portfolio and off-balance sheet operations, including general classification criteria for credit facilities in order to determine the specific and dynamic provisions to cover the Bank's credit risk. Additionally, this Ruling establishes certain minimum required disclosures, in line with IFRS disclosure requirements about credit risk management and administration.

Specific Provisions

Rule No.4-2013 sets forth that specific provisions are generated by any objective and concrete evidence of impairment. These provisions shall be recorded for credit facilities classified in the following risk categories: special-mention, substandard, doubtful or loss, both for individual or groups of credit facilities.

As a minimum, banks shall calculate and maintain the amount of the specific provisions determined through the methodology explained in this Rule, which takes into consideration the balance owed by each credit facility classified in any of the categories subjected to provision, mentioned in the preceding paragraph; the present value of each collateral available to mitigate risk, as established by type of collateral, and a table of estimates applied to the net balance of credit facilities exposed to losses.

In case of an excess in the specific provision, calculated in conformity with this Agreement, over the provision calculated in conformity with IFRS; such excess shall be accounted for in a regulatory reserve in equity increasing or decreasing through allocations from or to retained earnings. The balance of the regulatory reserve shall not be considered as capital funds for purposes of calculating certain ratios mentioned in this Rule.

The table below summarizes the classification on the loan portfolio of the Bank based on Rule No. 4-2013:

	<u>2018</u>		<u>2017</u>	
	<u>Loans</u>	<u>Reserves</u>	<u>Loans</u>	<u>Reserves</u>
Individual impairment assessment:				
Special mention	191,523,833	16,506,298	164,826,452	14,349,676
Substandard	53,846,073	8,035,675	43,748,741	8,625,921
Doubtful	29,069,313	11,510,408	18,041,283	7,933,549
Loss	<u>37,954,775</u>	<u>19,964,732</u>	<u>18,711,138</u>	<u>13,997,155</u>
Gross amount	<u>312,393,994</u>	<u>56,017,113</u>	<u>245,327,614</u>	<u>44,906,301</u>

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(27) Main Applicable Laws and Regulations, continued

The Bank has made the classification of the off-balance sheet irrevocable operations and has estimated reserves based on Rule No. 4-2013 issued by the Superintendency of Banks of Panama, as shown below:

<u>2018</u>	<u>Letters of credits</u>	<u>Reserves</u>	<u>Guarantees Received</u>	<u>Reserves</u>
Normal	5,770,923	0	128,347,330	0
Special mention	0	0	5,000	0
Unrecoverable	0	0	450,000	450,000
Total	<u>5,770,923</u>	<u>0</u>	<u>128,802,330</u>	<u>450,000</u>

<u>2017</u>	<u>Letters of credits</u>	<u>Reserves</u>	<u>Guarantees received</u>	<u>Reserves</u>
Normal	6,106,089	0	133,258,321	0
Special mention	78,324	15,665	977,182	195,437
Doubtful	0	0	20,000	16,000
Unrecoverable	0	0	450,000	450,000
Total	<u>6,184,413</u>	<u>15,665</u>	<u>134,705,503</u>	<u>661,437</u>

For regulatory purposes, the Bank has the policy of classifying loans under non-accrual status when principal or interest are overdue by more than ninety days, unless in the opinion of management, based on the assessment of the financial condition of the borrower, collateral or other factors, the total collection of principal and interest will be probable.

Loans in non-accrual status amounted to B/.30,864,933 (2017: B/.19,786,508) and had unrecognized accrued interest for B/.1,336,002 (2017: B/.587,909).

Rule No. 4-2013 defined past due loans as any credit facility with any unpaid amount for contractual principal, interest or fees, with an aging of more than 30 days up to 90 days, from the payment due date.

Rule No. 4-2013 defined non-performing loans as any credit facility which payments have remained past due for more than 90 days. This period shall be calculated from the date contractually set for payment. Operations with a lump-sum payment at maturity and overdrafts will become non - performing when the aging of defaulted payments exceeds 30 days from the date on which payment was required.

MULTIBANK, INC. AND SUBSIDIARIES

(Panama, Republic of Panama)

Notes to the Consolidated Financial Statements

(27) Main Applicable Laws and Regulations, continued

The balance of past due and non-performing loans based on Rule No. 4-2013 is detailed below:

<u>Past due</u>	<u>2018 Non- performing loans</u>	<u>Total</u>
<u>19,792,383</u>	<u>43,705,385</u>	<u>63,497,768</u>

<u>Past due</u>	<u>2017 Non- performing loans</u>	<u>Total</u>
<u>15,239,171</u>	<u>28,945,275</u>	<u>44,184,446</u>

Aggregate total collateral amounts for both years are presented in Note 4.

The balance of restructured loans at December 31, 2018, amounted to B/.95,058,664 (2017: B/.58,233,807).

Furthermore, based on the Rule No. 8-2014, which amends Rule No. 4-2013, suspension of accrual of interest income is based on days in arrears in payment of principal and/or interest and the type of credit transaction as follows:

- a) For consumer and corporate loans, if payment is in arrears for more than 90 days; and
- b) For residential mortgage loans, if payment is in arrears for more than 120 days

Dynamic Provision

Rule No.4-2013 sets forth that a dynamic provision is a reserve incorporated to face future needs of specific provisions, which is ruled by regulatory criteria inherent to banking regulations. The dynamic provision is incorporated on a quarterly basis on credit facilities lacking a specific provision assigned, i.e., on credit facilities classified under the performing category.

This Rule regulates the methodology to calculate the amount of the dynamic provision, which considers a maximum and minimum percentage restriction to the amount of the provision determined over credit facilities classified under performing category.

The dynamic provision is an equity item that increases or decreases through appropriations from or to retained earnings. The credit balance of this dynamic provision forms part of the regulatory capital but does not replace nor offset capital adequacy requirements established by the Superintendency.

MULTIBANK, INC. AND SUBSIDIARIES

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Notes to the Consolidated Financial Statements

(27) Main Applicable Laws and Regulations, continued

The following table summarizes the balance of the dynamic provision incorporated by the Bank and each of the following subsidiaries:

<u>Entity</u>	<u>2018</u>	<u>2017</u>
Multibank, Inc.	45,538,479	44,327,152
Banco Multibank, S. A.	2,317,575	2,317,575
MB Créditos, S. A. and Subsidiaries	2,644,106	1,745,461
Multibank Cayman, Inc.	1,298,224	1,298,224
Multileasing Financiero, S. A.	955,993	955,993
Multibank Factoring, Inc.	516,503	516,503
Gran Financiera, S. A.	176,265	176,265
Hemisphere Bank Inc., Ltd.	0	167,730
	<u>53,447,145</u>	<u>51,504,903</u>

The Bank, as per requirements of Rule No.4-2013, in 2018 constituted a regulatory reserve of B/.14,376,432 (2017: B/.13,756,809) which represents the excess of the regulatory credit reserve over the balance of the allowance for loan losses recognized as per IFRS.

Capital Adequacy Ratio

Rule No. 1-2015 "establishes the rules of Capital Adequacy applicable to banks and banking groups", Rule No. 3-2016 "sets rules for the determination of assets weighted by credit risk and counterparty risk" and Bulletins Nos. 0058-2016 and 0072-2016 related to these agreements, surrogated Rules Nos. 4-2009 and No 5-2008. The application of these Rules came into effect for the quarter ended September 30, 2016, with some exceptions to certain articles that were effective on January 1, 2017. The application of these new Rules gave rise to relevant changes such as:

- Classification of regulatory capital funds, establishing new concepts as Tier 1 capital (common and additional Tier 1 capital).
- Additional features for compliance with the tier 1 capital and inclusion of new components as part of primary capital such as: unrealized gains or losses on securities available for sale, translation adjustments of subsidiaries abroad, among others.
- Incorporation as regulatory adjustments of items of deferred taxes assets, reserve for cash flow hedges, treasury stock, among others.
- Concept of Leverage ratio.
- Application for all units when a financial Group exists (Bank, Bank and subsidiaries and Holding companies that own Banks).
- Establishment of new weighting factors for financial assets (Cash, Investments, Loan portfolio, etc.).
- Establishment of additional concepts of acceptable collateral.

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(28) Consolidated Cash Flows of Financial Liabilities

The following shows the effect on the cash flows of financial liabilities and equity originated by financing activities due to operations that did not generate cash flows

	<u>2018</u>	<u>Cash Flows</u>	<u>Non-cash generating Transactions</u>			<u>2017</u>
			<u>Acquisitions</u>	<u>Effects of fluctuation in exchange rates</u>	<u>Changes in fair value</u>	
Financial liabilities						
Securities sold under repurchase agreements	75,475,448	24,828,620	0	0	134,612	50,512,216
Borrowings received	677,501,291	(7,685,837)	0	1,239,091	5,193,791	678,754,246
Bonds payable	438,380,392	(13,081,808)	0	1,252,879	(2,138,820)	452,348,141
Negotiable Commercial papers	37,309,849	25,837,562	0	0	(43,781)	11,516,068
Total	<u>1,228,666,980</u>	<u>29,898,537</u>	<u>0</u>	<u>2,491,970</u>	<u>3,145,802</u>	<u>1,193,130,671</u>

	<u>2017</u>	<u>Cash Flows</u>	<u>Non-cash generating Transactions</u>			<u>2016</u>
			<u>Acquisitions</u>	<u>Effects of fluctuation in exchange rates</u>	<u>Changes in fair value</u>	
Financial liabilities						
Securities sold under repurchase agreements	50,512,216	(65,163,587)	0	0	570,060	115,105,743
Borrowings received	678,754,246	(149,115,214)	0	(2,239,128)	9,590,114	820,518,474
Bonds payable	452,348,141	387,310,826	0	(1,042,013)	4,952,328	61,127,000
Negotiable Commercial papers	11,516,068	11,500,000	0	0	16,068	0
Total	<u>1,193,130,671</u>	<u>184,532,025</u>	<u>0</u>	<u>(3,281,141)</u>	<u>15,128,570</u>	<u>996,751,217</u>

	<u>2018</u>	<u>Cash Flows</u>	<u>Non-cash generating Transactions</u>			<u>2017</u>
			<u>Approval of retained earnings</u>	<u>Net Income</u>	<u>Adjustment for application of IFRS 9</u>	
Equity						
Common shares	183,645,893	0	0	0	0	183,645,893
Preferred shares	110,000,000	0	0	0	0	110,000,000
Retained earnings	213,646,370	(16,862,792)	4,792,572	56,880,044	(14,535,362)	183,371,908
Total	<u>507,292,263</u>	<u>(16,862,792)</u>	<u>4,792,572</u>	<u>56,880,044</u>	<u>(14,535,362)</u>	<u>477,017,801</u>

	<u>2017</u>	<u>Cash Flows</u>	<u>Non-cash generating Transactions</u>			<u>2016</u>
			<u>Approval of retained earnings</u>	<u>Net Income</u>	<u>Adjustment for application of IFRS 9</u>	
Equity						
Common shares	183,645,893	4,600,008	0	0	0	179,045,885
Preferred shares	110,000,000	0	0	0	0	110,000,000
Retained earnings	183,371,908	(15,063,288)	(13,084,589)	58,345,824	0	153,173,961
Total	<u>477,017,801</u>	<u>(10,463,280)</u>	<u>(13,084,589)</u>	<u>58,345,824</u>	<u>0</u>	<u>442,219,846</u>